GVM LIVE!

NEBRASKA WINTERFEST



2021 Winter Virtual Show



A LITTLE ABOUT US



Dave







- Family Owned
- Regional Focus
- K12 Exclusive
- Commodity Specialists



Family of Products

































LET'S STAY CONNECTED!













Korean Style Chicken



- 1 5 lb Bag of Yang's Chicken Nuggets
- 1 36 oz pkg of Yang's Mandarin Orange Sauce
- 4.5 oz Gochujang (Korean fermented chili paste)
 1.8 oz Garlic, minced
- Garnish suggestions: sesame seeds, green onion, cilantro
- Cook Yangs Chicken Nuggets according to package directions.
- Mix Mandarin Orange Sauce with Gochujang & garlic. Heat mixture gently in microwave or on stove. Mix with cooked, hot chicken.
- Serve as part of rice or noodle bowl. Garnish as desired.





Subscribe to our newsletter and follow us on your favorite social media platform for recipes, new products, promotions, tips & ideas.



Email News@GVMFoodMarketing.com to get the newsletter



CERTIFICATE OF ATTENDANCE

Presented to

YOUR NAME HERE

as an attendee of the GVM 2020 Winter Virtual Show 2430 - PURCHASING (Vendor Showcase) | 1 Hour

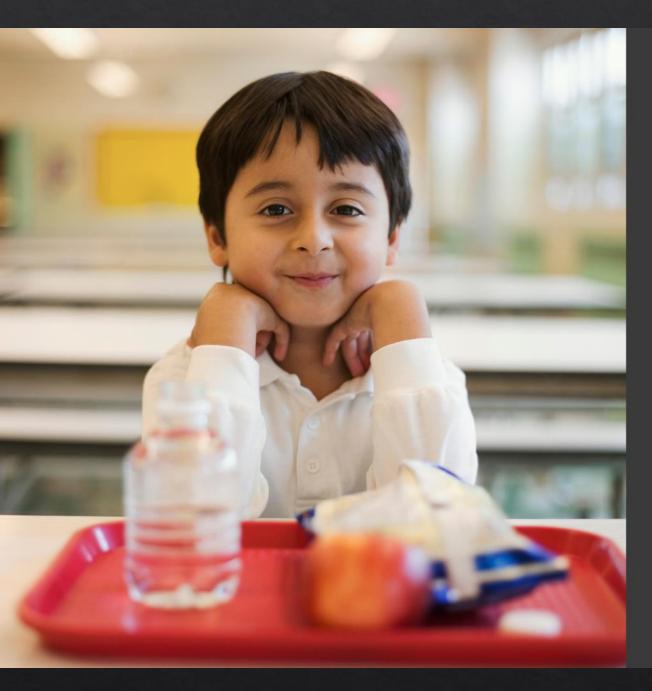


Your Sales Manager GVM Food Marketing



NEBRASKA COMMODITY PROGRAM

- Single Bank State Program/US Foods-Grand Island is the Distributor
- Five (5) Year Contract
- Nebraska Commodity Show in in the Fall (usually October), cut-off date for Brown Box is 3/1, NOI entitlement dollars can be utilized throughout the school year
- New products can be added through proven marketability to schools with a signed SPA. Any amount can be diverted, but easier to do with a half/full truckload commitment



NEXT...







Make commodities variety of lunch & breakfast products!





SY 21/22 COMMODITY



BEEF

WBSCM 100154:
BEEF COURSE GROUND
FRZ CTN-60LB
Value per lb of Commodity
(Contract Value): \$2.3287/lb.



CHEESE

WBSCM 110242:
CHEESE NAT AMER FBD /
BARREL-500 LB(40800)
Value per lb of Commodity
(Contract Value): \$1.6368/lb.







SY 21/22 Beef & Cheese Commodities



Code	Description	Commodity	Drawdown Per Case	Value Per Case	Case Pack	Ratio	Grain Equiv.	Protein Equiv.	
Bread Sticks									
1622	Bread Sticks, WG, Jalapeno Mozzarella Stuffed, 5" (MTO*: 396 cs)	THO .	7.88 lbs	\$12.90	126/2.08 oz	45-17-3	1	1.0	420mg
1618	Bread Sticks, WG, Jalapeno Mozzarella Stuffed, 7" (MTO*: 396 cs)	HO	7.88 lbs	\$12.90	126/3.1 oz	38-13-2	2	1.0	560mg
1621	Bread Sticks, WG, Mozzarella Stuffed, Garlic, 5"	THO .	7.88 lbs	\$12.90	126/2 oz	42-16-4	1	1.0	350mg
1617	Bread Sticks, WG, Mozzarella Stuffed, Garlic, 7"	HO	7.88 lbs	\$12.90	126/3 oz	38-13-2	2	1.0	440mg
Bun 8	Slider Sandwiches								
6705	Sandwich, Bun, WG, Cheese & Turkey Breast, IW (MTO*: 96 cs)	Tro	5.70 lbs	\$9.33	84/4.3 oz	37-17-5	2	2.0	795mg
6704	Sandwich, Bun, WG, Cheese & Turkey Ham, IW (MTO*: 96 cs) NEW!	THO .	5.70 lbs	\$9.33	84/5.0 oz	41-18-4	2	2.0	948mg
6635	Sandwich, Bun, WG, Turkey Breast & Cheese, IW	PO	to be upda	ted soon	84/4.5 oz	26-13-4	2	2.0	720mg
6634	Sandwich, Bun, WG, Turkey Ham & Cheese, IW	FO	3.80 lbs	\$6.22	84/5.0 oz	36-15-4	2	2.0	1070mg
6692	Sandwich, Slider, WG, 100% Beef Cheeseburger, 2 Pack	Fo	to be upda	ted soon	80/4.7 oz	31-14-2	2	2.5	620mg
	Sandwich, Slider, WG, 100% Beef Cheeseburger, 2 Pack, Commodity	FO	3.62 lbs	\$5.93	80/4.7 oz	31-14-2	2	2.5	620mg
6694		• !!	14.44 lbs	\$33.63	80/4.7 oz	31-14-2	2	2.5	620mg
6693	Sandwich, Slider, WG, 100% Beef Hamburger, 2 Pack, Commodity	• !	14.44 lbs	\$33.63	80/4.2 oz	26-10-2	2	2.0	470mg
6633	Sandwich, Slider, WG, Egg & Cheese, IW	Tro .	3.26 lbs	\$5.34	144/2.35 oz	34-11-3	1	1.0	370mg
	WBSCM Item Code: 110242 Description: CHEESE NAT AMER FBD	BARREL-500	LB(40800) Va	alue per Ib	of Commodit	y (Contra	ct Value)	\$1.6368	/lb.

WBSCM Item Code: 100154 Description: BEEF COARSE GROUND FRZ CTN-60 LB Value per Ib of Commodity (Contract Value): \$2.3287/Ib.







SY 21/22 Beef & Cheese Commodities



Code	Description	Commodity	Drawdown Per Case	Value Per Case	Case Pack	Ratio	Grain Equiv.	Protein Equiv.	
Biscui	Biscuit Sandwiches								
4603	Sandwich, Biscuit, Honey WG, Chicken Sausage, Cheese, IW (MTO*: 192 cs)	TO	2.26 lbs	\$3.70	200/2.4 oz	42-19-5	1	1.25	315mg
Croiss	Croissan+ Sandwiches								
6709	Sandwich, Croissant, WG, Mozzarella & American Cheese, IW NEW!	THO .	7.76 lbs	\$12.70	72/4.2 oz	48-26-4	2	2.0	660mg
6649	Sandwich, Croissant, WG, Turkey Breast & Cheese, IW	THO .	3.26 lbs	\$5.34	72/4.7 oz	41-20-4	2	2.0	640mg
6631	Sandwich, Croissant, WG, Turkey Ham & Cheese, IW	THO .	3.26 lbs	\$5.34	72/5.2 oz	51-23-3	2	2.0	670mg
Englis	English Muffin Sandwiches								
6667	Sandwich, English Muffin, WG, Ckn Sausage, Egg & Cheese, IW NEW!	THO	2.17 lbs	\$3.55	96/4.45 oz	36-11-2	2	2.0	640mg
6604	Sandwich, English Muffin, WG, Egg & Cheese, IW	HO	2.17 lbs	\$3.55	96/3.25 oz	28-9-2	2	1.0	480mg
Pancake Sandwiches									
9126	Sandwich, Maple Pancake, WG, Chicken Sausage & Cheese, IW	THO .	1.90 lbs	\$3.11	168/2.85 oz	35-10-9	1	1.25	350mg
	WBSCM Item Code: 110242 Description: CHEESE NAT AMER FBD	BARREL-500 L	.B(40800) Va	ilue per lb o	f Commodit	y (Contra	ct Value):	\$1.6368/	lb.

WBSCM Item Code: 100154 Description: BEEF COARSE GROUND FRZ CTN-60 LB Value per Ib of Commodity (Contract Value): \$2.3287/lb.







SY 21/22 Beef & Cheese Commodities



Code	Description	Commodity	Drawdown Per Case	Value Per Case	Case Pack	Ratio	Grain Equiv.	Protein Equiv.	
Hoag	Hoagie Sandwiches								
6697	Sandwich, Hoagie, WG, Cheese & Turkey Breast, IW (MTO*: 96 cs) NEW!	Tro .	5.43 lbs	\$8.89	80/4.3 oz	37-17-5	2	2.0	795mg
6698	Sandwich, Hoagie, WG, Cheese & Turkey Ham, IW (MTO*: 96 cs) NEW!	THO .	5.43 lbs	\$8.89	80/4.4 oz	41-18-4	2	2.0	948mg
6648	Sandwich, Hoagie, WG, Turkey Breast & Cheese, IW	THO .	3.62 lbs	\$5.93	80/4.5 oz	31-14-4	2	2.0	730mg
6695	Sandwich, Hoagie, WG, Turkey Breast & Cheese, IW, 1 M/MA & 2GR (MTO*: 96 cs) NEW!	To	1.81 lbs	\$2.96	80/3.3 oz	26-9-4	2	1.0	480mg
6654	Sandwich, Hoagie, WG, Turkey Ham & Cheese, IW	FO	3.62 lbs	\$5.93	80/5 oz	41-15-4	2	2.0	860mg
6696	Sandwich, Hoagie, WG, Turkey Ham & Cheese, IW, 1 M/MA & 2 GR (MTO*: 96 cs) NEW!	THE	1.81 lbs	\$2.96	80/3.5 oz	32-11-4	2	1.0	670mg
6653	Sandwich, Hoagie, WG, Turkey Ham, Turkey Pepperoni & Cheese IW	THO .	3.62 lbs	\$5.93	80/4.3 oz	38-16-3	2	2.0	1080mg
Grilled Cheese Sandwiches									
6669	Sandwich, WG, Grilled Cheese, American & Mozzarella, LS, Bulk (MTO*: 120 cs)	THE STATE OF THE S	10.34 lbs	\$16.92	96/4.5 oz	59-21-2	2	2.0	780mg
6676	Sandwich, WG, Grilled Cheese, American & Mozzarella, LS, IW	PO	11.64 lbs	\$19.05	108/4.5 oz	48-14-2	2	2.0	660mg
6659	Sandwich, WG, Grilled Cheese, IW	Tro .	9.77 lbs	\$15.99	108/4.15 oz	48-21-3	2	2.0	820mg
6658	Sandwich, WG, Grilled Cheese, IW	Tro	5.38 lbs	\$8.81	108/3.15 oz	42-16-6	2	1.0	570mg
	WBSCM Item Code: 110242 Description: CHEESE NAT AMER FBD	BARREL-500 I	.B(40800) Va	ilue per lb o	f Commodit	y (Contra	ct Value):	\$1.6368/	lb.

WBSCM Item Code: 100154 Description: BEEF COARSE GROUND FRZ CTN-60 LB Value per Ib of Commodity (Contract Value): \$2.3287/lb.



COMMODITY



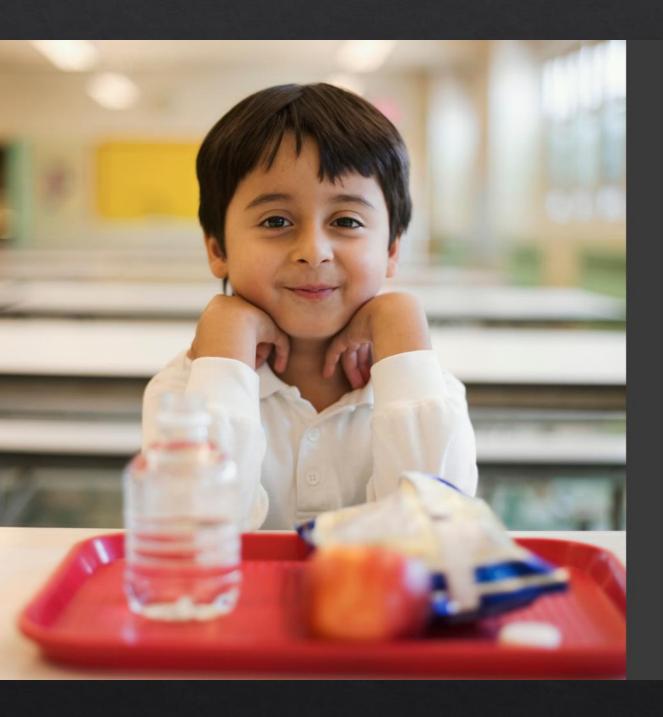
GO TO BAKECRAFTERS.COM FOR MORE INFORMATION!

Trivia Question

What commodities does Bake Crafters process?

Type your answer into chat along with your name & district.

Answer cheese and beef

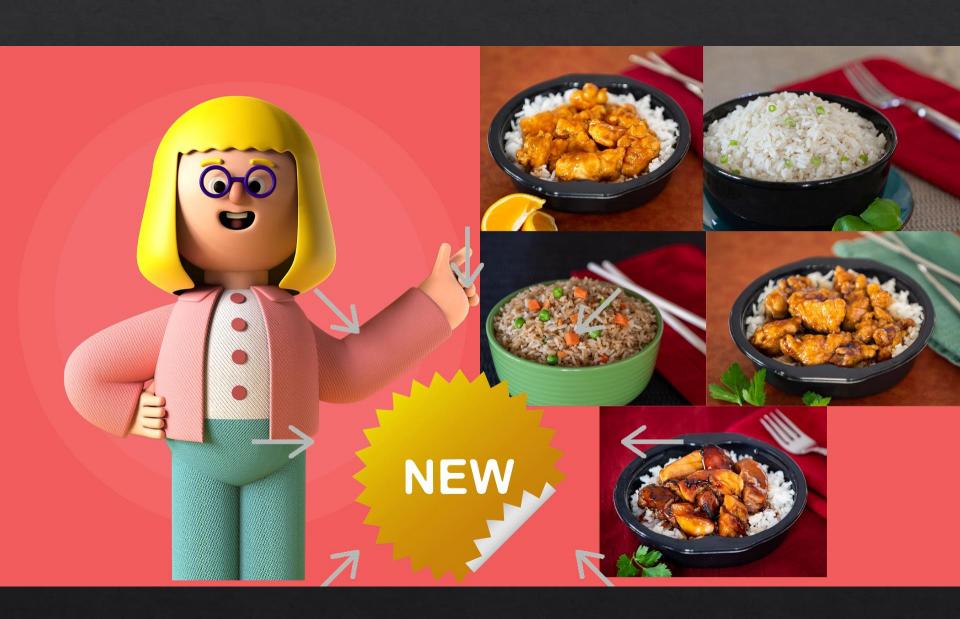


NEXT...









YANGS RICE BOWLS ARE PERFECTLY PORTIONED, SEALED AND AVAILABLE IN THE FLAVORS KIDS LOVE.. SIMPLY HEAT IN YOUR MICROWAVE OR OVEN MEETS 2M/MA 2GRAIN **COMMODITY PROCESSED** QUICK AND EASY FOR THE ENTIRE FAMILY.





RECIPE CONCEPTS

USE OUR BULK CHICKEN ENTREES
IN YOUR FAVORITE TO GO
CONTAINER.







Heating instructions for breaded and unbreaded products.

Must cook from frozen. Oven times may vary.

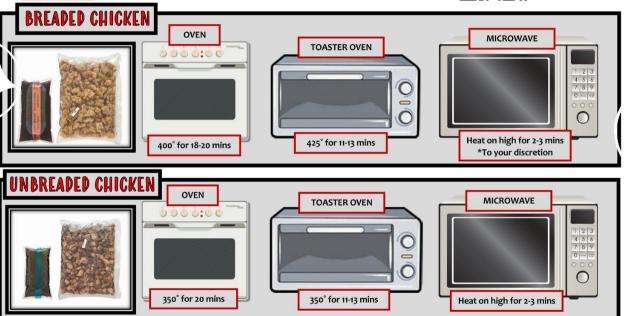
Sauce may be heated in microwave for 10-20 seconds.

Yangs

5th Taste



Scan here for heating instructions.



Available in Spanish too!

FOLLOW US ON SOCIAL MEDIA

Yangs loves to post!

Be a part of the fun, and follow Yangs on Facebook, Instagram & YouTube







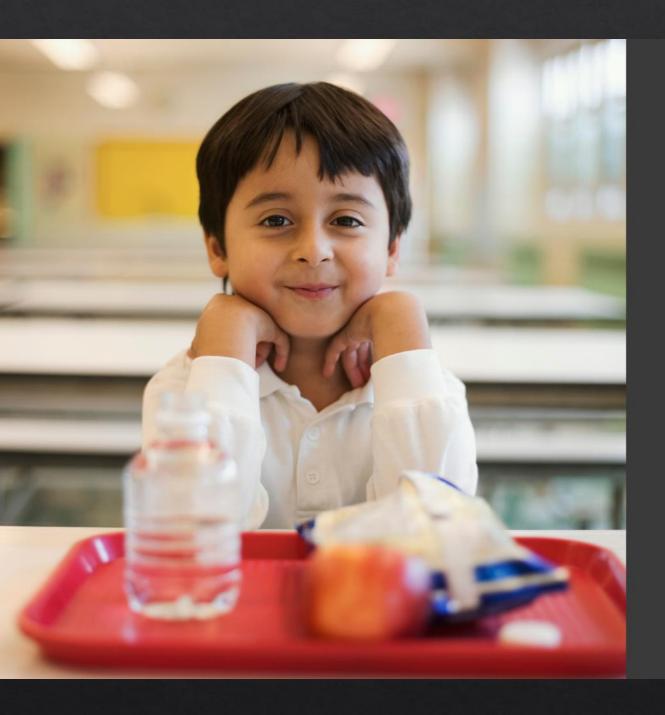


Question

What 3 social media platforms can you follow Yangs 5th Tast on?

Answer

Facebook, Instagram, YouTube



NEXT...





Tasty Brands, LLC



Item	TB Code	CN Contribution
Cheese Lasagna Rollup	801WG	2 M/MA, 1 oz eq grain
Cheese Stuffed Shells	8o ₃ WG	2 M/MA, 1 oz eq grain
Jumbo Cheese Ravioli	8o4WG	2 M/MA, 1 oz eq grain
Cheese Lasagna Rollup	808WG	1.5 M/MA, 1 oz eq grain
Turkey & Cheese Lasagna Rollup	813WG	2 M/MA, 1 oz eq grain
Cheese & Vegetable Lasagna Rollup	821WG	1.5 M/MA, 1 oz eq grain, 1/8 cup veg
RTE Cheese Tortellini	8 ₃ oWG	1 M/MA, 1 oz eq grain
Mini Cheese Ravioli	834WG	1 M/MA, 0.5 oz eq grain
Mini Chicken Taco	25701	2 M/MA, 2 oz eq grain
Breaded Oven Ready Okra	33500	1 oz eq grain, 1/4 cup veg
Breaded Oven Ready Onion Rings	33504	1 oz eq grain, 1/4 cup veg
Breaded Oven Ready Mozzarella Sticks	41009	2 M/MA, 2 oz eq grain
Breaded Oven Ready Mini Cheese Ravioli	41834	1 M/MA, 1.5 oz eq grain
Jumbo Pizza Bagel	52106	2 M/MA, 2 oz eq grain, 1/8 cup veg
Mini Cheese Pizza Bagels	52222	2 M/MA, 2 oz eq grain, 1/8 cup veg
Turkey Pepperoni & Cheese Mini Pizza Bagel	52223	2 M/MA, 2 oz eq grain, 1/8 cup veg
PizzaBoli (Bulk)	53201	2 M/MA, 2 oz eq grain
Mozzarella Filled Twisted Topped Breadsticks	62001	1 M/MA, 1 oz eq grain
Mozzarella Filled Twisted Topped Breadstick	62002	1 M/MA, 2 oz eq grain
Garlic Knots	62200	2 oz eq grain

Tasty Brands' Classic Favorites



Cheese Lasagna Rollup



Breaded Oven Ready Mozzarella Sticks



Mini Cheese Pizza Bagels



Mozzarella Filled Twisted Topped Breadstick

Pastabilities



New recipes: Cheeseburger Lasagna & Buffalo Chicken Mini Ravioli



Instructional Videos, Recipe Cards, & More

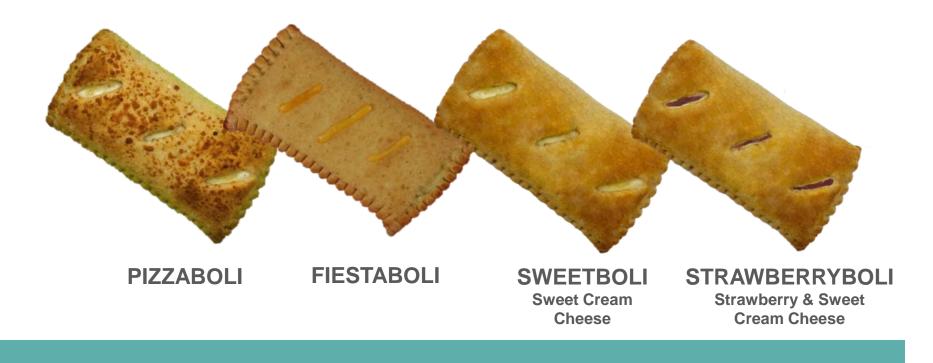


https://tastybrandsk12.com/pastabilities/

Breakfast in the Classroom



Item	TB#	CN Contribution
IW Peach Cobbler Biscuit	22020	2 oz eq. grain
IW Sweet Cream Cheese Boli	53204	2 oz eq. grain
IW Strawberry & Sweet Cream Cheese Boli	53205	2 oz eq. grain
IW Turkey Ham & Cheese Croissant Melt	70073	1 m/ma, 1 oz eq. grain



Individually Wrapped / Bulk Items

A La Carte & **Smart Snacks**

Pasta

#808WG Lasagna Rollup

(w/ Sauce)

#821WG Lasagna Rollup

(w/ Sauce)

RTE Four #830WG

Cheese Tortellini (w/ Sauce)

#834WG Mini Cheese

Ravioli (w/ Sauce)

Breaded

#33500 Breaded Okra #33504

Rings

#41834

Ravioli (w/ Sauce)

Breaded Onion

Breaded Mini





Hot Individually Wrapped

IW
Sandwiches &
ANYTIMERS®











IW Sauced Pastas

- NEW Items
- After School Meals!



Summer

We are here for you!

- THANK YOU for all you are doing and continue to do!
- Please let us know how we can help you to make your jobs easier.



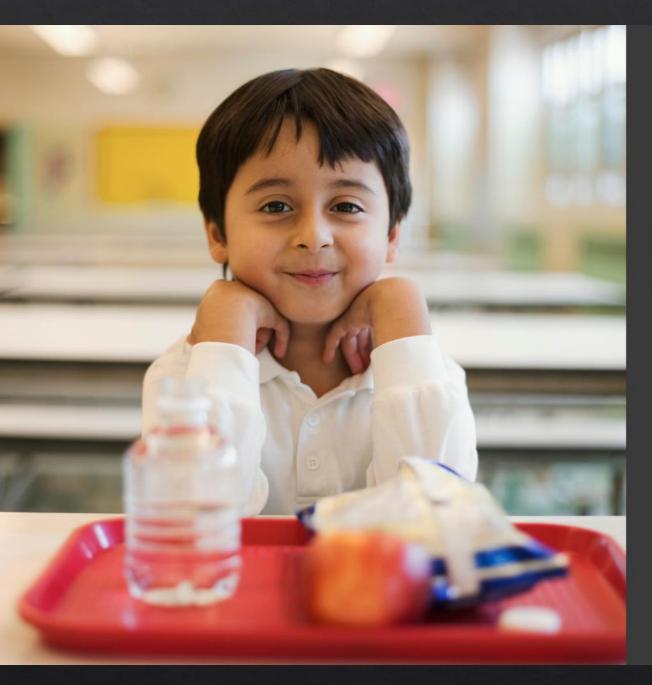
Trivia Question

What is the newest Family member to the Boli Family joining the PizzaBoli, StrawberryBoli and Sweet Cream cheese Boli?

Type your answer into chat along with your name & district.

Answer:

FiestaBoli



NEXT...







BILLY ROSENTHAL

EMAIL: BROSENTHAL@INTEGRATEDFOODSERVICE.COM

CELL: 651-792-5637







GRILLED CHEESE SANDWICHES

Divert Commodities: 100036

COMMERCIAL ITEM # (NOI)	COMMODITY ITEM # (FFS)	DESCRIPTION	PACK	PORTION SIZE (oz.)	MEAL CONTRIB. Oz. Eq. Grain/Protein	CASE WT.	
	LLY WRAPPE 2 Meat/Meat Al						
134000	C13400	Grilled Cheese on Whole Grain with RF American Cheese € Mozzarella	v•↓8	72	4.19	2/2	18.86
108000	C10800	Grilled Cheese on Whole Grain with RF American Cheese	~↓ &	72	4.19	2/2	18.86
704001	C70401	Spicy Grilled Cheese on Whole Grain with RF American Cheese & Peppers	~ < ₹	72	4.29	2/2	19.31
706005	C70605	Grilled Italian Melt NEW!	Vo ↓	72	4.53	2/2	20.39
103000	C10300	Whole Grain Grilled Cheese w/ Turkey Bacon NEW!		72	4.31	2/2	19.40
Providing	1.5 Meat/Meat	Alternate					
136000	C13600	Grilled Cheese on Whole Grain with RF American Cheese € Mozzarella	~↓8	72	3.21	1.5 / 1.5	14.45
104000*	C10400*	Grilled Cheese on Whole Grain with RF American Cheese & Mozzarolla	~↓ ₽	72	3.69	2/15	16.61
109000	C10900	Grilled Cheese on Whole Grain w/ RF American Cheese	~↓B	72	3.69	2/15	16.61
Providing	1 Meat/Meat A	lternate					
131000	C13100	Grilled Cheese on Whole Grain w/ RF American Cheese	~↓8	72	3.19	2/1	14.36
ULK							
703003	C70303	Grilled Cheese on Whole Grain with RF American Cheese & Mozzarella	~↓2	72	4.19	2/2	18.86

U = Whole Grain product == spicy

= reduced sodium

RF = reduced fat * = available in select markets only



Specially formulated for the National School Lunch Program, our Grilled Cheese Sandwiches are made with only the highest quality ingredients, starting with our own freshly baked bread and filled with reduced fat, reduced sodium cheese. Individually wrapped to minimize labor and maximize consistency, or bulk for speed scratch cooking, they are sure to be a crowd pleaser. For a little variety, try our new Grilled Italian Melt, a special blend of four cheeses and pizza sauce, that will have students craving more!



310 W. Alondra Blvd., Gardena, CA 90248 | tel: (310) 523-3664 | fax: (310) 523-1619 sales@integratedfoodservice.com | www.integratedfoodservice.com



LUNCH & SUPPER ENTREES

Divert Commodities: 100036, 100154

ITEM # (NOI)	COMMODITY ITEM # (FFS)	DESCRIPTION		PACK	PORTION SIZE (oz.)	MEAL CONTRIB. Oz. Eq. Grain/Protein	(lb.)
Individually							
952000	C95200	Chili Cheese Dog, RF on Whole Grain Bun	♦ ₽	72	4.50	2/2	20.25
460007	C46007	BBQ Rib Sandwich on Whole Grain Roll		75	4.36	2/2	20.44
470007	C47007	All American Burger on Whole Grain Bun	\$\$ 1 2	50	4.25	2/2	13.28
471007	C47107	All American Cheeseburger on Whole Grain Bun		50	4.60	2 / 2.25	14.38
	C47220	Cheeseburger Sliders on Whole Grain Buns	\$\$ 1 2	75	4.35	2/2	20.39
470220	OHELO	Checacourger Siluera on whole Ordin build					20.39
470220 809055	UNIZEO	Breaded Chicken Sliders NEW!		75	5.00	3/2	23.44

Entreés Kids Crave!



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BREAKFAST

Divert Commodities: 100036, 100154

COMMERCIAL ITEM # (NOI)	COMMODITY ITEM # (FFS)	DESCRIPTION		PACK	PORTION SIZE (oz.)	MEAL CONTRIB. Oz. Eq. Grain/Protein	CASE WT. (lb.
Individual	y Wrapped						
130018	C13018	Turkey Ham & Cheese on Whole Grain Hawaiian Bun	\$\$ 🖖	100	3.10	2/1	19.38
131000	C13100	Grilled Cheese on Whole Grain with RF American Cheese	V° ↓ 🗟	72	3.19	2/1	14.36
180021	C18021	Beef Chorizo & Cheese Sunrise Stick on Whole Grain Flour Tortilla	•	100	2.40	1/1	15.00
364000	C36400	Three Cheese Quesadilla on Whole Grain Flour Tortilla IMPROVED!	√ 0 ♦	100	2.20	1.25 / 1	12.38
809016	C80916	Beef Sausage € Cheese on Whole Grain Mini Bagel	\$\$ 🜷	72	2.65	1.25 / 1.25	11.93
990018	C99018	Beef Sausage Breakfast Sandwich on Whole Grain Hawaiian Bun	\$\$.	100	3.10	2/1	19.38
990118	C99118	Maple Beef Sausage Breakfast Sandwich on Whole Grain Hawaiian Bun	\$\$ 👃	100	3.10	2/1	19.38
990120	C99120	Maple Beef Sausage € Pancake Sandwich NEW!	\$\$.	100	2.61	1/1	16.3
GS9104		Banana Bread	V° ↓	54	4.00	2/0	13.50
Bulk Commercial #	COMMODITY#						
	C32120B	Beef Sausage Breakfast Patty	8	250	1.20	0/1	18.75
N39120B	C39120B	Maple Seasoned Beef Breakfast Patty		250	1.20	0/1	18.75
N79000B	C79000B	Chorizo Seasoned Beef Filling (8/5# boil in bag)		470	1.36	0/1	40.00

Y° - vegetarian ↓ - Whole Grain product 日 - reduced sodium \$\$ - Smart Snack * - available in select markets only

Handheld Breakfast Options

Try our fast and healthy breakfast menu solutions that kids will really wake up for Integrated Food Service offers your students balanced healthy breakfast options to start their day right!

- Grab-n-Go
- Breakfast in the Classroom
- Second Chance Breakfast
- Brunch for Lunch

Our breakfast entrees are formulated with nutrient inch whole grains and come individually wrapped to ensure wholesomeness, consistency, ease and convenience.

Beef Sausage & Cheese on Mini Bagel

Maple Beef Sausage

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Mexican

Divert Commodities: 100036, 100154

	COMMODITY ITEM # (FFS)		DESCRIPTION	PACK	PORTION SIZE (oz.)	MEAL CONTRIB. 0z. Eq. Grain/Protein	(lb.)	
Individual	ly Wrapped							
180021	C18021		BeeF Chorizo € Cheese Sunrise Stick on Whole Grain Flour Tortilla	•	100	2.40	1/1	15.00
364000	C36400		Three Cheese Breakfast Quesadilla on Whole Grain Flour Tortilla IMPROVEDI	Vo \$	100	2.20	125/1	13.75
362000	C36200		Three Cheese Lunch Quesadilla on Whole Grain Flour Tortilla IMPROVED!	Vo \$	100	4.10	2/2	25.63
270019	C45019		BeeFTaco Stick on Whole Grain Flour Tortilla		50	4.60	2/2	14.38
826051	C82651		Beef € Cheese Chalupa (Whole Grain Tostada Bowl)		72	3.11	1/2	14.00
827051	C82751		Bean € Cheese Chalupa (Whole Grain Tostada Bowl)	Vo ↑	72	3.82	1/2	17.19
Bulk								
809040	C80940		Three Cheese Enchilada, Whole Grain Corn Tortilla	No 🍦	120	2.05	1/1	15.38
826005	C82605		Beef € Cheese Chalupa (Whole Grain Tostada Bowl)		72	3.11	1/2	14.00
827005	C82705		Bean & Cheese Chalupa (Whole Grain Tostada Bowl)	Vo ↑	72	3.82	1/2	17.19
N78000B	C78000B	CN	Kettle Cook BeefTaco Meat (8/5# boil in bag)		213	3.00	0/2	40.00
N79000B	C79000B		Chorizo Seasoned Beef Filling (8/5# boil in bag) NEW!		470	1.36	0/1	40.00

✓ - vegetarian 🔱 - Whole Grain product 💈 - lower sodium

SOUTH-OF-THE-BORDER FOVORITES!

Spice up your menu with traditional and authentic Mexican entrees:

- Enchiladas made with a special blend of three cheeses rolled in a Whole Grain corn tortilla; just add your own sauce and enjoy!
- Quesadillas made on Whole Grain flour tortillas, filled with a blend of cheeses and grilled for a homemade look; available in breakfast and lunch sizes.
- Chalupas are made with a Whole Grain "taco-boat" shell that is filled with a blend of taco meat € cheese or refried beans € cheese, and are ideal to top with lettuce, salsa, guacamole... the possibilities are endless!
 - Our Taco Stick is the ultimate soft rolled taco... a Whole Grain flour tortilla filled with a blend of our Kettle Cook Taco Meat, cheddar and mozzarella cheese.
 - Chorizo Seasoned Beef is ideal for making your own Breakfast Burritos and Breakfast Bowls.



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Divert Commodities: 100154

COMMERCIAL ITEM #	COMMODITY ITEM # (FFS)		DESCRIPTION		PACK	PORTION SIZE (oz.)	MEAL CONTRIB. Oz. Eq. Grain/Protein	CASE W (lb.)
HARBROILED	ALL BEEF PA	TTIES						
N32225B	C32225B	CN	Triple B 100% Beef Burger - Bulk	8	140	2.25	0/2	19.69
N32225P*	C32225P*	CN	Triple B 100% Beef Burger - Sleeve	8	105	2.25	0/2	14.77
	C32240B*	CN	Triple B 100% Beef Burger with foil wrappers - Bulk	8	150	2.40	0 / 2.25	22.50
N32300B	C32300B	CN	Triple B 100% Beef Burger with foil wrappers - Bulk	B	90	3.00	0 / 2.75	16.88
N32300B-NF	C32300B-NF	CN	Triple B 100% Beef Burger, no foil wrappers - Bulk	8	90	3.00	0 / 2.75	16.88
	C32400B		Triple B 100% Beef Burger, no foil wrappers - Bulk NEW!	8	90	4.00	0 / 3.75	22.50
N35225B	C35225B		Smokey BBQ Seasoned All Beef Patty - Bulk	B	140	2.25	0/2	19.69
HARBROILED	BEEF PATTIE	S WIT	H APP					
N12120B	C12120B	CN	Mini Slider Beef Patty, 10% APP - Bulk	8	250	1.20	0/1	18.75
N12225B	C12225B	CN	Charbroiled Beef Patty, 10% APP - Bulk	B	140	2.25	0/2	19.69
N12225P*	C12225P*	CN	Charbroiled Beef Patty, 10% APP - Sleeve	8	105	2.25	0/2	14.77
N12240B	C12240B		Charbroiled Beef Patty, 10% APP - Bulk	8	132	2.40	0/2	19.80
N15250B	C15250B	CN	Charbroiled Patty with Applesauce, 10% APP - Bulk		140	2.50	0/2	21.88
N15260B	C15260B	CN	Charbroiled Mesquite Beef Patty, 10% APP - Bulk		135	2.60	0 / 2.25	21.94
N23260B	C23260B		Charbroiled Beef € Onion Patty, 20% APP - Bulk		135	2.60	0 / 2.25	21.94
	C25215B		Beef Salisbury Patty, 20% APP - Bulk		156	2.15	0/2	20.96
EEF CRUMBL	ES / TACO ME	AT / B	EEF CHORIZO					
N32000B	C32000B	CN	All Beef Crumbles (4/10#)	8	316	2.02	0/2	40.00
N78000B	C78000B	CN	Kettle Cook BeeFTaco Meat (8/5# boil in bag)		213	3.00	0/2	40.00
N79000B	C79000B		Chorizo Seasoned Beef Filling (8/5# boil in bag) NEW!		470	1.36	0/1	40.00
BQ RIB PATT	/ / TERIYAKI B	LASTI	ERS					
N34225B	C34225B		BBQ Rib Shaped Beef Patty without Sauce - Bulk		148	2.25	0/2	20.81
N16070GLZ	C16070GLZ		Teriyaki Beef Blasters - Bulk with 3.5# bag of Teriyaki Sauce (approx. 390-410 pieces; 4 per serving)		100	2.80	0 / 2.5	21.00
IEATBALLS								
N19200B	C19200B		Zesty Italian Style Beef Meatballs (8/5#) (3/0.67 oz. per serving)	B	318	2.01	0/2	40.00
N22050B	C22050B	CN	Meatballs (8/5#) (5/0.50 oz. per serving)	B	256	2.50	0/2	40.00
REAKFAST -	ALL BEEF							
	C32120B		Beef Sausage Breakfast Patty - Bulk		250	1.20	0/1	18.75
N39120B	C39120B		Maple Seasoned Beef Breakfast Patty - Bulk NEW!	B	250	1.20	0/1	18.75



PLEASE FILL IN THE HIGHLIGHTED BLUE CELL, "ESTIMATED SERVINGS REQUIRED" and your required servings will automatically be converted into cases.

FOOD	SERVICE		000		00 01/				OFF THE	
310 W. Alondra Blv	vd. Gardena, CA 90248 Commodity	Calculato	r 202	21-20	22 SY				GRILL.	
310-523-3664	310-523-1619 fax	Time Period:	From:	7/	1/2021	To:	6/30/2022			
Code	Deadust Description		Unit	Case	Estimated	Cases	Cases	USDA# 100036	USDA# 100022	USDA# 100154
Code	Product Description		Oz	Count	Servings Required	Needed	Processed Cheese Lbs.	Mozzarella Lbs.	Ground Beef Lbs.	
Grilled Cheese Sandwiches (made with Reduced Sodium, Reduced Fat American Cheese)										
C13400 - IW	Grilled Cheese Sandwich on Whole Grain Bread, Reduced Sodium		4.19	72		0	0.00			
C70303 - Bulk	2 oz. Equiv. Grain, 2 M/MA	Proc Chs: 9.00 lbs.	4.19	12		U	0.00			
C73600	Grilled Cheese Sandwich on Whole Grain Bread, Reduced Sodium, IW 1.5 oz. Equiv. Grain, 1.5 M/MA	Proc Chs: 6.75 lbs.	3.21	72		0	0.00			
	Grilled Cheese Sandwich on Whole Grain Bread, Reduced Sodium, IW 2 oz. Equiv. Grain, 1.5 M/MA	Proc Chs: 6.75 lbs.	3.69	72		0	0.00			
	Grilled Cheese Sandwich on Whole Grain Bread, IW 2 oz. Equiv. Grain, 2 M/MA	Proc Chs: 9.00 lbs.	4.19	72		0	0.00			
	Grilled Cheese Sandwich on Whole Grain Bread, IW 2 oz. Equiv. Grain, 1.5 M/MA	Proc Chs: 6.75 lbs.	3.69	72		0	0.00			
C70401	Spicy Grilled Cheese Sandwich on Whole Grain Bread - IW 2 oz. Equiv. Grain, 2 MMMA	Proc Chs: 9.23 lbs.	4.29	72		0	0.00			
	Grilled Cheese w/Turkey Bacon on Whole Grain, IW					_				
C10300	2 oz. Equiv. Grain, 2 M/MA	Proc Chs: 8.55 lbs.	4.21	72		0	0.00			
070005	Grilled Italian Melt, IW		4.50	70			0.00			
C70605	2 oz. Equiv. Grain, 2 M/MA	Proc Chs: 9.00 lbs.	4.53	72		0	0.00			
Breakfast I	Products									
	Breakfast Grilled Cheese Sandwich on Whole Grain Bread, Reduced Sodium, IW 2 oz. Equiv. Grain, 1 M/MA	Proc Chs: 4.50 lbs.	3.19	72		0	0.00			
	Turkey Ham & Cheese on a Whole Grain Hawaiian Bun, IW 2 oz. Equiv. Grain, 1 MMA	Proc Chs: 2.50 lbs.	3.10	100		0	0.00			
	Beef Sausage Breakfast Sandwich on a Whole Grain Hawaiian Bun, IW 2 oz. Equiv. Grain, 1 MMA	Beef: 10.70 lbs.	3.10	100		0			0.00	
	Maple Beef Sausage Breakfast Sandwich on a Whole Grain Hawaiian Bun, IW 2 oz. Equiv. Grain, 1 MMA	Beef: 9.93 lbs.	3.10	100		0			0.00	
	Beef Sausage & Cheese on a Whole Grain Mini Bagel, IW	13 lbs., Beef: 7.70 lbs.	2.65	72		0	0.00		0.00	
C36400	Three CheeseBreakfast Quesadilla on a Whole Grain Flour Tortilla 1.25 oz. Equiv. Grain, 1 MMA	Proc Chs: 6.25 lbs.	2.20	100		0	0.00			
C18021	Chorizo Seasoned Beef & Cheese Sunrise Stick on a Whole Grain Flour Tortilla, IW	13 lbs., Beef: 6.80 lbs.	2.40	100		0		0.00	0.00	

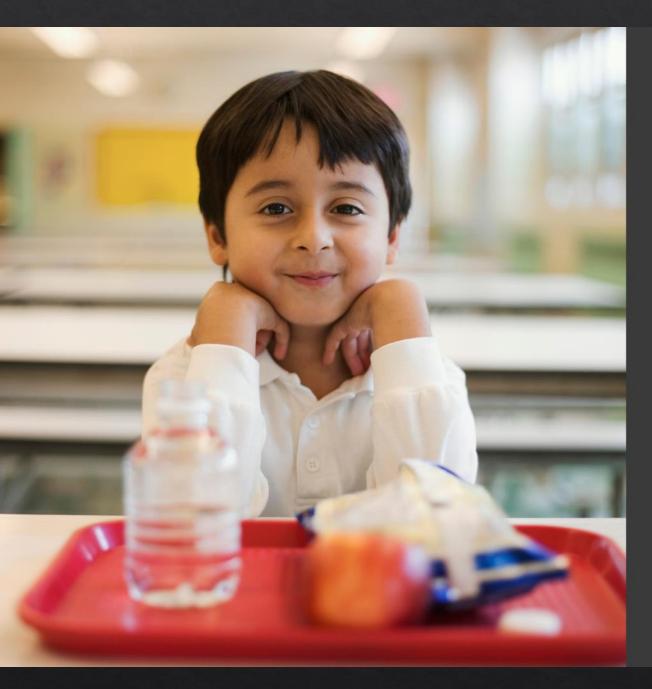
Trivia Question

What year did Integrated Food Service start in K12 food service?

Type your answer into chat along with your name & district.

Answer:

1991



NEXT...



















Mango Mango w Applesauce











Product Details

Cherry Central

- All of our products are shelf stable
- All of our products are Smart Snacks
- All products are ½ fruit equivalent
- All are made in the USA
- Gluten Free
- Apples use commodity #110149
- Cherries use commodity #100299
- Cranberries use commodity #100301



Trivia Question

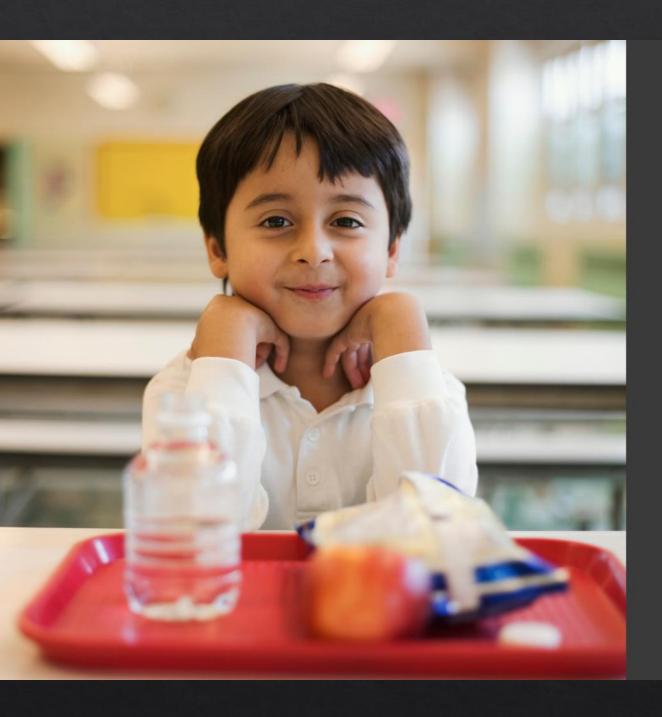
What health benefits do our Cherry snacks have?

- 1. increase strength
- 2. reduce muscle soreness
- 3. better sleep
- 4. promote brain health
- 5. Numbers 1 & 3
- 6. Numbers 2 & 4
- 7. All of the above

Type your answer into chat along with your name & district.

Answer:

7. All of the above



NEXT...







Bernatello's Foods

■ Bernatello's is a family-owned, community-oriented company based in the Upper Midwest. We service grocery retailers with our direct store delivery program. There are 6 brands within our portfolio













Introducing Hangry Bear Pizza

- Hangry Bear Pizzeria is our K12 brand that was launched in 2018
- Each pizza is a 16" round Thin Crust Pizza
- We offer 3 varieties
 - Cheese
 - Uncured Pepperoni
 - Turkey Pepperoni



School Samplings

- We have sampled our product at over 50 elementary, middle and high schools with a 98% acceptability rate with students.
- Comments from students included:
 - "Tastes Great!"
 - "It's the perfect pizza, best I've ever had!"
 - "It was very good. I would love to see it at my school"



Product Information

- When cut into 8 equal servings, each pizza offers:
 - 2 oz M/MA
 - 2 oz Grain
 - 1/8 Cup red/orange vegetables
- Our pizzas are all natural, minimally processed and use an rBST Free Cheese



Product Information

- Each case of pizza contains 10 pizzas which equates to 80 servings per case
- Each Pizza is individually wrapped
- Pizzas are manufactured in Kaukauna, Wisconsin
- Available through your preferred distributor



Dress up your Cafeteria

We offer:

- Table Tents
- Ceiling Danglers
- Posters
- An easy-to-use slice guide for a perfect serving slice every time
- Pre-assembled clam shell slice containers for easy grab-n-go



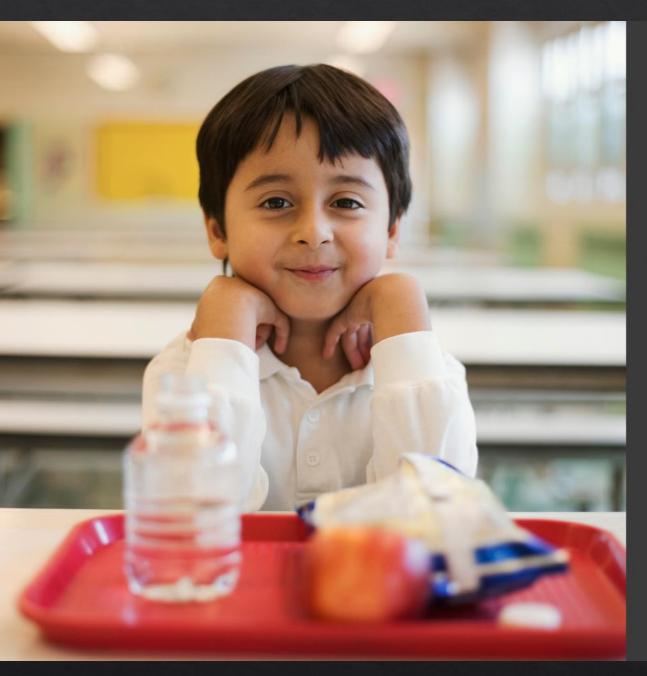
Trivia Question

Where are Hangry Bear pizzas manufactured?

Type your answer into chat along with your name & district.

Answer:

Kaukauna, Wisconsin



NEXT...

ALBIE'S





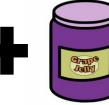
I.W. Product Solutions



In the post COVID-19 environment, parents, teachers, and principals are looking for ways to reduce manual and emphasize contactless solutions for students.

All three product platforms are Individually Wrapped, hold their integrity in transport, and deliver on student acceptability!









MFG#	DESCRIPTION	PACK SIZE	MMA	GRAIN
607	Wowbutter & Jelly EZ Jammer Sandwich (Crustless)	72-2.4 oz	1	1
608	Wowbutter & Jelly EZ Jammer Sandwich (Crust)	40-4.6 oz	2	2



MFG#	DESCRIPTION	PACK SIZE	GRAIN
711	Apple Filled Jammer	72-3.5	2
/ ' ' '	Stick	oz	

- ✓ Thaw & Serve
- √ 48 hrs. hold time at ambient temp
- ✓ Peanut/Tree Nut Free Facility
- ✓ Breakfast/Lunch In the Classroom
- ✓ Satellite Feeding

IF YOU NEED ADDITIONAL INFORMATION GO TO: www.albies.com





I.W. Calzones



Our breathable ovenable film allows a durable hold time and will ensure that the quality is not compromised for drive thru or take & bake feeding solutions.

Our calzones will naturally insulate the freshness and will hold their integrity in transit to any feeding location.

- **✓ Durable Hold Time**
- ✓ Microwave Friendly
- ✓ Peanut/Tree Nut Free Facility
- ✓ Breakfast and Lunch Solutions

	No.) la
	R.	

MFG#	DESCRIPTION	PACK SIZE	MMA	GRAIN
829	IW – Pepperoni Pizza Calzone	48-5 oz	2	2
825	IW – Turkey Pepperoni Calzone	48-5 oz	2	2
828	IW – Country Breakfast Calzone	48-4.5 oz	2	2
827	IW – Cheese Pizza Calzone	48-5 oz	2	2
826	IW – Sunrise Egg & Cheese Calzone (pork- free)	48-4.5 oz	2	2
830	IW – Enchilada Empanada	48-5 oz	2	2
864	IW – Fiesta Breakfast Calzone	60-3 oz	1	1
867	IW – Pepperoni Pizza Calzone	60-3 oz	1	1

IF YOU NEED ADDITIONAL INFORMATION GO TO: www.albies.com



S E.Z. Jammers



Coming soon... Strawberry!!!

#609 EZ Jammer Strawberry Uncrusted 1 Grain 1 M/MA 72/2.4 oz

#610 EZ Jammer Strawberry Crust On 2 Grain 2 M/MA 40/4.6 oz

Nutrition F	0.0000000000000000000000000000000000000
72 servings per containe	
Serving size 2	4oz (68g
Amount per serving	240 YLV VIII
Calories	300
×	Daily Value
Total Fat 17g	22%
Saturated Fat 3.5g	18%
Trans Fat Cg	
Cholesterul Cmg	0%
Sodium 223mg	10%
Total Carbohydrate 250	9%
Dielary Floer Sp	18%
Total Eugars 7g	
ndl.des Eg Added Stigan	12%
Protein 10g	
Vizmin D fintg	654
Calcium 137mg	12%
lion 2mg	105
Fotassium 418mg	. B%





- √ Individually Wrapped
- √ Thaw & Serve
- √ 48 hrs. hold time
- √ Peanut/Tree Nut Free Facility











Currently available!!

SKU	GFS#	DESCRIPTION	PACK SIZE	MEAL EQ
607	630302	WowButter & Grape – Crustless	72/2.4 oz.	1G/1MMA
608	661222	WowButter & Grape – Crust On	40/4.6 oz.	2G/2MMA





CENTER OF THE PLATE SOLUTIONS

Product Item#	Description	Pack Size	Servings Per Case	_	CN-Meal Pattern Contribution	TI x HI	Commodity Processing	
9003	GROUND BEEF CRUMBLE W/ GREEN PEPPER	4/5# BAGS	118	2.7 oz	2 M&MA	10 x 8	Yes	9,440
22100	STEAK CRUMBLE W/ GREEN PEPPER	4/5# BAGS	118	2.7 oz	2 M&MA	10 X 8	Yes	9,440
23315	CHIPOTLE BEEF STEAK	4/5# BAGS	150	2.13 oz	2 M&MA	10 x 8	Yes	12,000
10021	SPICY CHICKEN - SOUTHWEST STYLE	4/5# BAGS	150	2.13 oz	2 M&MA	10 x 8	No	12,000
23855	MEAT MARINARA SAUCE - BEEF STEAK	4/5# BAGS	57	5.6 oz	2 M&MA & 1/2 CUP RO-VEG	10 x 8	Yes	4,560
12550	COCONUT TERIYAKI CHICKEN (COMING SOON)	4/5# BAGS	-	-	2 M&MA	10 x 8	No	-

Orders ship separately from Albie's current products for the foreseeable future

21-day lead time on orders

- 1 Clean label
- Anti-Allergies! Utilize natural methods to avoid gluten, soy, and other allergens that are used as fillers, preservatives, and artificial coloring.
- Quality. We use whole muscle beef & chicken, fresh vegetables and naturally lower sodium custom seasoning blends, providing great flavor.

















MEXICAN FLAT BREAD

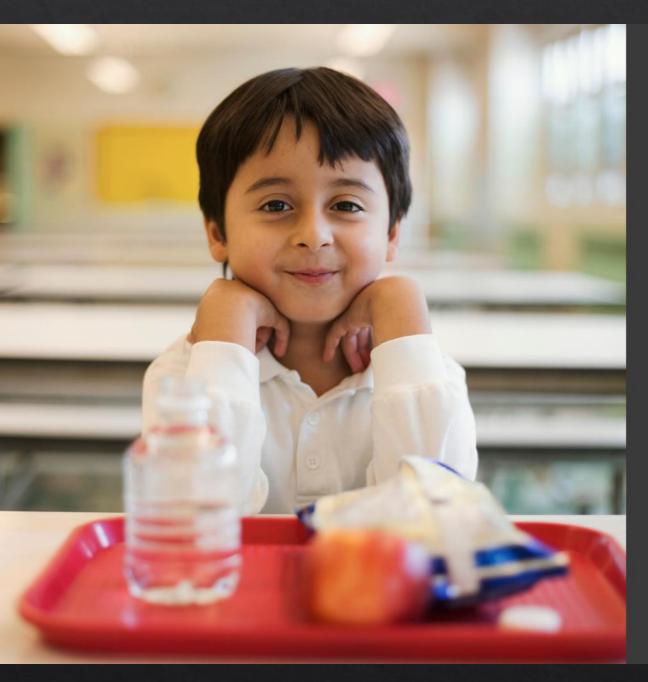
Piepers Beef Steak w/ Green Pepper, Flat Bread, Refried Beans,
Cheddar Cheese, Tomato & Cilantro

Trivia Question

What new flavor of EZ Jammers is coming soon?

Type your answer into chat along with your name & district.

Answer *Strawberry*



NEXT...









WOWBUTTER Foods www.WOWBUTTER.com

Only the Finest Ingredients Are Used

With only a few simple ingredients, you can feel good about this new food staple!

- Ingredients: Whole Toasted Soy, Pressed Soy Oil, Cane Sugar (2g / 32g serving added for a hint of sweetness), Palm Oil (RSPO certified sustainable, prevents oil separation, less than 5% added), Sea Salt (just a pinch).
 - Non-GMO Verified by Non-GMO Project
 - Sustainably Sourced Palm Oil, certified by RSPO
 - All Natural Ingredients
 - No added Colors, Flavors or Preservatives

Nutrition Facts

16 servings per container Serving size 2 Tbsp (32g)

Amount per serving

Calories

200

% Daily Valu	
Total Fat 15g	19%
Saturated Fat 3g	15%
<i>Trans</i> Fat 0g	
Cholesterol 0mg	0%
Sodium 100mg	4%
Total Carbohydrate 8g	3%
Dietary Fiber 2g	7%
Total Sugars 4g	
Includes 2g of Added Sugars	4%

Protein 7g

Vitamin D 0mcg	0%
Calcium 30mg	2%
Iron 1mg	6%
Potasium 300mg	8%

^{*} The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.











No Hydrogenated Oils





- Many spread manufacturers use fully hydrogenated oils from various sources to help prevent oil separation (including mono & di-glycerides).
- These hydrogenated oils are not natural and are not considered by health experts to be good for you.
- We believe that providing good nutritious foods for kids is a responsibility and something that we are very passionate about.
- We eliminated hydrogenated oils (mono & di-glycerides) still found in most other spreads in 2017 because it was the right thing to do for the better health of kids.

A source of Omega-3

- Our **WOWBUTTER** has 1000 mg of the health promoting, immune boosting, inflammation reducing OMEGA-3 (ALA) essential fatty oil in each 32g serving.
- Peanut butter has zero and many other spreads have little to none.



WOWBUTTER is the #1 Rated Plant Protein



(PDCAAS) – Protein Digestibility Corrected Amino Acid Score adopted by the US FDA and the World Health Organization (WHO) in 1993 to evaluate protein quality based on both the amino acid requirements of humans and their ability to digest it. The higher the score, the more bioavailable and digestible it is and consequently, the more nutritional benefit to your body and wellness from consuming it.

Lab Tested PDCAAS Quality Comparison

- Wowbutter has over 80% (1.8 times) better quality protein than Peanut butter, over 100% (2 times) better quality protein than sunflower butter and over 190% (2.9 times) better quality protein than almond butter.
- Wowbutter is a more bioavailable (usable by the body) complete protein, so the nutritional benefit of an equal serving size is far better than the incomplete proteins of other spreads
- Meat and dairy protein score 100 for PDCAAS

PDCAAS Quality Scores

_	Wowbutter	89.2
-	Peanut Butter	49.4
-	Sunflower Butter	44.3
-	Almond Butter	30.6



Food Choices Matter



Not all plant proteins are the same. It is always a better, more responsible choice to select foods that contribute more nutritionally.

Protein Digestibility should be a key deciding factor when selecting meat alternates to replace meat or dairy proteins.





Wowbutter is the only spread with a protein source that is considered complete (containing all 9 essential amino acids) equivalent to meat or dairy protein necessary to build and maintain muscle mass. This is reflected in the high PDCAAS quality score of Wowbutter.

With more education on the difference between protein quality, better informed food decisions can be made which will result in a significantly better nutritional impact for kids, which is the case when choosing Wowbutter over other inferior spreads as a meat alternate.





One 1.12oz Serving of WOWBUTTER is equal to 1 M/MA or ½ cup Vegetable (Legume)

Tasting With Kids Is The True Test



- Wowbutter got its name because so many people after tasting it for the first time would say "WOW!" and still do to this day!
- Taste testing with kids prove that Wowbutter has the preferred taste and texture that kids already know and love!
- With a proven higher taste acceptability, there is less "plate waste" associated with selecting Wowbutter...the better economic choice and true cost benefit leader compared to other spreads.

Packaging Available



One 1.12oz Serving of WOWBUTTER is equal to 1 M/MA or ¼ cup Vegetable (Legume)

Awards and Certifications



Clean Choice Winner 2014

Store Cupboard



Chefs Choice Award PRESTIGOUS
INTERNATIONAL FOOD
AWARD

2013 Quality Food Awards Winner

Grocery Ambient Category





NAPPA award – recognizing only the best quality products that parents and professionals can trust.

GFSI Food Safety & Quality







Halal Certified





Kosher Certified



Trivia Question

How did WOWBUTTER come up with their name?

Type your answer into chat along with your name & district.

Answer:

After trying it, so many people would say "WOW"!



NEXT...









GROWING THE PROVIEW K-12 BRAND

We were hatched in 2014, when John Soules Foods, a family-owned chicken and beef producer for the food service industry, acquired ProView Foods, a breaded poultry provider for schools and institutional nutrition programs. John Soules Foods has provided enticing beef and chicken products to restaurants, retail, and foodservice establishments for 45 years. Through the ProView K-12 division, we're providing that same quality to school districts all over the U.S.

Our mission is to be an industry leader in offering great tasting chicken products at a competitive price for K-12 schools across the country.

Our commitment to both **superior quality** and **food safety** sets us apart from the competition!





PRODUCT OFFERINGS

Fully Cooked Breaded Chicken Products — Easy to Serve Alone or with Sauces or Toppings
Fully Cooked Whole Muscle Products — A Base That's All Set for Sauces or Toppings
Portioned Fully Cooked Chicken Breast — Uniform Portion-control Ready for Sauces Or Toppings
Fully Cooked Wings & Bone-in Products — Ideal Quick-serve Menu Items or Snacks
Marinated Whole Muscle Products — Handy for Custom Cooking When Combining with Other Ingredients
Fully Cooked Diced Chicken — Easy-Prep Salad Toppings



LOUISIANA STYLE FILLET

This solid muscle, no soy, breaded fillet has the crispy, crunchy texture and bold flavor students love - without being fried. Serve these fillets simply on a bun with mayo or spicy mayo, and topped with pickles for a crowd-pleasing sandwich.

These crispy baked chicken breast fillets compete with popular sandwiches from favorite fast food chains!

#60438 • 4/5lbs



WHOLE GRAIN BREADED

SPICY FILLET

Looking for a spicier version of our chicken breast fillet?

This juicy, sandwich-ready fillet made with No Antibiotics Ever (NAE) solid muscle chicken meat packs a hot and spicy punch, coated in our crispy whole grain breading. Our NAE program uses chickens that have been raised humanely and safely, without the use of antibiotics. Students will love this fillet served on its own, with a tangy ranch dressing, or topped with crisp lettuce or fresh tomato.

#60625 • 4/5lbs



WHOLE GRAIN BREADED

TENDER FRITTER

Our zesty whole grain breaded tender fritters are the ideal addition to school lunch menus. Made with solid muscle chicken meat and lightly seasoned with mouth watering spices like paprika and garlic, these can be served on their own or with a delicious signature sauce like honey mustard or tangy ranch.

#63230 • 4/5lbs



WHOLE GRAIN BREADED

CHICKEN BREAST BITES

64630-WG Chicken Breast Rite

Boneless wings, salad toppers, dipping bites - however you serve them, our chicken breast bites are a crowd-pleaser. Whole grain breaded, with zesty flavor from garlic, mustard, and paprika and made with solid muscle chicken breast meat, our bites are a versatile, high-quality product you'll want to feature again and again.

64230-WG Buffalo Glazed Chicken Breast Bite

Turn up the heat with our solid muscle Buffalo Bites! Each crispy bite gives students the spicy, tangy flavor they love, and the quality they expect. Our bites come pre-coated in a spicy Buffalostyle sauce, making prep fast and ensuring a high-quality product every time. Serve these bites with a side of ranch and crisp veggies for dipping, as an unexpected salad topping, or come up with your own unique creations!

64130-WG Asian Glazed Chicken Breast Bite

Our solid muscle Asian Style Chicken Bites are expertly seasoned with ginger, garlic, soy sauce, and a hint of sweetness from honey and brown sugar, for an authentic flavor profile that's popular with students. Pre-sauced and coated in a crunchy whole-grain breading, these bites are perfect as a stand-alone entree (we suggest serving with fresh sugar snap peas and an Asian-style dipping sauce!) or popping on a bed of shredded cabbage, carrots, and greens for an easy Asian entree salad.



John Soules Foods ® Prolifew K-12

CHICKEN SAUSAGE PATTY

Shake up your sausage biscuit sandwich by using our savory chicken sausage patty instead! A great alternative to the typical pork sausage, our patty is juicy and full of savory, smoky flavor. Highlight this at breakfast or add to lunch menus with a side of fluffy pancakes for the ever-popular "breakfast for lunch" days.

#59400 • 4/5lbs



WRAPPED AND READY

You want to provide your students with great-tasting, high quality meals - and you need to do it quickly. Pre-packaging your meals can be a great option to speed up service while maintaining safety and food quality, but sourcing the right type and quantity of packaging can slow you down.

ProView can help!

We offer a variety of fully-cooked, restaurant-quality items with the perfect packaging included right in the case. Students will appreciate the retail look and flavor of their favorite chicken sandwiches, nuggets, tenders, and popcorn bites, and your teams will love how easy our packaging makes meal service.



John Soules Foods ® Prolifew K-12

PROVIEW K-12 AND USDA FOODS

A **WINNING** COMBINATION!

COMMODITY

- Higher Plate Cost
- More paperwork to track pound balances at processor
- USDA Foods allocation may run out faster
- Still need to draw down dark meat
- May not be able to guarantee processed products are NAE

No Processing? No Problem!

ProView K-12 offers a wide variety of high quality, cost effective products for school nutrition programs. Here's how to incorporate our products into meals and still fully utilize your USDA Foods allocation, while keeping food

THE MENU

Crispy Chicken Sandwich

\$0.85 (-\$0.24 DF

\$0.12 (-\$0.10 DF)

\$0.25 (-\$0.10 DF)

\$0.22

\$0.11

\$0.25

-\$0.44

\$1.36

Baked Potato Wedges

Garden Salad

Apple Wedges

Fresh Banana

Milk

Total Donated Foods Value

Net Food Cost

*DF = Donated Foods

\$0.65

\$0.12 (-\$0.10 DF)

\$0.25

\$0.22

\$0.11

\$0.25

-\$0.42 \$1.18

PROVIEW K-12

Lower Plate Cost

Stretch your USDA Foods allocation

High quality product = more participation

Utilize more commodity dollars for DoD Fresh for greater flexibility for servand on-trend items

Guarantee your products are NAE





SCHOOL YEAR





Connect with...

Kevin Christie

Regional Sales Manager - Midwest

kchristie@jsfoods.com

(612) 669-3768



Follow us on Social Media @proviewk-12





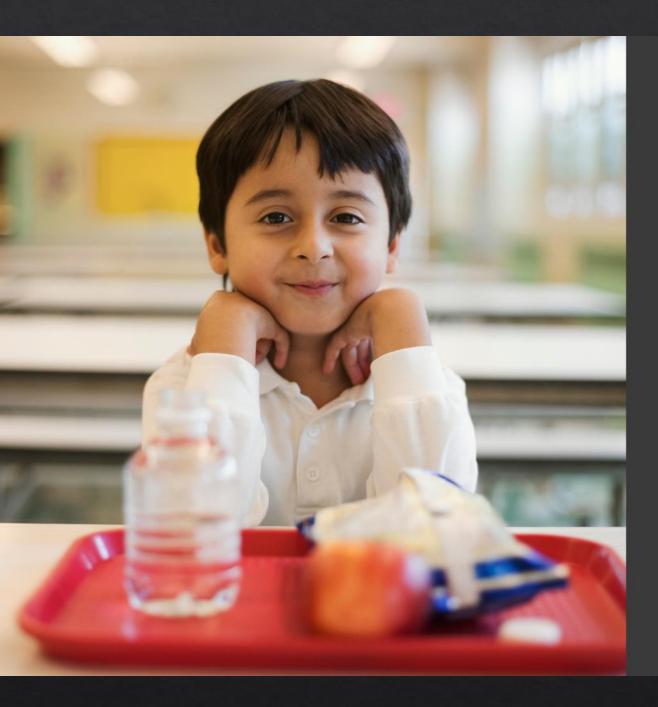
Trivia Question

What fast food chain is the NEW ProView Louisiana Style Fillet #60438 modeled after?

Type your answer into chat along with your name & district.

Answer

Popeyes



NEXT...









What is Amazin' Raisin?

Amazin' Raisin is a Fruit Flavor-Infused Raisin with...

No Added Sugar!

Amazin' Raisin is:



All Natural



Gluten Free



Fat Free

Certified Kosher



Peanut & Tree Nut Free



GMO Free



Vegan



Made in the USA!

Amazin' Raisin is Available in 7 mouth-watering flavors!



Strawberry



Sour Lemon



Orange



Sour Watermelon



Raspberry



Sour Pineapple



Peach



AMAZIN' RAISIN STRAWBERRY+SUNFLOWER SEED AMAZIN' RAISIN ORANGE+SUNFLOWER SEED





!!NEW!!



Amazin' Raisin in the Classroom



Amazing Fruit Products-US is proud to be part of Child Nutrition Programs in K-12 schools across the United States!

Amazin' Raisin is currently being served in:

Breakfast in the Classroom

On the Lunch Line

After School Snack Programs

Student-purchased A la Carte menus

Child and Adult Feeding Programs



Healthy Schools Program

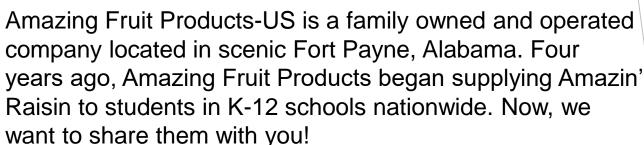
Every bag of Amazin' Raisin meets the Federal Nutrition Guidelines for fruit servings for student lunches. Each 1.3-ounce bag contains ¼ cup dried fruit, which meets the ½ cup fresh fruit requirement.

Amazin' Raisin is Proud to be recognized as a Smart Snack by the Alliance for a Healthier Generation

About Amazing Fruit Products-US









Amazin' Raisin's patented flavor-infusion process packs each raisin with delicious, mouthwatering fruit flavor without adding any sugar or artificial sweeteners, ensuring that our Amazin Raisins are as healthful as they are flavorful.



Here at Amazing Fruit Products, we have dedicated ourselves to providing you with all natural, whole food, fruit flavor-infused snacks that you can feel great about. Our nutrition label doesn't have anything on it you can't pronounce- doesn't it feel Amazin' to know exactly what you are eating?

We know you'll love our Amazin' Raisins!



Amazin' Raisin on Social Media



Amazin' Raisins on Facebook @amazingfruitproducts



Amazin' Raisins on Instagram @amazinraisins



Amazin' Raisins on Twitter @Amazin_Raisins

Visit our Website:

www.amazingfruitproducts.com

Or

www.amazinraisins.com



Contact Us

501 Airport Road W Fort Payne, AL 35967

Office: 256-273-5363

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Randy McClung randy@afp-us.com

Scott McClung scott@afp-us.com

Ryan McClung ryan@afp-us.com

Victoria Keller-Settin victoria@afp-us.com

Thank You! We Look Forward to Working with you!



Trivia Question

What food item was introduced in Amazin Raisins that contributes as a protein?

Type your answer into chat along with your name & district.

Answer Sunflower Seeds



NEXT...

Dick.Jone



Dick is the idea guy.

Dick likes to run.

Dick likes to talk.



Jane is a teacher.

Jane likes to walk.

Jane likes to read.

Our BIG IDEA was to put education on an animal cracker.





All of our Educational Snacks are made with the same recipe.

Same ingredients.
Same nutrition facts.
Same allergen statement.

INGREDIENTS: Whole Grain Wheat Flour, Enriched Wheat Flour (Wheat Flour, Niacin, Reduced Iron, Thiamine Mononitrate, Riboflavin, Folic Acid), Sugar, Sunflower Oil, Sunflower Lecithin, Salt, Honey, Leavening (Baking Soda), Natural Flavors, Whole Egg, Milk.

Contains: Wheat, Egg and Milk



Processed in a Facility that Manufactures Products Containing Soy

NO CHOLESTEROL NO HIGH FRUCTOSE CORN SYRUP
NO ARTIFICIAL FLAVORS NO HYDROGENATED OILS
NO TRANS FAT NO ARTIFICIAL COLORS
BAKED & PACKED IN A NUT-FREE BAKERY



States & Capitals

Presidents

English & Spanish

Food & Nutrition

Fun & Fitness

Farmers Market





Nutrition Facts

1 serving per container

Serving size 1 package (29g)

Amount per serving Calories

120

0%

	6 Daily Value*
Total Fat 4g	5%
Saturated Fat 0g	0%
Trans Fat 0g	
Polyunsaturated Fat 1.5g	
Monounsaturated Fat 2g	
Cholesterol 0mg	0%
Sodium 65mg	3%
Total Carbohydrate 22g	8%
Dietary Fiber 2g	7%
Total Sugars 6g	
Includes 6g Added Suga	ars 12%
Protein 2g	

 Calcium 4mg
 0%

 Iron 1mg
 6%

 Potassium 43mg
 0%

"The % Daily Value tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

Calories per gram:

Vitamin D 0mcg

Fat 9 . Carbohydrate 4 . Protein 4

































































































































Ask your distributor to order from DOT FOODS

DOT is the nation's largest food re-distributor servicing over 4,000 local distributors nationally.

Dick & Jane item #	Description	DOT item #
SC8801	States & Capitals	651943
SC8802	Presidents	651942
SC8803	English & Spanish	651944
ES1001	Food & Nutrition	660904
ES1002	Fun & Fitness	660905
ES1003	Farmers Market	682420



NUTRITION INFO

Thank you for your support & your enthusiasm for education.



Del & Jan

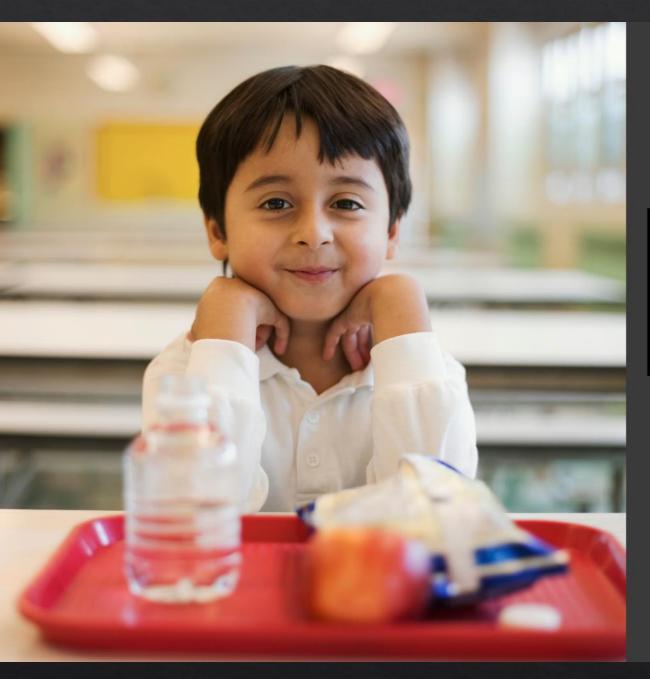
Trivia Question

What is Dick's wife's name?

Type your answer into chat along with your name & district.

Answer

Jane!



NEXT...









100% NATURAL BEVERAGES





ENVY

The Envy concept began in 2006 with a mission to develop a healthy and sophisticated premium 100% fruit juice drink meeting nutritional and wellness guidelines throughout the country for school age children. Envy reached its goal in 2007 by releasing a healthy and attractive top shelf sparkling 100% fruit juice drink. Winning both a Bev-Star and an International design award, it is safe to say we reached our goal in flavor and design. Each can includes all natural 100% fruit juice infused with beneficial vitamins & minerals such as A, C, D and Calcium setting it apart from competition.









ENVY 100% SPARKLING FRUIT JUICE 8 OZ. A GRAB AND GO SOLUTION STUDENTS LOVE!!

EACH CAN=2 FRUIT SERVINGS-SMART SNACK COMPLIANT









ENVY 100% NON-CARBONATED FRUIT JUICE 8 OZ. A GRAB AND GO SOLUTION STUDENTS LOVE!!

EACH CAN=2 FRUIT SERVINGS-SMART SNACK COMPLIANT









THE ENVY BRAND ADVANTAGE

- 1. 100% All Natural Juice / 100% Fruit Content/ Fortified with 3 or more vitamins and/or minerals.
- 2. No artificial flavorings or colorings and No HFCS, (High Fructose Corn Syrup), caffeine, added sugar, or preservatives.
- 3. Our 100% all natural juices are available in both sparkling (Envy), non-sparkling (Envy), great for all grade levels so we can be a single source supplier. Some districts have policies that do not allow carbonated beverages to be served.
- 4. We are USDA Smart Snack compliant nationally for all K-12 schools. Each 8 oz. can provides equivalent of two servings of fruit.
- 5. National K-12 distributor "footprint" established.
- 6. Additional sales applications with key private schools, after school and summer feeding programs, youth camps, and day care.







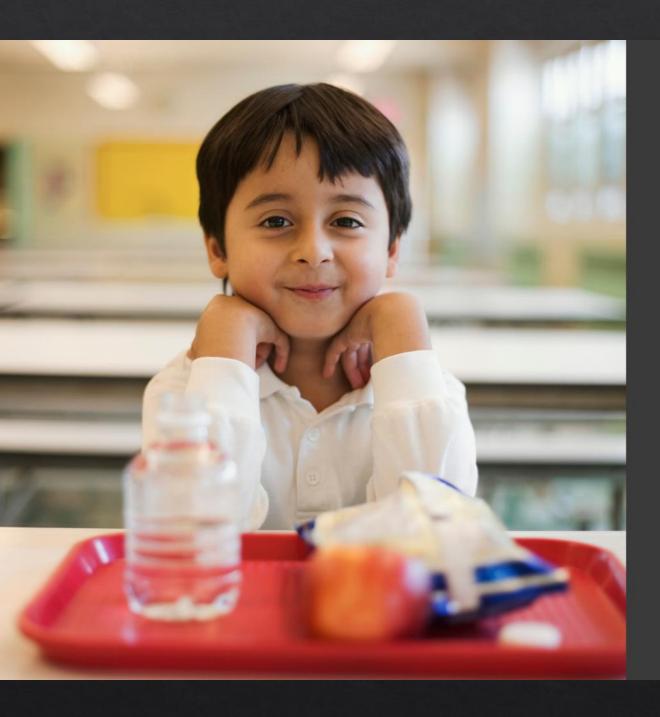
Trivia Question

For what grade range are Envy 100% juice product smart snack compliant?

Type your answer into chat along with your name & district.

Answer

K-12



NEXT...











GVM Winter Virtual Meeting 2021



What's NEW?

Toatly Oats is NEW!

Thank you to everyone who provided feedback while we were developing our new 100% whole grain oats product called Toatly!





About Toatly Oats



100 servings/case



- Individually wrapped.
- Credits as 1 oz or 2 oz Whole Grain Equivalent
- 16g or 32g whole grain oats per serving
- **Ingredients:** Whole grain oats, water, brown sugar, canola oil, nonfat dry milk, baking powder, cinnamon, salt.
- Shipped and stored frozen until ready to serve.
 - · Thaw before serving.
- Serving Suggestions:
 - placed in a warming oven with wrapper on.
 - Top with fruit.
 - Pour milk on top and eat with a spoon.
- Shelf life after thawing:
 - Refrigerator up to 7days
 - Room Temp up to 3 days



64 servings/case

1 serving per container		
Serving size 3.	1 oz (87g	
Amount per serving	200	
Calories	281	
%	Daily Value	
Total Fat 11g	149	
Saturated Fat 1.5	89	
Trans Fat 0g		
Cholesterol 1mg	09	
Sodium 212mg	9%	
Total Carbohydrate 43g	169	
Dietary Fiber 3g	119	
Total Sugars 22g		
Includes 19.5g Added	Sugars 399	
Protein 5g		
Vitamin D 0mcg	0%	
Calcium 50mg	49	
Iron 0mg	0%	
Potassium 72mg	2%	

calories a day is used for general nutrition advice.

Mixmi frozen yogurt, a.k.a. mixmi froyo or just mixmi!

A clean label, premium, fermented frozen yogurt made in a nut free facility. Individually packaged in 3 fluid ounce serving size cups. Ready to eat.

Fermented meets
International
Dairy Foods
Association
definition

for cultured

frozen

voqurt.

Produced under inspection of the USDA and Minnesota Department of Agriculture.

6 live and active cultures



One of our cultures is *Bifidobacterium*, BB-12®:

- BB-12® is a special strain because it is the world's most studied and documented *Bifidobacterium*.
- BB-12® has been investigated in numerous human clinical studies where it has been associated with supporting digestive and immune health.
- Review article about BB-12®.

https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5029483/





mixmi froyo nutrition

- Ingredients: Milk, Cultured Milk, Sugar, Maltodextrin, Nonfat Dry Milk, Soluble Corn Fiber (Dietary Fiber), Natural Flavors, Beta-Carotene, Locust Bean Gum, Guar Gum.
- Cultured with L. bulgaricus, S. thermophilus, L. acidophilus, L. lactis, Bifidobacterium lactis, and Bifidobacterium lactis BB-12®

Nutrition	n Facts
1 serving per co	ntainer
Serving size	3 fl oz (45g
Amount per serving	9
Calories	80
	% Daily Value*
Total Fat 1g	2%
Saturated Fat .5g	3%
Trans Fat 0g	
Cholesterol 5mg	1%
Sodium 35mg	1%
Total Carbohydrate 1	4g 5%
Dietary Fiber 2g	8%
Total Sugars 7g	
Includes 4g Add	led Sugars 8%
Protein 2g	
Vitamin D 0mcg	0%
Calcium 90mg	6%
Iron 0mg	0%
Potassium 105mg	2%

calories a day is used for general nutrition advice.





Examples of mixmi on the school lunch tray









Mixmi flavors

Trivia Question

What's new with mixmi brands?

Type your answer into chat along with your name & district.

Answer

Toatly Oats!



NEXT... notables





notables®

·READY TO GO

notables.com

or email info@notables.com

Breakfast Bowl Kits



- ✓ Notables® offers 10 varieties of Cereal Bowl Kits
- √ 7 kits featuring 2 grain servings and 1 fruit serving
- ✓ All using General Mills cereal bowls
- √ 1 Gluten Free option
- ✓ New this year is the Multigrain Cheerios Kit



notables[®]

Breakfast Bowl Kits



- ✓ Notables® also offers 3 varieties of Cereal Bowl Kits that feature a full cup of fruit serving
- ✓ Just offer milk for a full reimbursable breakfast

notables[®]

Breakfast Bar Kits

- √ There are 5 varieties of Cereal Bar Kits
- ✓ Again, using General Mills cereal bars
- ✓ Ideal for fast-moving, hard-to-reach middle and high school students
- ✓ Two kits have additional protein with Roasted Salted Sunflower Seeds as a component



notables[®]

Snack Kits



- ✓ There are also 5 varieties of afterschool Snack Kits
- √ Ideal for afterschool programs
- ✓ Great for mid-day snack during State Testing
- ✓ Helps with audits because students have to take both the grain and fruit serving

notables[®]

Meal Kits



- ✓ We have 6 varieties of Meal Kits
- ✓ Great for Summer Feeding
- √ Super Snack (Supper Programs)
- √ Emergency Meals and Field Trips
- ✓ Each Meal Kit features 2 M/MA, 1 G, 1 F and 1 V component
- ✓ We have added a new kit this year...
- ✓ Cheese Pizza Meal Kit
- ✓ The Nacho Meal Fiesta Pack



notables[®]





Classroom Feeding! Promote Health & Wellness!

Affordable!









Trivia Question

What is the new kit notables® will be introducing for the 2021-22 school year?

Type your answer into chat along with your name & district.

Answer

Cheese Pizza Kit



NEXT...











PURE AWES MENESS



GREGORY PACKAGING, INC

Founded 1922

Gregory Packaging is a third generation; family owned juice company with corporate offices in Morristown, NJ and plants located in the easily accessible hubs of Bethlehem, PA; Newnan (Atlanta), GA; and Phoenix, AZ. Our SUNCUP™ brand chilled and frozen portion juices are packed in 4 oz. and 6 oz. foil sealed plastic cups, as well as 4 oz and 6 oz cartons. TOTALLY JUICE™ and FARM & ORCHARD™ brand juices are packed in 4.23 oz. and 6.75 oz. shelf-stable juice boxes. And our GREG PACK™ brand is a line of frozen 12/32oz juice concentrates.

Our story goes back three generations to 1922 when Reed Gregory opened the first manufacturing facility in New York City processing and wholesaling seafood. He worked hard and quickly developed a reputation for excellent quality and honest dealing. His son, Ed, a veteran of World War II, joined him in 1946. In the 1960's Ed saw the growth of the beverage industry and adapted the business to manufacturing fruit juices and drinks for many of the famous brands you know today.



Gregory Bros.



During summer breaks through high school and college, Ed's sons, Ned and Dan worked with their dad, driving forklifts, loading trucks, running machinery, learning the business from the farmer's groves to the factory floor. It was hard work but very rewarding!

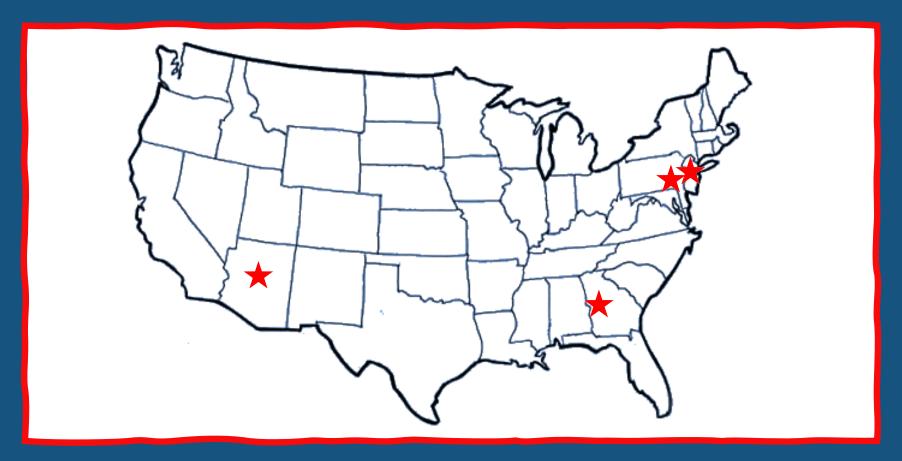
Today, the hallmark of Gregory Packaging's success has been our unfailing adherence to premium quality, while maintaining our pledge to be a low cost producer to our valued customers. All of our juices are packed to USDA and FDA standards and all plants are HAACP certified and annually inspected by independent auditors for food safety, quality and food defense.

Our processing and packaging warehouses feature state of the art facilities and house our in-line reconstitution and packaging process which assures superior quality control and labor saving efficiencies. Concentrate, introduced to the process, passes through reconstitution, blending, flash pasteurizing, packaging, and storage in our freezer in 20 minutes from start to finish. Quality control is maintained by our in-house QA and Food Technology staff, with samples continuously pulled and tested for

compliance with identity standards, freedom from bacteria and contaminants, fill level, and appropriate flavor. Samples are then retained for future reference.

The product integrity is of utmost importance as it finally reaches the consumer. Our goal is the customer's total satisfaction and confidence in all of our brands.

FAMILY OWNED SINCE 1922



PROUDLY MADE IN THE USA



GRAB & GO SOLUTIONS

take home meals | in-classroom feeding | meal delivery









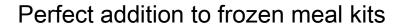














½ cup and ¾ cup fruit options



100% JUICE CUPS





















Perfect addition to frozen meal kits



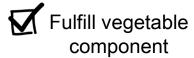
½ cup and ¾ cup fruit options

100% JUICE CARTONS



SHELF STABLE 100% JUICE BOXES







Reduce menu fatigue



Minimize touch points

POPULAR NEW ITEMS



REQUEST A
SAMPLE KIT
TODAY

Thank you! Chip Conner

chip@suncupjuice.com

SHELF STABLE SAMPLE KIT

Trivia Question

What year was Gregory Packaging founded?

Type your answer into chat along with your name & district.

Answer

1922

GVM LIVE!

NEBRASKA WINTERFEST



Questions?

Thank You for spending time with us



Tom Lemon

TLemon@GVMFoodMarketing.com 612-750-8237

www.GVMFoodMarketing.com

