GVM LIVE? MINNESOTA WINTERFEST





A LITTLE ABOUT US



- Family Owned
- Regional Focus
- K12 Exclusive
- Commodity Specialists



Family of Products



LET'S STAY CONNECTED!



Subscribe to our newsletter and follow us on your favorite social media platform for recipes, new products, promotions, tips & ideas.



Email <u>News@GVMFoodMarketing.com</u> to get the newsletter



CERTIFICATE OF ATTENDANCE

Presented to YOUR NAME HERE

as an attendee of the GVM 2020 Winter Virtual Show 2430 - PURCHASING (Vendor Showcase) | 1 Hour



Your Sales Manager GVM Food Marketing



MINNESOTA COMMODITY PROGRAM

Visit: https://fns.state.mn.us/

DEPARTMENT OF EDUCATION



Cyber-Linked Interactive Child Nutrition System

Food & Nutrition Service



Program Links

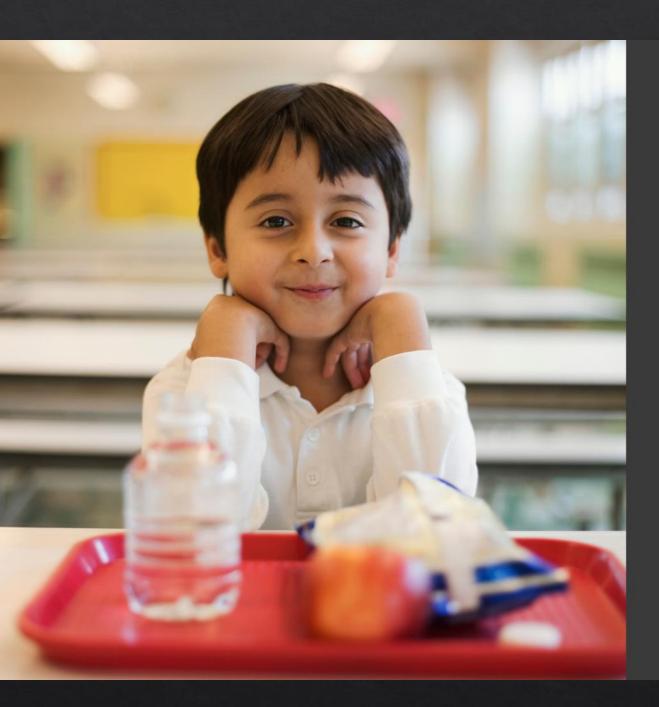
Child Nutrition Programs

- School Nutrition Program (SNP)
- Milk Program (MILK)
- Summer Food Service Program (SFSP)
- Child and Adult Care Food Program (CACFP)
- Family Day Care Homes (FDCH)
- Fresh Fruit and Vegetable Program (FFVP)

Direct Certification

Verification Reporting

Food Distribution School Year 2021 and Later



NEXT...





YANGS 5TH TASTE

CINDY HUSAR-MARSCHKE MIDWEST SALES DIRECTOR

*

*



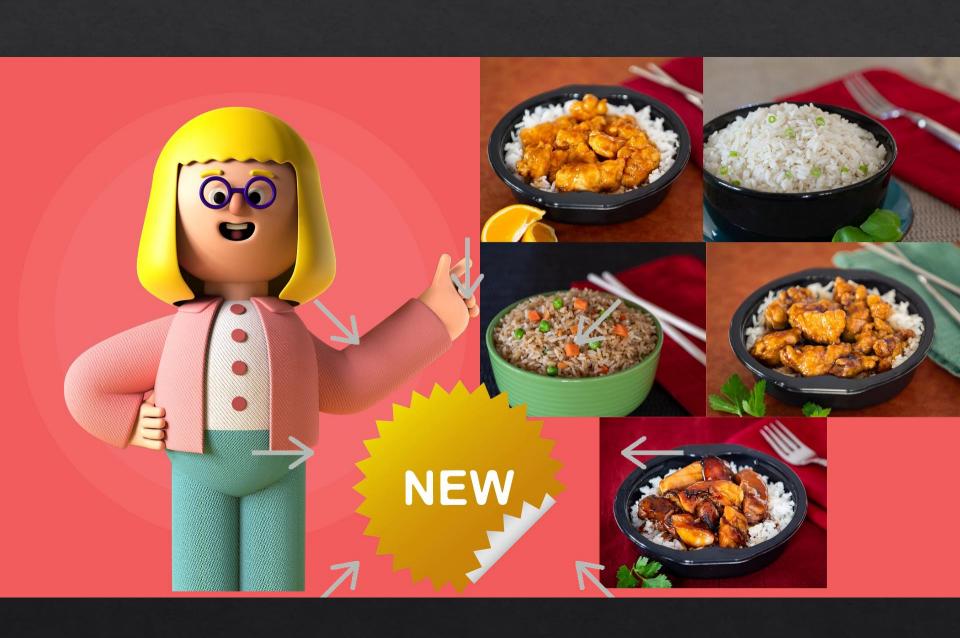
Yangs

5th Taste











YANGS RICE BOWLS ARE PERFECTLY PORTIONED, SEALED AND AVAILABLE IN THE FLAVORS KIDS LOVE. SIMPLY HEAT IN YOUR MICROWAVE OR OVEN MEETS 2M/MA 2GRAIN **COMMODITY PROCESSED** QUICK AND EASY FOR THE ENTIRE FAMILY.







RECIPE CONCEPTS USE OUR BULK CHICKEN ENTREES IN YOUR FAVORITE TO GO CONTAINER.







Available in Spanish too!



FOLLOW US ON SOCIAL MEDIA

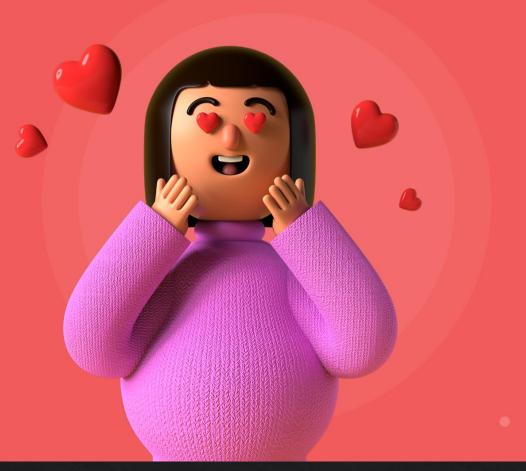
Yangs loves to post! Be a part of the fun, and follow Yangs on Facebook, Instagram & YouTube





WE THANK YOU

Yangs 5th Taste thanks all of the school lunch heroes out there for all fo their hard work and dedication during this time.

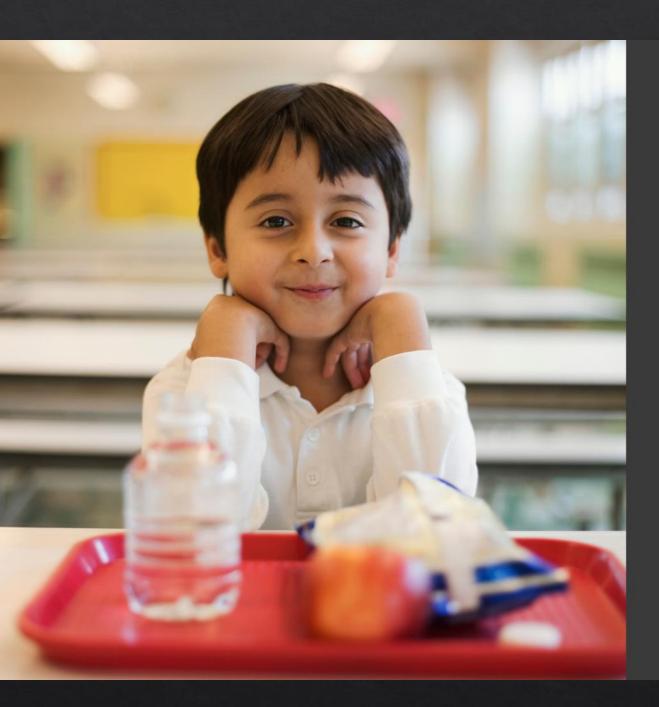


Question

What 3 social media platforms can you follow Yangs 5th Tast on?

Answer

Facebook, Instagram, YouTube



NEXT...





Tasty Brands, LLC



Item	TB Code	CN Contribution	
Cheese Lasagna Rollup	801WG	2 M/MA, 1 oz eq grain	
Cheese Stuffed Shells	803WG	2 M/MA, 1 oz eq grain	
Jumbo Cheese Ravioli	804WG	2 M/MA, 1 oz eq grain	
Cheese Lasagna Rollup	808WG	1.5 M/MA, 1 oz eq grain	
Turkey & Cheese Lasagna Rollup	813WG	2 M/MA, 1 oz eq grain	
Cheese & Vegetable Lasagna Rollup	821WG	1.5 M/MA, 1 oz eq grain, 1/8 cup veg	
RTE Cheese Tortellini	830WG	1 M/MA, 1 oz eq grain	
Mini Cheese Ravioli	8 ₃₄ WG	1 M/MA, 0.5 oz eq grain	
Mini Chicken Taco	25701	2 M/MA, 2 oz eq grain	
Breaded Oven Ready Okra	33500	1 oz eq grain, 1/4 cup veg	
Breaded Oven Ready Onion Rings	33504	1 oz eq grain, 1/4 cup veg	
Breaded Oven Ready Mozzarella Sticks	41009	2 M/MA, 2 oz eq grain	
Breaded Oven Ready Mini Cheese Ravioli	41834	1 M/MA, 1.5 oz eq grain	
Jumbo Pizza Bagel	52106	2 M/MA, 2 oz eq grain, 1/8 cup veg	
Mini Cheese Pizza Bagels	52222	2 M/MA, 2 oz eq grain, 1/8 cup veg	
Turkey Pepperoni & Cheese Mini Pizza Bagel	52223	2 M/MA, 2 oz eq grain, 1/8 cup veg	
PizzaBoli (Bulk)	53201	2 M/MA, 2 oz eq grain	
Mozzarella Filled Twisted Topped Breadsticks	62001	1 M/MA, 1 oz eq grain	
Mozzarella Filled Twisted Topped Breadstick	62002	1 M/MA, 2 oz eq grain	
Garlic Knots	62200	2 oz eq grain	

Tasty Brands' Classic Favorites



Cheese Lasagna Rollup Breaded Oven Ready Mozzarella Sticks



Mini Cheese Pizza Bagels



Mozzarella Filled Twisted Topped Breadstick

Pastabilities



PASTABILI

BILITIES BY TASTY BRANDS

New recipes: Cheeseburger Lasagna & Buffalo Chicken Mini Ravioli

Instructional Videos, Recipe Cards, & More

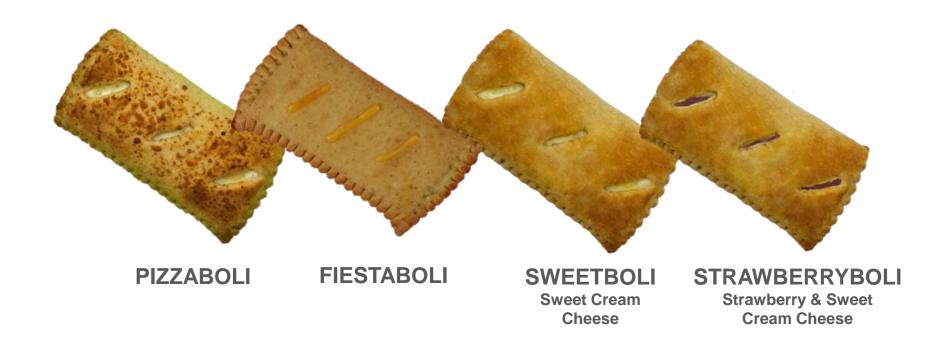


https://tastybrandsk12.com/pastabilities/

Breakfast in the Classroom



ltem	TB #	CN Contribution
IW Peach Cobbler Biscuit	22020	2 oz eq. grain
IW Sweet Cream Cheese Boli	53204	2 oz eq. grain
IW Strawberry & Sweet Cream Cheese Boli	53205	2 oz eq. grain
IW Turkey Ham & Cheese Croissant Melt	70073	1 m/ma, 1 oz eq. grain



Individually Wrapped / Bulk Items

Pasta

#808WG Lasagna Rollup
(w/ Sauce)
#821WG Lasagna Rollup
(w/ Sauce)
#830WG RTE Four
Cheese Tortellini (w/ Sauce)
#834WG Mini Cheese
Ravioli (w/ Sauce)

A La Carte & Smart Snacks

Breaded

#33500 #33504 Rings #41834 Ravioli (w/ Sauce)

Breaded Okra Breaded Onion

Breaded Mini





Hot Individually Wrapped

IW Sandwiches & ANYTIMERS®





IW Sauced Pastas

- NEW Items
- After School Meals!

THE EARLIER YOU BOOK, THE MORE \$\$\$ YOU SAVE! DREAMING OF **SUMMER? TASTY BRANDS WILL REWARD YOU! Forecast by** Forecast by March 26 & Receive April 30 & Receive **Eligible items listed on** \$1 / Case Rebate \$2 / Case Rebate pre-booking form

Summer

We are here for you!

- THANKYOU for all you are doing and continue to do!
- Please let us know how we can help you to make your jobs easier.

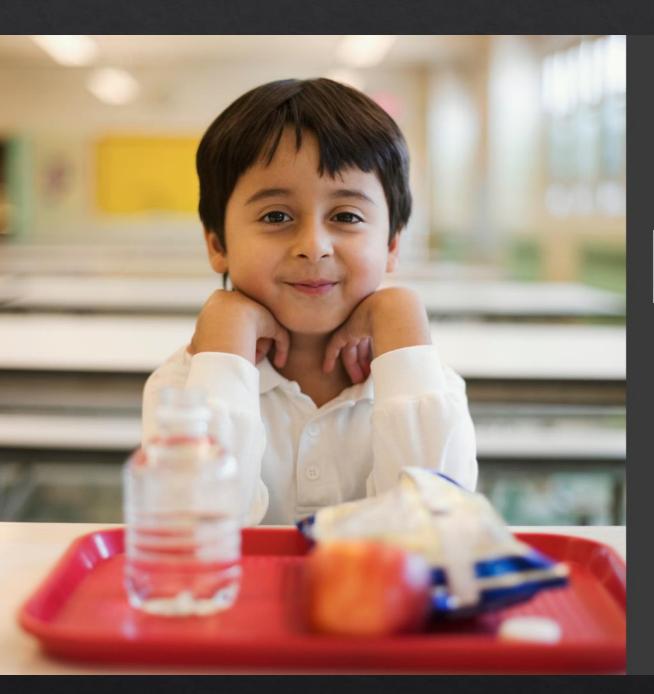


Trivia Question

What is the newest Family member to the Boli Family joining the PizzaBoli, StrawberryBoli and Sweet Cream cheese Boli?

Type your answer into chat along with your name & district.

Answer: *FiestaBoli*



NEXT...





FODDSERVICE

BILLY ROSENTHAL EMAIL: <u>BROSENTHAL@INTEGRATEDFOODSERVICE.COM</u>

CELL: 651-792-5637





Divert Commodities: 100036

GRILLED CHEESE SANDWICHES

Commercial ITEM # (NOI)	COMMODITY ITEM # (FFS)	DESCRIPTION	PACK	PORTION SIZE (02.)	MEAL CONTRIB. Oz. Eq. Grain/Protein	CASE W (Ib.)	
	2 Meat/Meat Al						
134000	C13400	Grilled Cheese on Whole Grain with RF American Cheese & Mozzarella	v∘↓₿	72	4.19	2/2	18.86
108000	C10800	Grilled Cheese on Whole Grain with RF American Cheese	~↓2	72	4.19	2/2	18.86
704001	C70401	Spicy Grilled Cheese on Whole Grain with RF American Cheese € Peppers	► ~ V 🕹	72	4.29	2/2	19.3
706005	C70605	Grilled Italian Melt NEW!	ve 🍦	72	4.53	2/2	20.39
103000	C10300	Whole Grain Grilled Cheese w/ Turkey Bacon NEW!		72	4.31	2/2	19.40
Providing	1.5 Meat/Meat	Alternate					
136000	C13600	Grilled Cheese on Whole Grain with RF American Cheese & Mozzarella	~ ↓ ₽	72	3.21	1.5/1.5	14.45
104000*	C10400*	Grilled Cheese on Whole Grain with RF American Cheese & Mozzarella	v°↓8	72	3.69	2/15	16.6
109000	C10900	Grilled Cheese on Whole Grain w/ RF American Cheese	v°↓₽	72	3.69	2/15	16.6
Providing	1 Meat/Meat Al	lternate					
131000	C13100	Grilled Cheese on Whole Grain w/ RF American Cheese	~↓∄	72	3.19	2/1	14.30
ULK							
703003	C70303	Grilled Cheese on Whole Grain with RF American Cheese & Mozzarella	v°↓₿	72	4.19	2/2	18.86

🎌 = vegetarian 👃 = Whole Grain product 👦 = spicy 💈 = reduced sodium 🛛 RF = reduced fat 🔹 + = available in select markets only

GRILLED TO PERFECTION!

Specially formulated for the National School Lunch Program, our Grilled Cheese Sandwiches are made with only the highest quality ingredients, starting with our own freshly baked bread and filled with reduced fak, reduced sodium cheese. Individually wrapped to minimize labor and maximize consistency, or bulk for speed scratch cooking, they are sure to be a crowd pleaser. For a little variety, try our new Grilled Italian Melt, a special blend of four cheeses and pizza sauce, that will have students craving more!

310 W. Alondra Blvd., Gardena, CA 90248 | tel: (310) 523-3664 | fax: (310) 523-1619 sales@integratedfoodservice.com | www.integratedfoodservice.com

Dec. 2020

Divert Commodities: 100036, 100154

LUNCH & SUPPER ENTREES

COMMERCIAL ITEM # (NOI)	COMMODITY ITEM # (FFS)	DESCRIPTION		PACK	PORTION SIZE (oz.)	MEAL CONTRIB. Oz. Eq. Grain/Protein	CASE WT. (lb.)
HILI DOGS							
952000	C95200	Chili Cheese Dog, RF on Whole Grain Bun	1.8	72	4.50	212	20.25

BURGERS · SLIDERS Value Added — Individually Wrapped

460007	C46007	BBQ Rib Sandwich on Whole Grain Roll		75	4.36	2/2	20.44
470007	C47007	All American Burger on Whole Grain Bun	\$\$ 🜷 🖻	50	4.25	2/2	13.28
471007	C47107	All American Cheeseburger on Whole Grain Bun		50	4.60	2/2.25	14.38
470220	C47220	Cheeseburger Sliders on Whole Grain Buns	\$\$ 🜷 🛃	75	4.35	2/2	20.39
809055		Breaded Chicken Sliders NEW!	\$	75	5.00	3/2	23.44
809060		Hot 'n Spicy Breaded Chicken Sliders NEW!		75	5.00	3/2	23.44

ENTREÉS KiDS CROVE!

Individually wrapped in eye-catching graphics and made on freshly baked buns that are specially formulated by our in-house baker, our Chili Dogs and variety of Burgers and Sliders are sure to be a crowd pleaserl Perfect for the Supper Program, Summer Feeding and Grab-n-Go.

We bake our

bread fresh daily!

Cheseburger Chil Cheese Siders Dog

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Dec. 2020

BREAKFAST

Divert Commodities: 100036, 100154

COMMERCIAL ITEM # (NOI)	COMMODITY ITEM # (FFS)	DESCRIPTION		PACK		MEAL CONTRIB. Oz. Eq. Grain/Protein	CASE WT. (lb.
Individual	y Wrapped						
130018	C13018	Turkey Ham € Cheese on Whole Grain Hawaiian Bun	\$\$ 🔱	100	3.10	2/1	19.38
131000	C13100	Grilled Cheese on Whole Grain with RF American Cheese	~ ↓ ₹	72	3.19	2/1	14.36
180021	C18021	Beef Chorizo & Cheese Sunrise Stick on Whole Grain Flour Tortilla	•	100	2.40	1/1	15.00
364000	C36400	Three Cheese Quesadilla on Whole Grain Flour Tortilla IMPROVED!	vo 🍦	100	2.20	1.25/1	12.38
809016	C80916	Beef Sausage € Cheese on Whole Grain Mini Bagel	\$\$\$\$	72	2.65	1.25/1.25	11.93
990018	C99018	Beef Sausage Breakfast Sandwich on Whole Grain Hawaiian Bun	\$\$ 🜷	100	3.10	2/1	19.38
990118	C99118	Maple Beef Sausage Breakfast Sandwich on Whole Grain Hawaiian Bun	\$\$ 🜷	100	3.10	2/1	19.38
990120	C99120	Maple Beef Sausage & Pancake Sandwich NEW!	\$\$ 🌷	100	2.61	1/1	16.31
GS9104		Banana Bread	vo 🌷	54	4.00	2/0	13.50
Bulk COMMERCIAL #	COMMODITY #						
	C32120B	Beef Sausage Breakfast Patty	2	250	1.20	0/1	18.75
N391208	C39120B	Maple Seasoned Beef Breakfast Patty		250	1.20	0/1	18.75
N79000B	C79000B	Chorizo Seasoned Beef Filling (8/5# boil in bag)		470	1.36	0/1	40.00

🌾 - vegetarian 👌 - Whole Grain product 💈 - reduced sodium 🛛 🐒 - Smart Snack 🔹 - available in select markets only

Handheld Breakfast Options

- Try our fast and healthy breakfast menu solutions that kids will really wake up for. Integrated Food Service offers your students balanced healthy breakfast options to start their day right! • Grab-n-Go • Breakfast in the Classroom
 - Second Chance Breakfast
 - Brunch for Lunch

- Our breakfast entrees are formulated with nutrient
- rich whole grains and come individually wrapped to

Beef Sausage & Cheese on Mini Bagel

Maple Beef Sau & Pancake Sa

ensure wholesomeness, consistency, ease and convenience.

SUNR

Dec. 2020

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Mexican

Divert Commodities: 100036, 100154

	COMMODITY ITEM # (FFS)		DESCRIPTION				PORTION SIZE (oz.)	MEAL CONTRIB. Oz. Eq. Grain/Protein	CASE WT (lb.)
Individual	ly Wrapped								
180021	C18021		BeeFChorizo & Cheese Sunrise Stick on Whole Grain Flour Tortilla		ł	100	2.40	1/1	15.00
364000	C36400		Three Cheese Breakfast Quesadilla on Whole Grain Flour Tortilla IMPROVED!	Y	\$	100	2.20	125/1	13.75
362000	C36200		Three Cheese Lunch Quesadilla on Whole Grain Flour Tortilla IMPROVED!	Yo	Ŷ	100	4.10	2/2	25.63
270019	C45019		BeeFTaco Stick on Whole Grain Flour Tortilla		\$	50	4.60	2/2	14.38
826051	C82651		Beef & Cheese Chalupa (Whole Grain Tostada Bowl)		V	72	3.11	1/2	14.00
827051	C82751		Bean & Cheese Chalupa (Whole Grain Tostada Bowl)	Yo	1	72	3.82	1/2	17.15
Bulk									
809040	C80940		Three Cheese Enchilada, Whole Grain Corn Tortilla	Yo	1	120	2.05	1/1	15.38
826005	C82605		Beef & Cheese Chalupa (Whole Grain Tostada Bowl)		1	72	3.11	1/2	14.00
827005	C82705		Bean & Cheese Chalupa (Whole Grain Tostada Bowl)	Yo	V	72	3.82	1/2	17.19
N78000B	C78000B	CN	Kettle Cook BeeFTaco Meat (8/5# boil in bag)			213	3.00	0/2	40.00
N79000B	C79000B		Chorizo Seasoned Beef Filling (8/5# boil in bag) NEW!			470	1.36	0/1	40.00

Y[∞] - vegetarian ↓ = Whole Grain product ☐ = lower sodium

SOUTH-OF-THE-BORDER FOVORITES!

Spice up your menu with traditional and authentic Mexican entrees:

- Enchiladas made with a special blend of three cheeses rolled in a Whole Grain corn tortilla; just add your own sauce and enjoy!
- Quesadillas made on Whole Grain flour tortillas, filled with a blend of cheeses and grilled for a homemade look; available in breakfast and lunch sizes.
 - Chalupas are made with a Whole Grain "taco-boat" shell that is filled with a blend of taco meat & cheese or refried beans & cheese, and are ideal to top with lettuce, salsa, guacamole... the possibilities are endless!



HOT

 Our Taco Stick is the ultimate soft rolled taco... a Whole Grain Rour tortilla filled with a blend of our Kettle Cook Taco Meat, cheddar and mozzarella cheese.

 Chorizo Seasoned Beef is ideal for making your own Breakfast Burritos and Breakfast Bowls.

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Cheese Quesadilla

Dec. 2020



integrated

BULK BEEF

Divert Commodities: 100154

COMMERCIAL ITEM #	COMMODITY ITEM # (FFS)		DESCRIPTION		PACK	PORTION SIZE (oz.)	MEAL CONTRIB. Oz. Eq. Grain/Protein	CASE ((b.)
CHARBROILED	ALL BEEF PA	TTIES						
N32225B	C32225B	CN	Triple B 100% Beef Burger - Bulk	8	140	2.25	0/2	19.6
N32225P*	C32225P*	CN	Triple B 100% Beef Burger - Sleeve	8	105	2.25	0/2	14.7
	C32240B*	CN	Triple B 100% Beef Burger with foil wrappers - Bulk	8	150	2.40	0 / 2.25	22.5
N32300B	C32300B	CN	Triple B 100% Beef Burger with foil wrappers - Bulk	er with foil wrappers - Bulk 🛛 💈		3.00	0 / 2.75	16.8
N32300B-NF	C32300B-NF	CN	Triple B 100% BeeF Burger, no foil wrappers - Bulk	8	90	3.00	0 / 2.75	16.8
	C32400B		Triple B 100% Beef Burger, no foil wrappers - Bulk NEW!	8	90	4.00	0 / 3.75	22.5
N35225B	C35225B		Smokey BBQ Seasoned All Beef Patty - Bulk	8	140	2.25	0/2	19.6
CHARBROILED BEEF PATTIES WITH APP								
N12120B	C12120B	CN	Mini Slider Beef Patty, 10% APP - Bulk	8	250	1.20	0/1	18.7
N12225B	C122258	CN	Charbroiled Beef Patty, 10% APP - Bulk	8	140	2.25	0/2	19.6
N12225P*	C12225P*	CN	Charbroiled Beef Patty, 10% APP - Sleeve	2	105	2.25	0/2	14.7
N12240B	C12240B		Charbroiled Beef Patty, 10% APP - Bulk	8	132	2.40	0/2	19.8
N15250B	C15250B	CN	Charbroiled Patty with Applesauce, 10% APP - Bulk		140	2.50	0/2	21.8
N15260B	C15260B	CN	Charbroiled Mesquite Beef Patty, 10% APP - Bulk		135	2.60	0/2.25	21.9
N23260B	C23260B		Charbroiled Beef & Onion Patty, 20% APP - Bulk		135	2.60	0/2.25	21.9
	C25215B		Beef Salisbury Patty, 20% APP - Bulk		156	2.15	0/2	20.9
BEEF CRUMBL	ES / TACO ME	AT / B	EEF CHORIZO					
N32000B	C32000B	CN	All BeeFCrumbles (4/10#)	8	316	2.02	0/2	40.0
N78000B	C78000B	CN	Kettle Cook BeeFTaco Meat (8/5# boil in bag)		213	3.00	0/2	40.0
N79000B	C79000B		Chorizo Seasoned BeeFFilling (8/5# boil in bag) NEW!		470	1.36	0/1	40.0
BO RIB PATT	Y / TERIYAKI B	LASTI	ERS					
N34225B	C34225B		BBQ Rib Shaped Beef Patty without Sauce - Bulk		148	2.25	0/2	20.8
N16070GLZ	C16070GLZ		Teriyaki Beef Blasters - Bulk with 3.5# bag of Teriyaki Sauce (approx. 390-410 pieces; 4 per serving)		100	2.80	0 / 2.5	21.0
IEATBALLS								
N19200B	C19200B		Zesty Italian Style Beef Meatballs (8/5#) (3/0.67 oz. per serving)	8	318	2.01	0/2	40.0
N22050B	C22050B	CN	Meatballs (8/5#) (5/0.50 oz. per serving)	8	256	2.50	0/2	40.0
REAKFAST -	ALL BEEF							
	C32120B		Beef Sausage Breakfast Patty - Bulk		250	1.20	0/1	18.7
N39120B C39120B Maple Seasoned Beef Breakfast Patty - Bulk NEW!				8	250	1.20	0/1	18.7

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Dec. 2020

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PLEASE FILL IN THE HIGHLIGHTED BLUE CELL, "ESTIMATED SERVINGS REQUIRED" and your required servings will automatically be converted into cases.

HOT OFFTHE GRILL

Commodity Calculator 2021-2022 SY

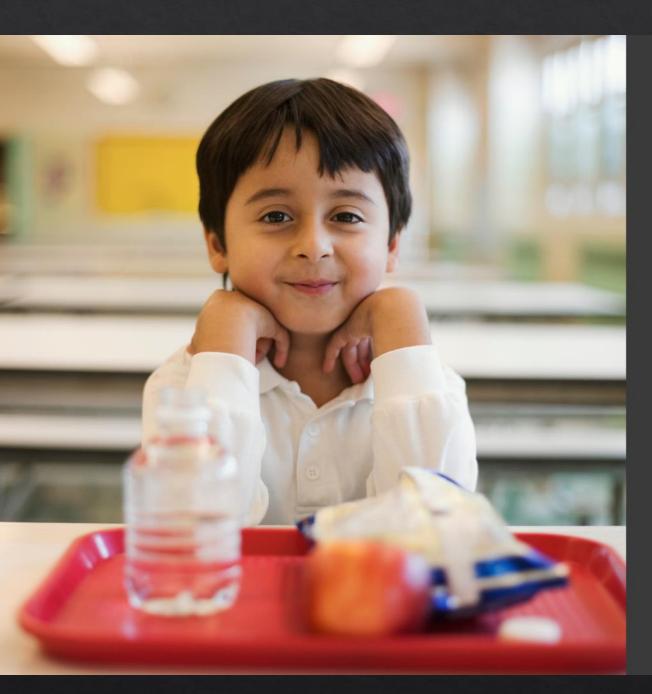
310 W. Alondra Bl	vd. Gardena, CA 90248 Commodity Calculato	022 SY				GRILL		
310-523-3664	310-523-1619 fax Time Period:	From:	7	/1/2021	To:	6/30/2022		
Code	Product Description	Unit	Case	Estimated Servings	Cases	USDA# 100036	USDA# 100022	USDA# 100154
Code	Floduce Description	Oz Count Required Net		Needed	Processed Cheese Lbs.	Mozzarella Lbs.	Ground Beef Lbs.	
Grilled Chee	se Sandwiches (made with Reduced Sodium, Reduced Fat American Cheese)							
C13400 - IW	Grilled Cheese Sandwich on Whole Grain Bread, Reduced Sodium	4.19	72		0	0.00		
C70303 - Bulk	2 oz. Equiv. Grain, 2 M/MA Proc Chs: 9.00 lbs.	4.13	12			0.00		
C13600	Grilled Cheese Sandwich on Whole Grain Bread, Reduced Sodium, IW 1.5 oz. Equiv. Grain, 1.5 M/MA Proc Chs: 6.75 lbs.	3.21	72		0	0.00		
C10400	Grilled Cheese Sandwich on Whole Grain Bread, Reduced Sodium, IW 2 oz. Equiv. Grain, 1.5 M/MA Proc Chs: 6.75 lbs.	3.69	72		0	0.00		
C10800	Grilled Cheese Sandwich on Whole Grain Bread, IW 2 oz. Equiv. Grain, 2 MMA Proc Chs: 9.00 lbs.	4.19	72		0	0.00		
C10900	Grilled Cheese Sandwich on Whole Grain Bread, IW 2 oz. Equiv. Grain, 1.5 MIMA Proc Chs: 6.75 lbs.	3.69	72		0	0.00		
C70401	Spicy Grilled Cheese Sandwich on Whole Grain Bread - IW 2 oz. Equiv. Grain, 2 MIMA Proc Chs: 9.23 lbs.	4.29	72		0	0.00		
C10300	Grilled Cheese w/Turkey Bacon on Whole Grain, IW 2 oz. Equiv. Grain, 2 MMA Proc Chs: 8.55 lbs.	4.21	72		0	0.00		
C70605	Grilled Italian Melt, IW	4.53	72		0	0.00		
Breakfast	2 oz. Equiv. Grain, 2 MMA Proc Chs: 9.00 lbs. Products Products							
C13100	Breakfast Grilled Cheese Sandwich on Whole Grain Bread, Reduced Sodium, IW 2 oz. Equiv. Grain. 1 MMA Proc Chs: 4.50 lbs.	3.19	72		0	0.00		
C13018	Zoz Equiv. Grain, T MMA Proc Chis. 4:50 lbs. Turkey Ham & Cheese on a Whole Grain Hawaiian Bun, IW 2 oz. Equiv. Grain, 1 MMA Proc Chis. 2:50 lbs.	3.10	100		0	0.00		
C99018	2 oz. Equiv. Grain, T MMA Proc Cris. 2 50 lbs. Beef Sausage Breakfast Sandwich on a Whole Grain Hawaiian Bun, IW 2 oz. Equiv. Grain. 1 MMA Beef: 10.70 lbs.	3.10	100		0			0.00
C99118	2 oz. Equiv. Grain, T MMA Beef. 10.70 lbs. Maple Beef Sausage Breakfast Sandwich on a Whole Grain Hawaiian Bun, IW 2 oz. Equiv. Grain, 1 MMA Beef. 9.93 lbs.	3.10	100		0			0.00
C80916	Beef Sausage & Cheese on a Whole Grain Mini Bagel, IW 125 cz. Eduk Grain, 125 MMA Proc Chs: 1.13 lbs., Beef; 7.70 lbs.	2.65	72		0	0.00		0.00
C36400	Three CheeseBreakfast Quesadilla on a Whole Grain Flour Tortilla 1.25 oz. Eduis, Grain, 1.MMA Proc Che: 6.25 lbs.	2.20	100		0	0.00		
C18021	Chorizo Seasoned Beef & Cheese Sunrise Stick on a Whole Grain Flour Tortilla, IW 1 oz. Equiv. Grain, 1 MMA Mozz. Chs: 3.13 lbs., Beef: 6.80 lbs.	2.40	100		0		0.00	0.00

Trivia Question

What year did Integrated Food Service start in K12 food service?

Type your answer into chat along with your name & district.

Answer: *1991*



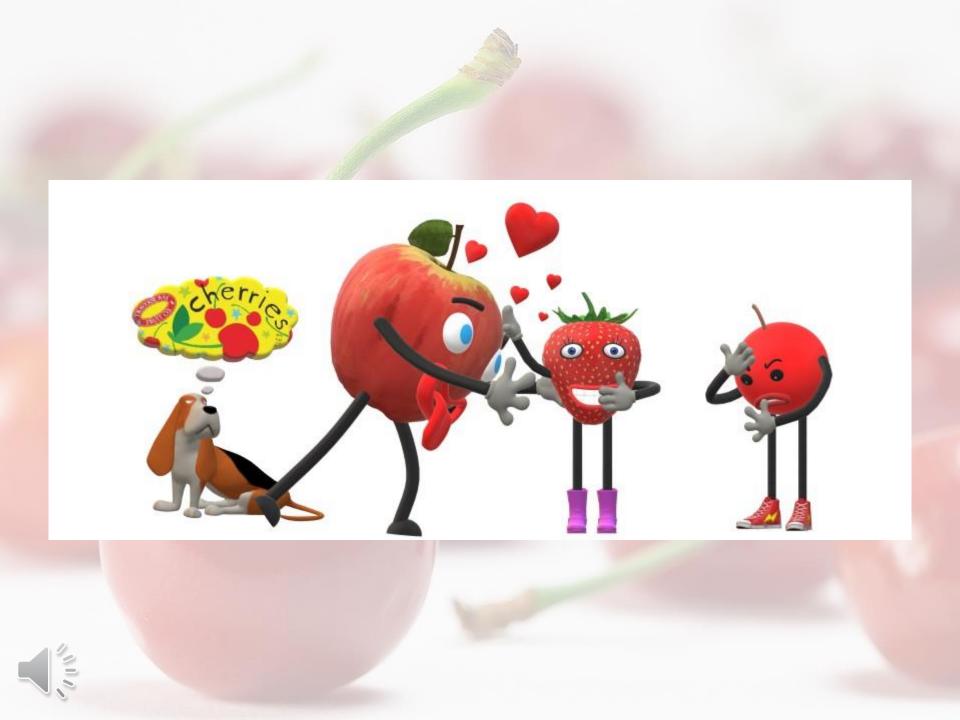
NEXT...













Mango Mango w Applesauce









Product Details Cherry Central

- All of our products are shelf stable
- All of our products are Smart Snacks
- All products are ½ fruit equivalent
- All are made in the USA
- Gluten Free
- Apples use commodity #110149
- Cherries use commodity #100299
- Cranberries use commodity #100301

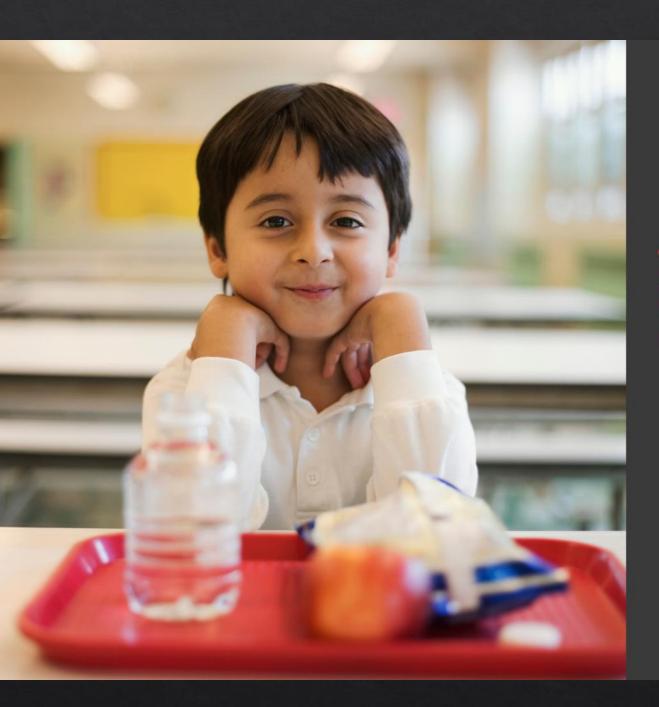
Trivia Question

What health benefits do our Cherry snacks have?

- 1. increase strength
- 2. reduce muscle soreness
- 3. better sleep
- 4. promote brain health
- 5. Numbers 1 & 3
- 6. Numbers 2 & 4
- 7. All of the above

Type your answer into chat along with your name & district.

Answer: 7. All of the above



NEXT...





Make commodifies easy with our huge variety of lunch & breakfast Products!

59 21/22





sy 21/22 COMPODITY

WBSCM 100154: BEEF COURSE GROUND FRZ CTN-60LB Value per Ib of Commodity (Contract Value): \$2.3287/Ib. WBSCM 110242:

CHEESE NAT AMER FBD / BARREL-500 LB(40800) Value per Ib of Commodity (Contract Value): \$1.6368/Ib.







SY 21/22 Beef & Cheese Commodities



Code	Description	Commodity	Drawdown Per Case	Value Per Case	Case Pack	Ratio	Grain Equiv.	Protein Equiv.	
Bread	S+icks								
1622	Bread Sticks, WG, Jalapeno Mozzarella Stuffed, 5" (MTO*: 396 cs)	THE SECOND	7.88 lbs	\$12.90	126/2.08 oz	45-17-3	1	1.0	420mg
1618	Bread Sticks, WG, Jalapeno Mozzarella Stuffed, 7" (MTO*: 396 cs)	T to	7.88 lbs	\$12.90	126/3.1 oz	38-13-2	2	1.0	560mg
1621	Bread Sticks, WG, Mozzarella Stuffed, Garlic, 5"		7.88 lbs	\$12.90	126/2 oz	42-16-4	1	1.0	350mg
1617	Bread Sticks, WG, Mozzarella Stuffed, Garlic, 7"		7.88 lbs	\$12.90	126/3 oz	38-13-2	2	1.0	440mg
Bun 8	r Slider Sandwiches								
6705	Sandwich, Bun, WG, Cheese & Turkey Breast, IW (MTO*: 96 cs)		5.70 lbs	\$9.33	84/4.3 oz	37-17-5	2	2.0	795mg
6704	Sandwich, Bun, WG, Cheese & Turkey Ham, IW (MTO*: 96 cs)		5.70 lbs	\$9.33	84/5.0 oz	41-18-4	2	2.0	948mg
6635	Sandwich, Bun, WG, Turkey Breast & Cheese, IW		to be upda	ted soon	84/4.5 oz	26-13-4	2	2.0	720mg
6634	Sandwich, Bun, WG, Turkey Ham & Cheese, IW		3.80 lbs	\$6.22	84/5.0 oz	36-15-4	2	2.0	1070mg
6692	Sandwich, Slider, WG, 100% Beef Cheeseburger, 2 Pack		to be upda	ted soon	80/4.7 oz	31-14-2	2	2.5	620mg
			3.62 lbs	\$5.93	80/4.7 oz	31-14-2	2	2.5	620mg
6694	Sandwich, Slider, WG, 100% Beef Cheeseburger, 2 Pack, Commodity	÷	14.44 lbs	\$33.63	80/4.7 oz	31-14-2	2	2.5	620mg
6693	Sandwich, Slider, WG, 100% Beef Hamburger, 2 Pack, Commodity	- Se	14.44 lbs	\$33.63	80/4.2 oz	26-10-2	2	2.0	470mg
6633	Sandwich, Slider, WG, Egg & Cheese, IW		3.26 lbs	\$5.34	144/2.35 oz	34-11-3	1	1.0	370mg

WBSCM Item Code: 110242 Description: CHEESE NAT AMER FBD BARREL-500 LB(40800) Value per Ib of Commodity (Contract Value): \$1.6368/Ib.

WBSCM Item Code: 100154 Description: BEEF COARSE GROUND FRZ CTN-60 LB Value per Ib of Commodity (Contract Value): \$2.3287/lb.







SY 21/22 Beef & Cheese Commodities



Code	Description	Commodity	Drawdown Per Case	Value Per Case	Case Pack	Ratio	Grain Equiv.	Protein Equiv.	
Biscui	Biscuit Sandwiches								
4603	Sandwich, Biscuit, Honey WG, Chicken Sausage, Cheese, IW (MTO*: 192 cs)		2.26 lbs	\$3.70	200/2.4 oz	42-19-5	1	1.25	315mg
Croiss	ant Sandwiches								
6709	Sandwich, Croissant, WG, Mozzarella & American Cheese, IW NEW!	H	7.76 lbs	\$12.70	72/4.2 oz	48-26-4	2	2.0	660mg
6649	Sandwich, Croissant, WG, Turkey Breast & Cheese, IW	T T	3.26 lbs	\$5.34	72/4.7 oz	41-20-4	2	2.0	640mg
6631	Sandwich, Croissant, WG, Turkey Ham & Cheese, IW		3.26 lbs	\$5.34	72/5.2 oz	51-23-3	2	2.0	670mg
Englis	h Muffin Sandwiches								
6667	Sandwich, English Muffin, WG, Ckn Sausage, Egg & Cheese, IW NEW!	T	2.17 lbs	\$3.55	96/4.45 oz	36-11-2	2	2.0	640mg
6604	Sandwich, English Muffin, WG, Egg & Cheese, IW	TT I	2.17 lbs	\$3.55	96/3.25 oz	28-9-2	2	1.0	480mg
Panca	lke Sandwiches								
9126	Sandwich, Maple Pancake, WG, Chicken Sausage & Cheese, IW	TT I	1.90 lbs	\$3.11	168/2.85 oz	35-10-9	1	1.25	350mg
	WBSCM Item Code: 110242 Description: CHEESE NAT AMER FBD	BARREL-500 I	.B(40800) Va	lue per lb o	f Commodit	y (Contra	ct Value):	\$1.6368/	lb.

WBSCM Item Code: 100154 Description: BEEF COARSE GROUND FRZ CTN-60 LB Value per Ib of Commodity (Contract Value): \$2.3287/lb.







SY 21/22 Beef & Cheese Commodities



Code	Description	Commodity	Drawdown Per Case	Value Per Case	Case Pack	Ratio	Grain Equiv.	Protein Equiv.	
Hoagi	ie Sandwiches								
6697	Sandwich, Hoagie, WG, Cheese & Turkey Breast, IW (MTO*: 96 cs) NEW!		5.43 lbs	\$8.89	80/4.3 oz	37-17-5	2	2.0	795mg
6698	Sandwich, Hoagie, WG, Cheese & Turkey Ham, IW (MTO*: 96 cs)	THE STATE	5.43 lbs	\$8.89	80/4.4 oz	41-18-4	2	2.0	948mg
6648	Sandwich, Hoagie, WG, Turkey Breast & Cheese, IW		3.62 lbs	\$5.93	80/4.5 oz	31-14-4	2	2.0	730mg
6695	Sandwich, Hoagie, WG, Turkey Breast & Cheese, IW, 1 M/MA & 2GR (MTO*: 96 cs)		1.81 lbs	\$2.96	80/3.3 oz	26-9-4	2	1.0	480mg
6654	Sandwich, Hoagie, WG, Turkey Ham & Cheese, IW		3.62 lbs	\$5.93	80/5 oz	41-15-4	2	2.0	860mg
6696	Sandwich, Hoagie, WG, Turkey Ham & Cheese, IW, 1 M/MA & 2 GR (MTO*: 96 cs) NEW!		1.81 lbs	\$2.96	80/3.5 oz	32-11-4	2	1.0	670mg
6653	Sandwich, Hoagie, WG, Turkey Ham, Turkey Pepperoni & Cheese IW	THE SECOND	3.62 lbs	\$5.93	80/4.3 oz	38-16-3	2	2.0	1080mg
Grille	d Cheese Sandwiches								
6669	Sandwich, WG, Grilled Cheese, American & Mozzarella, LS, Bulk (MTO*: 120 cs)		10.34 lbs	\$16.92	96/4.5 oz	59-21-2	2	2.0	780mg
6676	Sandwich, WG, Grilled Cheese, American & Mozzarella, LS, IW		11.64 lbs	\$19.05	108/4.5 oz	48-14-2	2	2.0	660mg
6659	Sandwich, WG, Grilled Cheese, IW		9.77 lbs	\$15.99	108/4.15 oz	48-21-3	2	2.0	820mg
6658	Sandwich, WG, Grilled Cheese, IW	THE REAL	5.38 lbs	\$8.81	108/3.15 oz	42-16-6	2	1.0	570mg

WBSCM Item Code: 110242 Description: CHEESE NAT AMER FBD BARREL-500 LB(40800) Value per Ib of Commodity (Contract Value): \$1.6368/lb.

WBSCM Item Code: 100154 Description: BEEF COARSE GROUND FRZ CTN-60 LB Value per Ib of Commodity (Contract Value): \$2.3287/lb.



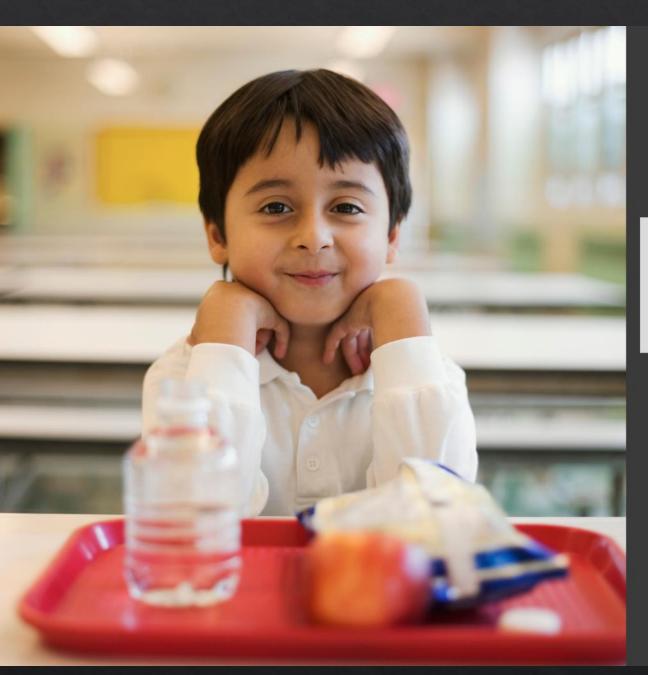
GO TO BAKECRAFTERS.COM FOR MORE INFORMATION!

Trivia Question

What commodities does Bake Crafters process?

Type your answer into chat along with your name & district.

Answer cheese and beef



NEXT...









GROWING THE PROVIEW K-12 BRAND

We were hatched in 2014, when John Soules Foods, a family-owned chicken and beef producer for the food service industry, acquired ProView Foods, a breaded poultry provider for schools and institutional nutrition programs. John Soules Foods has provided enticing beef and chicken products to restaurants, retail, and foodservice establishments for 45 years. Through the ProView K-12 division, we're providing that same quality to school districts all over the U.S.

Dur mission is to be an industry leader in offering great tasting chicken products at a competitive price for K-12 schools across the country.

Our commitment to both superior quality and food safety sets us apart from the competition!





PRODUCT OFFERINGS

Fully Cooked Breaded Chicken Products — Easy to Serve Alone or with Sauces or Toppings Fully Cooked Whole Muscle Products — A Base That's All Set for Sauces or Toppings Portioned Fully Cooked Chicken Breast — Uniform Portion-control Ready for Sauces Or Toppings Fully Cooked Wings & Bone-in Products — Ideal Quick-serve Menu Items or Snacks Marinated Whole Muscle Products — Handy for Custom Cooking When Combining with Other Ingredients Fully Cooked Diced Chicken — Easy-Prep Salad Toppings



LOUISIANA STYLE

This solid muscle, no soy, breaded fillet has the crispy, crunchy texture and bold flavor students love - without being fried. Serve these fillets simply on a bun with mayo or spicy mayo, and topped with pickles for a crowd-pleasing sandwich.

These crispy baked chicken breast fillets compete with popular sandwiches from favorite fast food chains!

#60438 • 4/5lbs



WHOLE GRAIN BREADED

SPICY FILLET

Looking for a spicier version of our chicken breast fillet?

This juicy, sandwich-ready fillet made with No Antibiotics Ever (NAE) solid muscle chicken meat packs a hot and spicy punch, coated in our crispy whole grain breading. Our NAE program uses chickens that have been raised humanely and safely, without the use of antibiotics. Students will love this fillet served on its own, with a tangy ranch dressing, or topped with crisp lettuce or fresh tomato.

#60625 • 4/5lbs



WHOLE GRAIN BREADED TENDER FRITTER

Our zesty whole grain breaded tender fritters are the ideal addition to school lunch menus. Made with solid muscle chicken meat and lightly seasoned with mouth watering spices like paprika and garlic, these can be served on their own or with a delicious signature sauce like honey mustard or tangy ranch.

#63230 • 4/5lbs

TO OPEN

WHOLE GRAIN BREADED CHICKEN BREAST BITES

64630-WG Chicken Breast Bite

Boneless wings, salad toppers, dipping bites - however you serve them, our chicken breast bites are a crowd-pleaser. Whole grain breaded, with zesty flavor from garlic, mustard, and paprika and made with solid muscle chicken breast meat, our bites are a versatile, high-quality product you'll want to feature again and again.

64230-WG Buffalo Glazed Chicken Breast Bite

Turn up the heat with our solid muscle Buffalo Bites! Each crispy bite gives students the spicy, tangy flavor they love, and the quality they expect. Our bites come pre-coated in a spicy Buffalostyle sauce, making prep fast and ensuring a high-quality product every time. Serve these bites with a side of ranch and crisp veggies for dipping, as an unexpected salad topping, or come up with your own unique creations!

64130-WG Asian Glazed Chicken Breast Bite

Our solid muscle Asian Style Chicken Bites are expertly seasoned with ginger. garlic, soy sauce, and a hint of sweetness from honey and brown sugar, for an authentic flavor profile that's popular with students. Pre-sauced and coated in a crunchy whole-grain breading, these bites are perfect as a stand-alone entree (we suggest serving with fresh sugar snap peas and an Asian-style dipping sauce!) or popping on a bed of shredded cabbage, carrots, and greens for an easy Asian entree salad.



CHICKEN SAUSAGE PATTY

Shake up your sausage biscuit sandwich by using our savory chicken sausage patty instead! A great alternative to the typical pork sausage, our patty is juicy and full of savory. smoky flavor. Highlight this at breakfast or add to lunch menus with a side of fluffy pancakes for the ever-popular "breakfast for lunch" days.





WRAPPED AND READY

You want to provide your students with great-tasting, high quality meals - and you need to do it quickly. Pre-packaging your meals can be a great option to speed up service while maintaining safety and food quality. but sourcing the right type and quantity of packaging can slow you down. ProView can help!

We offer a variety of

fully-cooked, restaurant-quality items with the perfect packaging included right in the case. Students will appreciate the retail look and flavor of their favorite chicken sandwiches, nuggets, tenders, and popcorn bites, and your teams will love how easy our packaging makes meal service.





A WINNING COMBINATION!

COMMODITY

Higher Plate Cost

More paperwork to track pound balances at processor

USDA Foods allocation may run out faster

Still need to draw down dark meat

May not be able to guarantee processed products are NAE

No Processing? No Problem!

ProView K-12 offers a wide variety of high quality, cost effective products for school nutrition programs. Here's how to incorporate our products into meals and still fully utilize your USDA Foods allocation, while keeping food

THE MENU

\$0.65

\$0.12

\$0.25

\$0.22

\$0.11

\$0.25

-\$0.42

\$1.18

1ake your food budget go

USDA Foods allocation with ProView.

\$0.85 (-\$0.24 DF)	Crispy Chicken Sandwich
\$0.12 (-\$0.10 DF)	Baked Potato Wedges
\$0.25 (-\$0.10 DF)	Garden Salad
\$0.22	Apple Wedges
\$0.11	Fresh Banana
\$0.25	Milk
-\$0.44	Total Donated Foods Value
\$1.36	Net Food Cost

*DF = Donated Foods

PROVIEW K-12



NEARLY ON THE CENTER **OF PLATE ITEM!**



K12.JohnSoulesFoods.com | f 💿 🎔 📼 🖗

2021-2023 SCHOOL YEAR



Connect with...

Kevin Christie Regional Sales Manager - Midwest kchristie@jsfoods.com

(612) 669-3768



Follow us on Social Media @proviewk-12

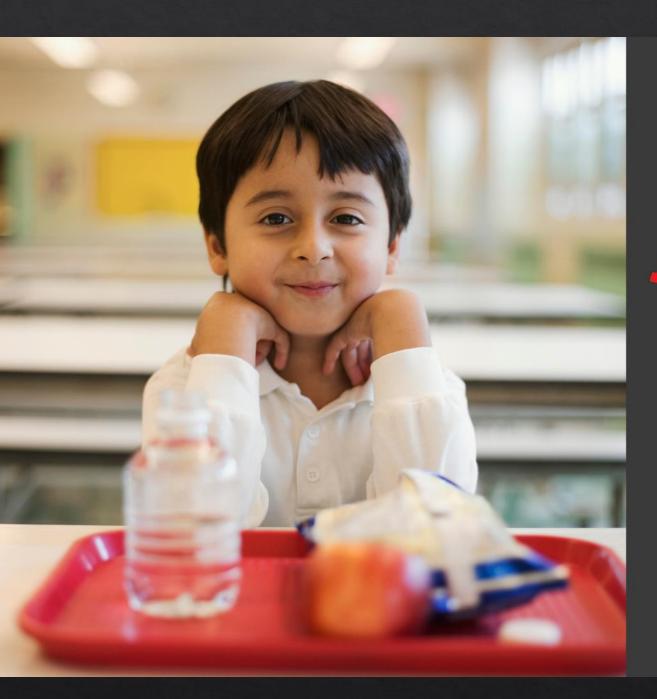
Trivia Question

What fast food chain is the NEW ProView Louisiana Style Fillet #60438 modeled after?

Type your answer into chat along with your name & district.

Answer

Popeyes



NEXT... ALBIE'S





Gaylord, Michigan

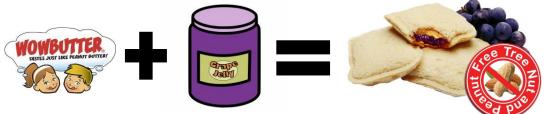


I.W. Product Solutions



In the post COVID-19 environment, parents, teachers, and principals are looking for ways to reduce manual and emphasize contactless solutions for students.

All three product platforms are Individually Wrapped, hold their integrity in transport, and deliver on student acceptability!



MFG #	DESCRIPTION	PACK SIZE	MMA	GRAIN
607	Wowbutter & Jelly EZ Jammer Sandwich (Crustless)	72-2.4 oz	1	1
608	Wowbutter & Jelly EZ Jammer Sandwich (Crust)	40-4.6 oz	2	2



MFG #	DESCRIPTION	PACK SIZE	GRAIN	
711	Apple Filled Jammer Stick	72-3.5 oz	2	

- ✓ Thaw & Serve
- ✓ 48 hrs. hold time at ambient temp
- ✓ Peanut/Tree Nut Free Facility
- ✓ Breakfast/Lunch In the Classroom
- ✓ Satellite Feeding

IF YOU NEED ADDITIONAL INFORMATION GO TO: www.albies.com

NEW



I.W. Calzones



Our breathable ovenable film allows a durable hold time and will ensure that the quality is not compromised for drive thru or take & bake feeding solutions.

Our calzones will naturally insulate the freshness and will hold their integrity in transit to any feeding location.

- ✓ Durable Hold Time
- ✓ Microwave Friendly
- ✓ Peanut/Tree Nut Free Facility
- ✓ Breakfast and Lunch Solutions



MFG #	DESCRIPTION	PACK SIZE	MMA	GRAIN
829	IW – Pepperoni Pizza Calzone	48-5 oz	2	2
825	IW – Turkey Pepperoni Calzone	48-5 oz	2	2
828	IW – Country Breakfast Calzone	48-4.5 oz	2	2
827	IW – Cheese Pizza Calzone	48-5 oz	2	2
826	IW – Sunrise Egg & Cheese Calzone (pork- free)	48-4.5 oz	2	2
830	IW – Enchilada Empanada	48-5 oz	2	2
864	IW – Fiesta Breakfast Calzone	60-3 oz	1	1
867	IW – Pepperoni Pizza Calzone	60-3 oz	1	1

IF YOU NEED ADDITIONAL INFORMATION GO TO: www.albies.com





#609 **EZ Jammer** Strawberry Uncrusted 1 Grain 1 M/MA 72/2 1 07

Nutrition F	acts	
72 servings per container Serving size 2.4oz (68g)		
Amount per serving Calories	300	
81	Daily Value'	
Total Fat 17g	22%	
Saluralec Fat 3.5g	18%	
Trans Fel Cg	1	
Cholesteral Cmg	0%	
Sodium 220mg	10%	
Total Carbohydrate 250	B44	
Dielary Floer Sp	18%	
Tola Eugars 70		
ndl, des 6g Added Sugars	12%	
Protein 10g		
Vitamin D. funtag	654	
Calcium 137mg	12%	
hon 2mg	105	
Fotassium 418mg	054	

#610 EZ Jammer Strawberry Crust On 2 Grain 2 M/MA 40/4.6 oz

Nutrition Facts 40 servings per containen

Serving size 4.6oz (130g)

Amount per serving 570 Calories % Cally Value Total Fat 33g 42.5 Seturated Fall 7g 35% Trans Fat 0g Cholesterol 0rg 0.5 195 Sodium 430mg 18% Total Carbohydrate 490 Dietary Fiber 3: 32% Total Sugara 10g noludes 11g Added Sugars 22% Protein 209 Vitamin D func, 6% Calcum 262mg 20%

The % fight value take on how much a rubiert in a .

I on Ane

Polassium 797mg



- ✓ Individually Wrapped
- ✓ Thaw & Serve
- ✓ 48 hrs. hold time
- ✓ Peanut/Tree Nut Free Facility



20% 16%

Currently available!!

SKU	GFS #	DESCRIPTION	PACK SIZE	MEAL EQ
607	630302	WowButter & Grape – Crustless	72/2.4 oz.	1G/1MMA
608	661222	WowButter & Grape – Crust On	40/4.6 oz.	2G/2MMA





CENTER OF THE PLATE SOLUTIONS

Product Item#	Description	Pack Size	Servings Per Case		CN-Meal Pattern Contribution	TI x HI	Commodity Processing	
9003	GROUND BEEF CRUMBLE W/ GREEN PEPPER	4/5# BAGS	118	2.7 oz	2 M&MA	10 x 8	Yes	9,440
22100	STEAK CRUMBLE W/ GREEN PEPPER	4/5# BAGS	118	2.7 oz	2 M&MA	10 X 8	Yes	9,440
23315	CHIPOTLE BEEF STEAK	4/5# BAGS	150	2.13 oz	2 M&MA	10 x 8	Yes	12,000
10021	SPICY CHICKEN - SOUTHWEST STYLE	4/5# BAGS	150	2.13 oz	2 M&MA	10 x 8	No	12,000
23855	MEAT MARINARA SAUCE - BEEF STEAK	4/5# BAGS	57	5.6 oz	2 M&MA & 1/2 CUP RO-VEG	10 x 8	Yes	4,560
12550	COCONUT TERIYAKI CHICKEN (COMING SOON)	4/5# BAGS	-	-	2 M&MA	10 x 8	No	-

Orders ship separately from Albie's current products for the foreseeable future

21-day lead time on orders

Clean label

- Anti-Allergies! Utilize natural methods to avoid gluten, soy, and other allergens that are used as fillers, preservatives, and artificial coloring.
- Quality. We use whole muscle beef & chicken, fresh vegetables and naturally lower sodium custom seasoning blends, providing great flavor.





3







IF YOU NEED ADDITIONAL INFORMATION GO TO: Contact | Albie's Foods





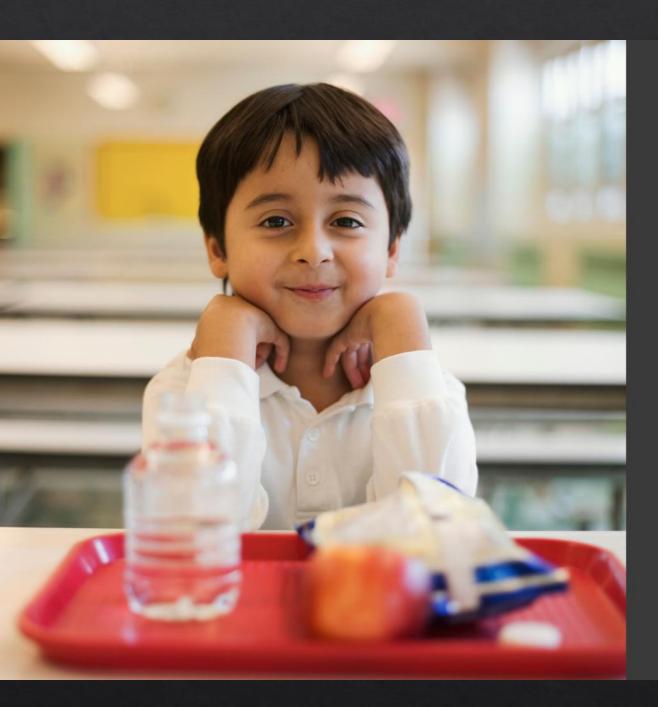
MEXICAN FLAT BREAD Piepers Beef Steak w/ Green Pepper, Flat Bread, Refried Beans, Cheddar Cheese, Tomato & Cilantro

Trivia Question

What new flavor of EZ Jammers is coming soon?

Type your answer into chat along with your name & district.

Answer *Strawberry*



NEXT...







What is Amazin' Raisin?

Amazin' Raisin is a Fruit Flavor-Infused Raisin with...

No Added Sugar!

Amazin' Raisin is:



Amazin' Raisin is Available in 7 mouth-watering flavors!



Strawberry



Sour Lemon



Orange



Sour Watermelon



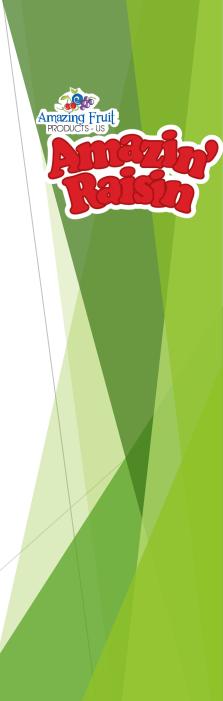
Raspberry



Sour Pineapple







AMAZIN' RAISIN STRAWBERRY+SUNFLOWER SEED AMAZIN' RAISIN ORANGE+SUNFLOWER SEED









Amazin' Raisin in the Classroom





Healthy Schools Program

Amazing Fruit Products-US is proud to be part of Child Nutrition Programs in K-12 schools across the United States!

Amazin' Raisin is currently being served in:

Breakfast in the Classroom

On the Lunch Line

After School Snack Programs

Student-purchased A la Carte menus

Child and Adult Feeding Programs

Every bag of Amazin' Raisin meets the Federal Nutrition Guidelines for fruit servings for student lunches. Each 1.3-ounce bag contains ¼ cup dried fruit, which meets the ½ cup fresh fruit requirement.

Amazin' Raisin is Proud to be recognized as a Smart Snack by the Alliance for a Healthier Generation



About Amazing Fruit Products-US



Amazing Fruit Products-US is a family owned and operated company located in scenic Fort Payne, Alabama. Four years ago, Amazing Fruit Products began supplying Amazin' Raisin to students in K-12 schools nationwide. Now, we want to share them with you!



Amazin' Raisin's patented flavor-infusion process packs each raisin with delicious, mouthwatering fruit flavor without adding any sugar or artificial sweeteners, ensuring that our Amazin Raisins are as healthful as they are flavorful.



Here at Amazing Fruit Products, we have dedicated ourselves to providing you with all natural, whole food, fruit flavor-infused snacks that you can feel great about. Our nutrition label doesn't have anything on it you can't pronounce- doesn't it feel Amazin' to know exactly what you are eating?

We know you'll love our Amazin' Raisins!



Amazin' Raisin on Social Media



Amazin' Raisins on Facebook @amazingfruitproducts PRODUCTS - US



Amazin' Raisins on Instagram @amazinraisins



Amazin' Raisins on Twitter @Amazin_Raisins

Visit our Website:

www.amazingfruitproducts.com Or www.amazinraisins.com

Contact Us

501 Airport Road W Fort Payne, AL 35967

Office: 256-273-5363

Fax: 256-273-5355

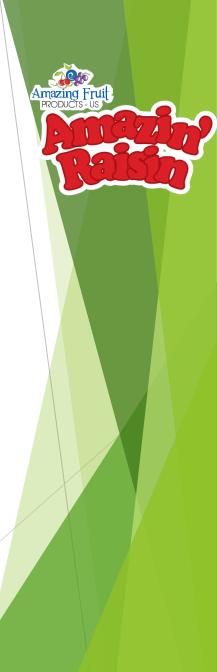
Randy McClung randy@afp-us.com

Scott McClung scott@afp-us.com

Ryan McClung ryan@afp-us.com

Victoria Keller-Settin victoria@afp-us.com

Thank You! We Look Forward to Working with you!



Trivia Question

What food item was introduced in Amazin Raisins that contributes as a protein?

Type your answer into chat along with your name & district.

Answer Sunflower Seeds



NEXT...



Helping Kids to Eat Right and Do Well in School



Dick is the idea guy. Dick likes to run. Dick likes to talk.



Jane is a teacher. Jane likes to walk. Jane likes to read.

Our BIG IDEA was to put education on an animal cracker.





All of our Educational Snacks are made with the same recipe.

Same ingredients. Same nutrition facts. Same allergen statement.

INGREDIENTS: Whole Grain Wheat Flour, Enriched Wheat Flour (Wheat Flour, Niacin, Reduced Iron, Thiamine Mononitrate, Riboflavin, Folic Acid), Sugar, Sunflower Oil, Sunflower Lecithin, Salt, Honey, Leavening (Baking Soda), Natural Flavors, Whole Egg, Milk.



Processed in a Facility that Manufactures Products Containing Soy

Contains: Wheat, Egg and Milk

NO CHOLESTEROL NO HIGH FRUCTOSE CORN SYRUP NO ARTIFICIAL FLAVORS NO HYDROGENATED OILS NO TRANS FAT NO ARTIFICIAL COLORS BAKED & PACKED IN A NUT- FREE BAKERY

NATURAL
States & Capitals
Presidents
English & Spanish
Food & Nutrition
Fun & Fitness
Farmers Market
NUT NON

1 serving per container Serving size 1 package (29g		
Amount per serving Calories	120	
% C	aily Value	
Total Fat 4g	59	
Saturated Fat 0g	0%	
Trans Fat Og		
Polyunsaturated Fat 1.5g		
Monounsaturated Fat 2g		
Cholesterol 0mg	09	
Sodium 65mg	39	
Total Carbohydrate 22g	89	
Dietary Fiber 2g	79	
Total Sugars 6g		
Includes 6g Added Sugars	129	
Protein 2g		
Vitamin D 0mcg	0%	
Calcium 4mg	09	
Iron 1mg	69	
Potassium 43mg	09	
*The % Daily Value tells you how much a serving of food contributes to a daily diet a day is used for general nutrition advice	2,000 calorie	





Cafeteria





Kitchen

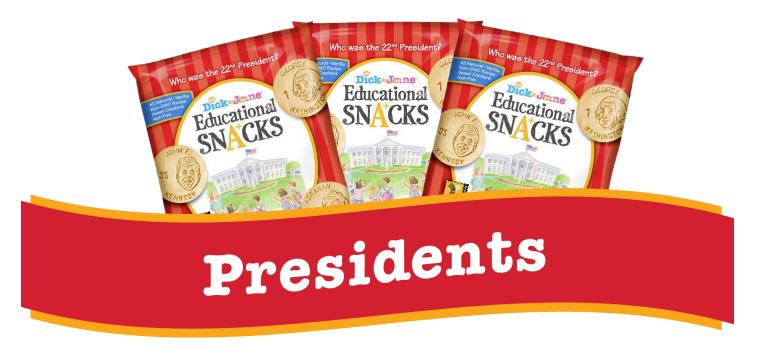






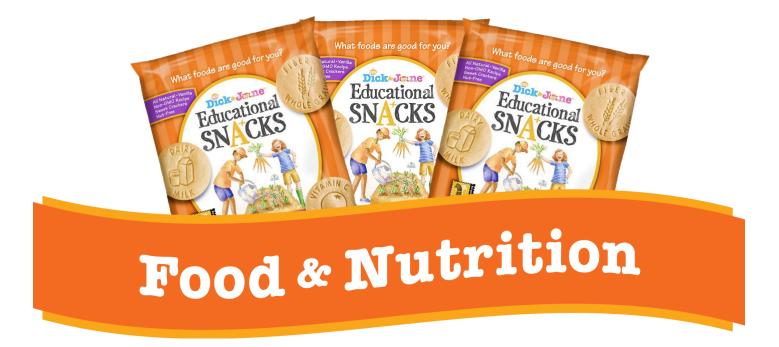






Dick & Jane item #	Description	DOT item #
SC8802	Presidents	651942





Dick & Jane item #	Description	DOT item #
ES1001	Food & Nutrition	660904





Dick & Jane item #	Description	DOT item #
ES1003	Farmers Market	682420





Dick & Jane item #	Description	DOT item #
SC8803	English & Spanish	651944





Dick & Jane item #	Description	DOT item #
ES1002	Fun & Fitness	660905



<image><section-header>

Ask your distributor to order from DOT FOODS

DOT is the nation's largest food re-distributor servicing over 4,000 local distributors nationally.

Dick & Jane item #	Description	DOT item #
SC8801	States & Capitals	651943



Ask your distributor to order from DOT FOODS

DOT is the nation's largest food re-distributor servicing over 4,000 local distributors nationally.

Dick & Jane item #	Description	DOT item #
SC8801	States & Capitals	651943
SC8802	Presidents	651942
SC8803	English & Spanish	651944
ES1001	Food & Nutrition	660904
ES1002	Fun & Fitness	660905
ES1003	Farmers Market	682420



NUTRITION INFO

Thank you for your support & your enthusiasm for education.

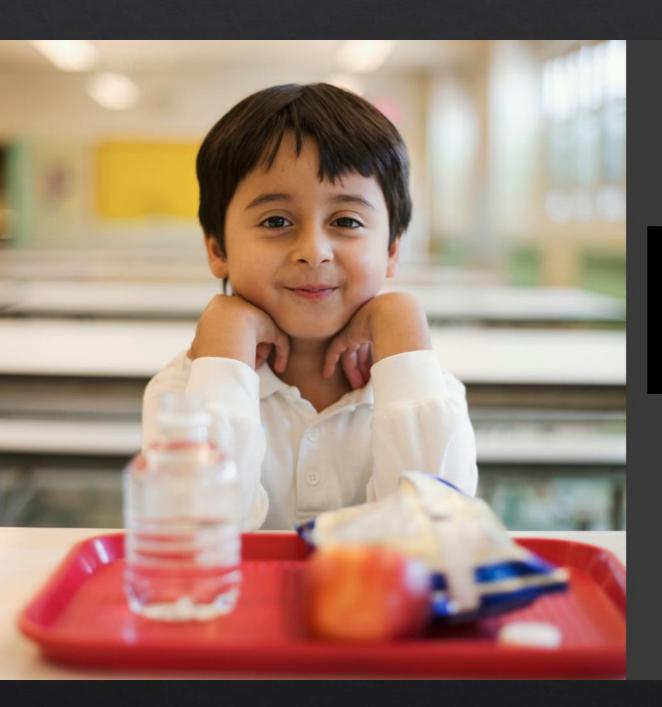


Trivia Question

What is Dick's wife's name?

Type your answer into chat along with your name & district.

Answer Jane!



NEXT....

envy.





200m

100% NATURAL BEVERAGES

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envy.

ENVY

The Envy concept began in 2006 with a mission to develop a healthy and sophisticated premium 100% fruit juice drink meeting nutritional and wellness guidelines throughout the country for school age children. Envy reached its goal in 2007 by releasing a healthy and attractive top shelf sparkling 100% fruit juice drink. Winning both a Bev-Star and an International design award, it is safe to say we reached our goal in flavor and design. Each can includes all natural 100% fruit juice infused with beneficial vitamins & minerals such as A, C, D and Calcium setting it apart from competition.







WWW.ENVYFOODS.COM



116

ENVY 100% SPARKLING FRUIT JUICE 8 OZ. A GRAB AND GO SOLUTION STUDENTS LOVE!!

EACH CAN=2 FRUIT SERVINGS-SMART SNACK COMPLIANT





WWW.ENVYFOODS.COM



117

.

ENVY 100% NON-CARBONATED FRUIT JUICE 8 OZ. A GRAB AND GO SOLUTION STUDENTS LOVE!!

EACH CAN=2 FRUIT SERVINGS-SMART SNACK COMPLIANT





WWW.ENVYFOODS.COM





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THE ENVY BRAND ADVANTAGE

- 1. 100% All Natural Juice / 100% Fruit Content/ Fortified with 3 or more vitamins and/or minerals.
- 2. No artificial flavorings or colorings and No HFCS, (High Fructose Corn Syrup), caffeine, added sugar, or preservatives.
- 3. Our 100% all natural juices are available in both sparkling (Envy), non-sparkling (Envy), great for all grade levels so we can be a single source supplier. Some districts have policies that do not allow carbonated beverages to be served.
- 4. We are USDA Smart Snack compliant nationally for all K-12 schools. Each 8 oz. can provides equivalent of two servings of fruit.
- 5. National K-12 distributor "footprint" established.
- 6. Additional sales applications with key private schools, after school and summer feeding programs, youth camps, and day care.



WWW.ENVYFOODS.COM





WWW.ENVYFOODS.COM

THAMM. YOU FOR CHOOSING ENVY

Please Contact Us for Samples or Demos

info@GIMfoodmatteting.com

GVM FOOD Marketing

BRANDSI



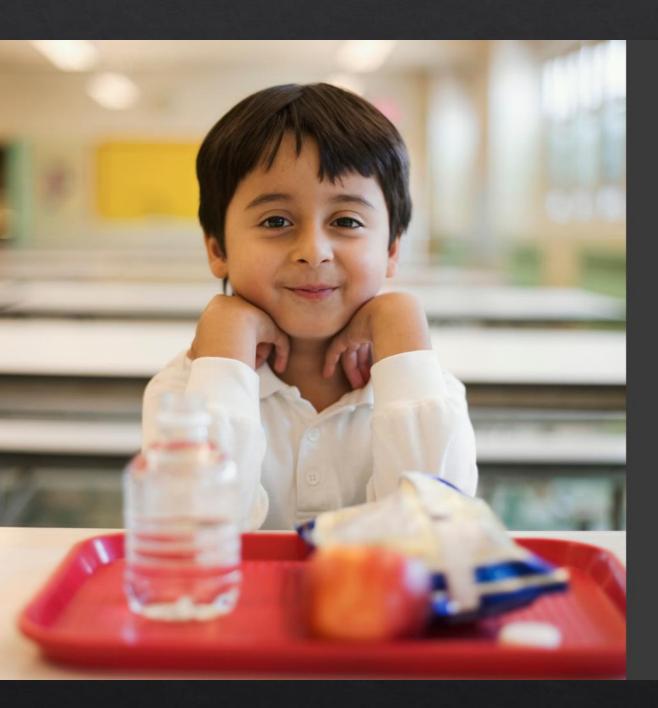
Trivia Question

For what grade range are Envy 100% juice product smart snack compliant?

Type your answer into chat along with your name & district.

Answer

K-12



NEXT...





Mangry Bear Pizza

9



Bernatello's Foods

 Bernatello's is a family-owned, community-oriented company based in the Upper Midwest. We service grocery retailers with our direct store delivery program. There are 6 brands within our portfolio



Introducing Hangry Bear Pizza

- Hangry Bear Pizzeria is our K12 brand that was launched in 2018
- Each pizza is a 16" round Thin Crust Pizza
- We offer 3 varieties
 - Cheese
 - Uncured Pepperoni
 - Turkey Pepperoni



School Samplings

- We have sampled our product at over 50 elementary, middle and high schools with a 98% acceptability rate with students.
- Comments from students included:
 - "Tastes Great!"
 - "It's the perfect pizza, best I've ever had!"
 - "It was very good. I would love to see it at my school"



Product Information

- When cut into 8 equal servings, each pizza offers:
 - 2 oz M/MA
 - 2 oz Grain
 - 1/8 Cup red/orange vegetables
- Our pizzas are all natural, minimally processed and use an rBST Free Cheese
- We are approved within the National Commodity Processing program



Product Information

- Each case of pizza contains 10 pizzas which equates to 80 servings per case
- Each Pizza is individually wrapped
- Pizzas are manufactured in Kaukauna, Wisconsin
- Available through your preferred distributor



Dress up your Cafeteria

- We offer:
 - Table Tents
 - Ceiling Danglers
 - Posters
 - An easy-to-use slice guide for a perfect serving slice every time
 - Pre-assembled clam shell slice containers for easy grab-n-go

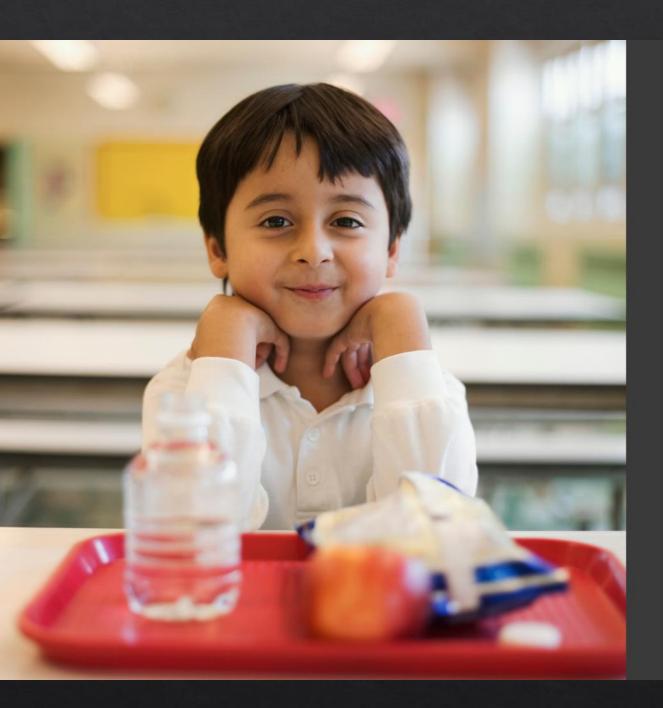


Trivia Question

Where are Hangry Bear pizzas manufactured?

Type your answer into chat along with your name & district.

Answer: Kaukauna, Wisconsin













Baked Oats



• GVM Winter Virtual Meeting 2021



What's NEW?

Toatly Oats is NEW!

Thank you to everyone who provided feedback while we were developing our new 100% whole grain oats product called Toatly!





About Toatly Oats



100 servings/case

Nutrition Facts				
51	.6 oz (45g)			
	(ie e_ (ie g,			
Amount per serving Calories	<u>140</u>			
	% Daily Value*			
Total Fat 5g	7%			
Saturated Fat 1g	4%			
Trans Fat 0g				
Cholesterol 0mg	0%			
Sodium 105mg	4%			
Total Carbohydrate 22g	8%			
Dietary Fiber 1.5g	5%			
Total Sugars 11g				
Includes 10g Added	Sugars 20%			
Protein 3g				
Vitamin D 0mcg	0%			
Calcium 25mg	2%			
Iron 0mg	0%			
Potassium 36mg	1%			
*The %Daily Value tells you how r serving of food contributes to a d calories a day is used for general	aily diet. 2,000			

• Individually wrapped.

- Credits as 1 oz or 2 oz Whole Grain Equivalent
- 16g or 32g whole grain oats per serving
- **Ingredients:** Whole grain oats, water, brown sugar, canola oil, nonfat dry milk, baking powder, cinnamon, salt.
- Shipped and stored frozen until ready to serve.
 - Thaw before serving.
- Serving Suggestions:
 - placed in a warming oven with wrapper on.
 - Top with fruit.
 - Pour milk on top and eat with a spoon.
- Shelf life after thawing:
 - Refrigerator up to 7days
 - Room Temp up to 3 days

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	Nutrition Fa	
	1 serving per containe	
	Serving size 3.1 d	oz (87g)
	Amount per serving	
		oz (87g) 280
	Amount per serving Calories % Da	280 aily Value*
	Amount per serving Calories 70 Da Total Fat 11g	280 aily Value* 14%
	Amount per serving Calories Total Fat 11g Saturated Fat 1.5	280 aily Value*
	Amount per serving Calories Total Fat 11g Saturated Fat 1.5 Trans Fat 0g	280 aily Value* 14% 8%
	Amount per serving Calories Total Fat 11g Saturated Fat 1.5 Trans Fat 0g Cholesterol 1mg	280 aily Value* 14% 8%
	Amount per serving Calories Total Fat 11g Saturated Fat 1.5 Trans Fat 0g Cholesterol 1mg Sodium 212mg	280 hily Value* 14% 8% 0% 9%
	Amount per serving Calories Total Fat 11g Saturated Fat 1.5 Trans Fat 0g Cholesterol 1mg Sodium 212mg Total Carbohydrate 43g	280 iily Value* 14% 8% 0% 9% 16%
	Amount per serving Calories [%] Da Total Fat 11g Saturated Fat 1.5 Trans Fat 0g Cholesterol 1mg Sodium 212mg Total Carbohydrate 43g Dietary Fiber 3g	280 hily Value* 14% 8% 0% 9%
	Amount per serving Calories % Da Total Fat 11g Saturated Fat 1.5 Trans Fat 0g Cholesterol 1mg Sodium 212mg Total Carbohydrate 43g Dietary Fiber 3g Total Sugars 22g	280 ily Value* <u>14%</u> 8% <u>0%</u> 9% 16% 11%
	Amount per serving Calories [%] Da Total Fat 11g Saturated Fat 1.5 Trans Fat 0g Cholesterol 1mg Sodium 212mg Total Carbohydrate 43g Dietary Fiber 3g	280 ily Value* <u>14%</u> 8% <u>0%</u> 9% 16% 11%
	Amount per serving Calories % Da Total Fat 11g Saturated Fat 1.5 Trans Fat 0g Cholesterol 1mg Sodium 212mg Total Carbohydrate 43g Dietary Fiber 3g Total Sugars 22g Includes 19.5g Added Su Protein 5g	280 ily Value* 14% 8% 0% 9% 16% 11% ugars 39%
	Amount per serving Calories [%] Da Total Fat 11g Saturated Fat 1.5 Trans Fat 0g Cholesterol 1mg Sodium 212mg Total Carbohydrate 43g Dietary Fiber 3g Total Sugars 22g Includes 19.5g Added Su Protein 5g Vitamin D 0mcg	280 ily Value* 14% 8% 0% 9% 16% 11% ugars 39% 0%
	Amount per serving Calories % Da Total Fat 11g Saturated Fat 1.5 Trans Fat 0g Cholesterol 1mg Sodium 212mg Total Carbohydrate 43g Dietary Fiber 3g Total Sugars 22g Includes 19.5g Added Su Protein 5g	280 ily Value* 14% 8% 0% 9% 16% 11% ugars 39%
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	Amount per serving Calories % Da Total Fat 11g Saturated Fat 1.5 Trans Fat 0g Cholesterol 1mg Sodium 212mg Total Carbohydrate 43g Dietary Fiber 3g Total Carbohydrate 43g Includes 19.5g Added Su Protein 5g Vitamin D 0mcg Calcium 50mg Iron 0mg Potassium 72mg	280 iily Value* 14% 8% 0% 9% 16% 11% igars 39% 0% 4% 0% 2%
	Amount per serving Calories [%] Da ⁷ Total Fat 11g Saturated Fat 1.5 ⁷ Trans Fat 0g Cholesterol 1mg Sodium 212mg Total Carbohydrate 43g Dietary Fiber 3g Total Sugars 22g Includes 19.5g Added Su Protein 5g Vitamin D 0mcg Calcium 50mg Iron 0mg Potassium 72mg [*] The %Daily Value tells you how much serving of food contributes to a daily d	280 iily Value* 14% 8% 0% 9% 16% 11% ugars 39% 0% 4% 0% 2% a nutrient in a tet 2,000
	Amount per serving Calories % Da Total Fat 11g Saturated Fat 1.5 Trans Fat 0g Cholesterol 1mg Sodium 212mg Total Carbohydrate 43g Dietary Fiber 3g Total Sugars 22g Includes 19.5g Added Su Protein 5g Vitamin D 0mcg Calcium 50mg Iron 0mg Potassium 72mg *The %Daily Value tells you how much.	280 iily Value* 14% 8% 0% 9% 16% 11% ugars 39% 0% 4% 0% 2% a nutrient in a tet 2,000

Mixmi frozen yogurt, a.k.a. mixmi froyo or just mixmi!

A clean label, premium, fermented frozen yogurt made in a nut free facility. Individually packaged in 3 fluid ounce serving size cups. Ready to eat.



mixmi froyo nutrition

• **Ingredients:** Milk, Cultured Milk, Sugar, Maltodextrin, Nonfat Dry Milk, Soluble Corn Fiber (Dietary Fiber), Natural Flavors, Beta-Carotene, Locust Bean Gum, Guar Gum.

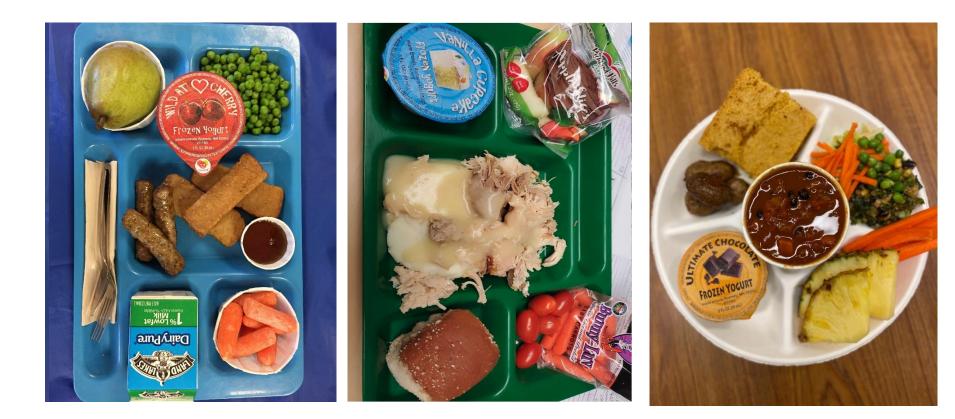
• **Cultured with** *L. bulgaricus, S. thermophilus, L. acidophilus, L. lactis, Bifidobacterium lactis, and Bifidobacterium lactis* BB-12®

Nutrition Fac 1 serving per container Serving size 3 fl oz		
	(45g)	
Amount per serving	~~	
Calories	SO .	
% Daily \	/alue*	
Total Fat 1g	2%	
Saturated Fat .5g	3%	
Trans Fat 0g		
Cholesterol 5mg	1%	
Sodium 35mg	1%	
Total Carbohydrate 14g	5%	
Dietary Fiber 2g	8%	
Total Sugars 7g		
Includes 4g Added Sugars	8%	
Protein 2g		
Vitamin D 0mcg	0%	
Calcium 90mg	6%	
Iron 0mg	0%	
Potassium 105mg	2%	
*The %Daily Value tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.		





Examples of mixmi on the school lunch tray





Mixmi flavors



Trivia Question

What's new with mixmi brands?

Type your answer into chat along with your name & district.

Answer Toatly Oats!



NEXT...

notables®





notables®

notables.com

Breakfast Bowl Kits



- ✓ Notables[®] offers 10 varieties of Cereal Bowl Kits
- ✓ 7 kits featuring 2 grain servings and 1 fruit serving
- ✓ All using General Mills cereal bowls
- ✓ 1 Gluten Free option
- ✓ New this year is the Multigrain Cheerios Kit





Breakfast Bowl Kits



- Notables® also offers 3 varieties of Cereal Bowl Kits that feature a full cup of fruit serving
- Just offer milk for a full reimbursable breakfast

notables®

Breakfast Bar Kits

- ✓ There are 5 varieties of Cereal Bar Kits
- ✓ Again, using General Mills cereal bars
- Ideal for fast-moving, hard-to-reach middle and high school students
- Two kits have additional protein with Roasted Salted Sunflower Seeds as a component



notables®

Snack Kits



- There are also 5 varieties of afterschool Snack Kits
- ✓ Ideal for afterschool programs
- Great for mid-day snack during State
 Testing
- Helps with audits because students have to take both the grain and fruit serving

notables®

Meal Kits



Great for Summer Feeding

Mozzarella

- ✓ Super Snack (Supper Programs)
- Emergency Meals and Field Trips
- Each Meal Kit features 2 M/MA, 1 G, 1 F and 1 V component
- ✓ We have added a new kit this year...
- ✓ Cheese Pizza Meal Kit
- ✓ The Nacho Meal Fiesta Pack





notables®



Grab and Go

Keep Your Selfie

Healthu

Packaging & Promotions "We're Your Grab-and-Go Specialist!"

CLASSROOM MEALS AND CAFETERIA SOLUTIONS

Classroom Feeding!

Promote Health & Wellness!

Affordable!

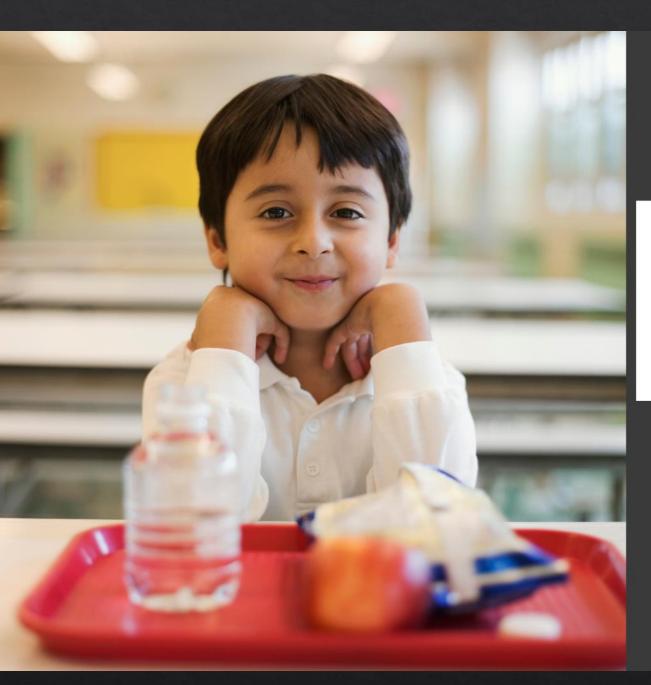


Trivia Question

What is the new kit notables[®] will be introducing for the 2021-22 school year?

Type your answer into chat along with your name & district.

Answer *Cheese Pizza Kit*



NEXT...







PURE AWES MENESS





GRAB & GO SOLUTIONS

take home meals | in-classroom feeding | meal delivery



100% JUICE CUPS



100% JUICE CARTONS



SHELF STABLE 100% JUICE BOXES



POPULAR NEW ITEMS

GREGORY PACKAGING, INC

Founded 1922

Gregory Packaging is a third generation; family owned juice company with corporate offices in Morristown, NJ and plants located in the easily accessible hubs of Bethlehem, PA; Newnan (Atlanta), GA; and Phoenix, AZ. Our *SUNCUP™* brand chilled and frozen portion juices are packed in 4 oz. and 6 oz. foil sealed plastic cups, as well as 4 oz and 6 oz cartons. *TOTALLY JUICE™* and *FARM & ORCHARD™* brand juices are packed in 4.23 oz. and 6.75 oz. shelf-stable juice boxes. And our *GREG PACK™* brand is a line of frozen 12/32oz juice concentrates.

Our story goes back three generations to 1922 when Reed Gregory opened the first manufacturing facility in New York City processing and wholesaling seafood. He worked hard and quickly developed a reputation for excellent quality and honest dealing. His son, Ed, a veteran of World War II, joined him in 1946. In the 1960's Ed saw the growth of the beverage industry and adapted the business to manufacturing fruit juices and drinks for many of the famous brands you know today.



Gregory Bros. Circa 1922



During summer breaks through high school and college, Ed's sons, Ned and Dan worked with their dad, driving forklifts, loading trucks, running machinery, learning the business from the farmer's groves to the factory floor. It was hard work but very rewarding!

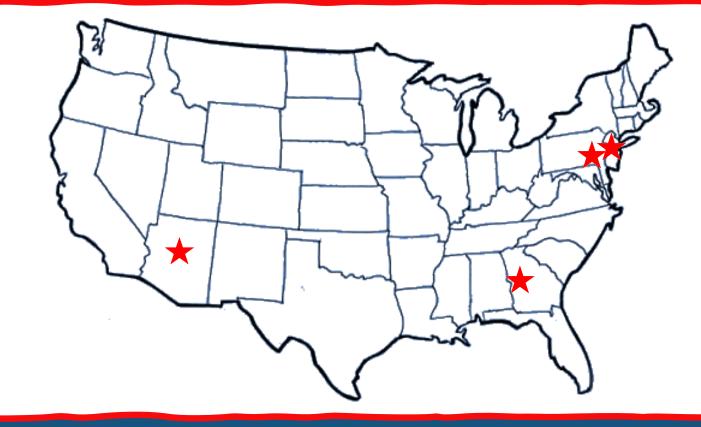
Today, the hallmark of Gregory Packaging's success has been our unfailing adherence to premium quality, while maintaining our pledge to be a low cost producer to our valued customers. All of our juices are packed to USDA and FDA standards and all plants are HAACP certified and annually inspected by independent auditors for food safety, quality and food defense.

Our processing and packaging warehouses feature state of the art facilities and house our in-line reconstitution and packaging process which assures superior quality control and labor saving efficiencies. Concentrate, introduced to the process, passes through reconstitution, blending, flash pasteurizing, packaging, and storage in our freezer in 20 minutes from start to finish. Quality control is maintained by our in-house QA and Food Technology staff, with samples continuously pulled and tested for

compliance with identity standards, freedom from bacteria and contaminants, fill level, and appropriate flavor. Samples are then retained for future reference.

The product integrity is of utmost importance as it finally reaches the consumer. Our goal is the customer's total satisfaction and confidence in all of our brands.

FAMILY OWNED SINCE 1922



PROUDLY MADE IN THE USA



REQUEST A SAMPLE KIT TODAY

Thank you! Chip Conner chip@suncupjuice.com

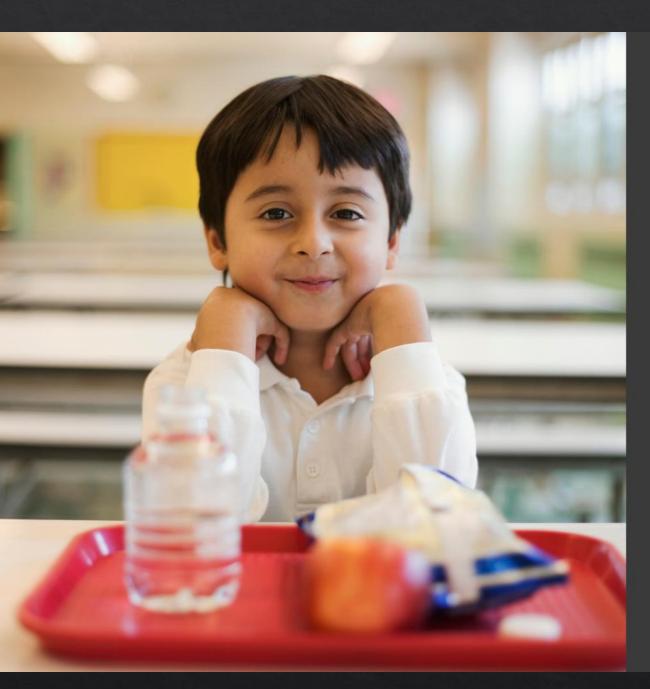
SHELF STABLE SAMPLE KIT

Trivia Question

What year was Gregory Packaging founded?

Type your answer into chat along with your name & district.

Answer *1922*



NEXT...







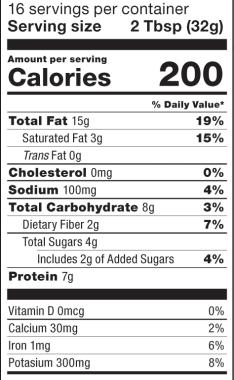


WOWBUTTER Foods www.WOWBUTTER.com

Only the Finest Ingredients Are Used

With only a few simple ingredients, you can feel good about this new food staple!

- Ingredients: Whole Toasted Soy, Pressed Soy Oil, Cane Sugar (2g / 32g serving added for a hint of sweetness), Palm Oil (RSPO certified sustainable, prevents oil separation, less than 5% added), Sea Salt (just a pinch).
 - Non-GMO Verified by Non-GMO Project
 - Sustainably Sourced Palm Oil, certified by RSPO
 - All Natural Ingredients
 - No added Colors, Flavors or Preservatives



Nutrition Facts

* The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.



No Hydrogenated Oils



- Many spread manufacturers use fully hydrogenated oils from various sources to help prevent oil separation (including mono & di-glycerides).
- These hydrogenated oils are not natural and are not considered by health experts to be good for you.
- We believe that providing good nutritious foods for kids is a responsibility and something that we are very passionate about.
- We eliminated hydrogenated oils (mono & di-glycerides) still found in most other spreads in 2017 because it was the right thing to do for the better health of kids.

A source of Omega-3

- Our WOWBUTTER has 1000 mg of the health promoting, immune boosting, inflammation reducing OMEGA-3 (ALA) essential fatty oil in each 32g serving.
- Peanut butter has zero and many other spreads have little to none.



WOWBUTTER is the #1 Rated Plant Protein



(PDCAAS) – Protein Digestibility Corrected Amino Acid Score adopted by the US FDA and the World Health Organization (WHO) in 1993 to evaluate protein quality based on both the amino acid requirements of humans and their ability to digest it. The higher the score, the more bioavailable and digestible it is and consequently, the more nutritional benefit to your body and wellness from consuming it.

Lab Tested PDCAAS Quality Comparison

- Wowbutter has over 80% (1.8 times) better quality protein than Peanut butter, over 100% (2 times) better quality protein than sunflower butter and over 190% (2.9 times) better quality protein than almond butter.
- Wowbutter is a more bioavailable (usable by the body) complete protein, so the nutritional benefit of an equal serving size is far better than the incomplete proteins of other spreads

30.6

• Meat and dairy protein score 100 for PDCAAS

PDCAAS Quality Scores

- Wowbutter 89.2
- Peanut Butter 49.4
- Sunflower Butter 44.3
- Almond Butter



Food Choices Matter



Not all plant proteins are the same. It is always a better, more responsible choice to select foods that contribute more nutritionally.

Protein Digestibility should be a key deciding factor when selecting meat alternates to replace meat or dairy proteins.





Wowbutter is the only spread with a protein source that is considered complete (containing all 9 essential amino acids) equivalent to meat or dairy protein necessary to build and maintain muscle mass. This is reflected in the high PDCAAS quality score of Wowbutter. With more education on the difference between protein quality, better informed food decisions can be made which will result in a significantly better nutritional impact for kids, which is the case when choosing Wowbutter over other inferior spreads as a meat alternate.





1 M/MA or ¹/₄ cup Vegetable (Legume)

Tasting With Kids Is The True Test



- Wowbutter got its name because so many people after tasting it for the first time would say "WOW!" and still do to this day!
- Taste testing with kids prove that Wowbutter has the preferred taste and texture that kids already know and love!
- With a proven higher taste acceptability, there is less "plate waste" associated with selecting Wowbutter...the better economic choice and true cost benefit leader compared to other spreads.

Packaging Available



One 1.12oz Serving of WOWBUTTER is equal to 1 M/MA or ¼ cup Vegetable (Legume)

Awards and Certifications





Halal Certified





Kosher Certified



Trivia Question

How did WOWBUTTER come up with their name?

Type your answer into chat along with your name & district.

Answer: After trying it, so many people would say "WOW"!

GVM LIVE? MINNESOTA WINTERFEST

Questions?

Thank You for spending time with us



Dave Knowles Jr 612-554-1046 DKnowlesJr@gvmfoodmarketing.com



Jeremy Kurth 407-221-7372 JKurth@gvmfoodmarketing.com

