

GVM LIVE!

**NORTH & SOUTH DAKOTA
WINTERFEST**



2021 Winter Virtual Show



A LITTLE ABOUT US



Dave



Jeremy

- Family Owned
- Regional Focus
- K12 Exclusive
- Commodity Specialists

Val



Tom





Family of Products

ALBIE'S

ProView
K-12

envy.
•••••

notables®



integrated
FOOD SERVICE


CherryCentral
THE MONTMORENCY GROWERS

Bake Crafters
SINCE 1989

Amazin' Raisin[™]

Yang's
5th Taste[®]

 **mission nutrition**[®]
Healthy & Happy Promotions


TASTY BRANDS



NATURAL PEANUT FREE
WOWBUTTER[®]
CARTELLI NATURAL PEANUT BUTTER


Dick & Jane

LET'S STAY CONNECTED!



Korean Style Chicken

Yang's
Sin Taste

1.5 lb Bag of Yang's Chicken Nuggets
1.36 oz pkg of Yang's Mandarin Orange Sauce
4.5 oz Gochujang (Korean fermented chili paste)
1.8 oz Garlic, minced
Garnish suggestions: sesame seeds, green onion, cilantro

Cook Yang's Chicken Nuggets according to package directions.
Mix Mandarin Orange Sauce with Gochujang & garlic.
Heat mixture gently in microwave or on stove.
Mix with cooked, hot chicken.
Serve as part of rice or noodle bowl.
Garnish as desired.

GVM
FOOD MARKETING

Bake Crafters
SINCE 1989

#2177 Cornbread Bowl - Thaw & Serve
#2178 Cornbread Bowl WG - Thaw & Serve

GVM
FOOD MARKETING

Subscribe to our newsletter and follow us on your favorite social media platform for recipes, new products, promotions, tips & ideas.



Email News@GVMFoodMarketing.com
to get the newsletter



CERTIFICATE OF ATTENDANCE



Presented to

YOUR NAME HERE

as an attendee of the GVM 2021 Winter Virtual Show
2430 - PURCHASING (Vendor Showcase) | 1 Hour



Your Sales Manager
GVM Food Marketing



NEXT...



Mandarin Orange
Chicken Rice Bowl
Item #15668-1



Yang's
5th Taste
Recipe Concept:
Pineapple Garlic
Chicken

Yang's
5th Taste
Recipe Concept:
Orange Chicken
Salad

Yang's
5th Taste
Recipe Concept:
Chilled Noodle
Salad





NEW

**YANGS RICE BOWLS ARE PERFECTLY
PORTIONED, SEALED AND AVAILABLE
IN THE FLAVORS KIDS LOVE.. SIMPLY
HEAT IN YOUR MICROWAVE OR OVEN
MEETS 2M/MA 2GRAIN
COMMODITY PROCESSED
QUICK AND EASY FOR THE ENTIRE
FAMILY.**



RECIPE CONCEPTS

USE OUR BULK CHICKEN ENTREES
IN YOUR FAVORITE TO GO
CONTAINER.





HEAT & SERVE ASIAN ENTREES FAMILIES LOVE

Heating instructions for breaded and unbreaded products.
Must cook from frozen. Oven times may vary.
Sauce may be heated in microwave for 10-20 seconds.



Scan here for heating instructions.

	OVEN	TOASTER OVEN	MICROWAVE
BREADED CHICKEN 	 400° for 18-20 mins	 425° for 11-13 mins	 Heat on high for 2-3 mins *To your discretion
UNBREADED CHICKEN 	 350° for 20 mins	 350° for 11-13 mins	 Heat on high for 2-3 mins

Available in Spanish too!

FOLLOW US ON SOCIAL MEDIA

Yangs loves to post!
Be a part of the fun, and
follow Yangs on Facebook,
Instagram & YouTube



Question

What 3 social media platforms can you follow Yangs 5th Taste on?

Answer

Facebook, Instagram, YouTube



NEXT...



Tasty Brands, LLC



Item	TB Code	CN Contribution
Cheese Lasagna Rollup	801WG	2 M/MA, 1 oz eq grain
Cheese Stuffed Shells	803WG	2 M/MA, 1 oz eq grain
Jumbo Cheese Ravioli	804WG	2 M/MA, 1 oz eq grain
Cheese Lasagna Rollup	808WG	1.5 M/MA, 1 oz eq grain
Turkey & Cheese Lasagna Rollup	813WG	2 M/MA, 1 oz eq grain
Cheese & Vegetable Lasagna Rollup	821WG	1.5 M/MA, 1 oz eq grain, 1/8 cup veg
RTE Cheese Tortellini	830WG	1 M/MA, 1 oz eq grain
Mini Cheese Ravioli	834WG	1 M/MA, 0.5 oz eq grain
Mini Chicken Taco	25701	2 M/MA, 2 oz eq grain
Breaded Oven Ready Okra	33500	1 oz eq grain, 1/4 cup veg
Breaded Oven Ready Onion Rings	33504	1 oz eq grain, 1/4 cup veg
Breaded Oven Ready Mozzarella Sticks	41009	2 M/MA, 2 oz eq grain
Breaded Oven Ready Mini Cheese Ravioli	41834	1 M/MA, 1.5 oz eq grain
Jumbo Pizza Bagel	52106	2 M/MA, 2 oz eq grain, 1/8 cup veg
Mini Cheese Pizza Bagels	52222	2 M/MA, 2 oz eq grain, 1/8 cup veg
Turkey Pepperoni & Cheese Mini Pizza Bagel	52223	2 M/MA, 2 oz eq grain, 1/8 cup veg
PizzaBoli (Bulk)	53201	2 M/MA, 2 oz eq grain
Mozzarella Filled Twisted Topped Breadsticks	62001	1 M/MA, 1 oz eq grain
Mozzarella Filled Twisted Topped Breadstick	62002	1 M/MA, 2 oz eq grain
Garlic Knots	62200	2 oz eq grain

Tasty Brands' Classic Favorites



**Cheese Lasagna
Rollup**



**Breaded Oven
Ready Mozzarella
Sticks**



**Mini Cheese
Pizza Bagels**



**Mozzarella Filled
Twisted Topped
Breadstick**

Pastabilities



Taco Lasagna Bake



Mini Ravioli Primavera



Tortellini Antipasto Salad



Cheeseburger Lasagna

- New recipes: Cheeseburger Lasagna & Buffalo Chicken Mini Ravioli

**Instructional
Videos,
Recipe Cards,
& More**



<https://tastybrandsk12.com/pastabilities/>

Breakfast in the Classroom



Item	TB #	CN Contribution
IW Peach Cobbler Biscuit	22020	2 oz eq. grain
IW Sweet Cream Cheese Boli	53204	2 oz eq. grain
IW Strawberry & Sweet Cream Cheese Boli	53205	2 oz eq. grain
IW Turkey Ham & Cheese Croissant Melt	70073	1 m/ma, 1 oz eq. grain



PIZZABOLI

FIESTABOLI

SWEETBOLI
Sweet Cream
Cheese

STRAWBERRYBOLI
Strawberry & Sweet
Cream Cheese

Individually Wrapped / Bulk Items

A La Carte & Smart Snacks

Pasta

#808WG
(w/ Sauce)

#821WG
(w/ Sauce)

#830WG
Cheese Tortellini (w/ Sauce)

#834WG
Ravioli (w/ Sauce)

Lasagna Rollup

Lasagna Rollup

RTE Four

Mini Cheese

Breaded

#33500

#33504

Rings

#41834

Ravioli (w/ Sauce)

Breaded Okra

Breaded Onion

Breaded Mini





Hot Individually Wrapped

IW
Sandwiches &
ANYTIMERS®





IW Sauced Pastas

- NEW Items
- After School Meals!



THE EARLIER YOU
BOOK, THE MORE
\$\$\$ YOU SAVE!

DREAMING OF SUMMER?

**TASTY BRANDS
WILL REWARD YOU!**

Eligible items listed on
pre-booking form

Forecast by
March 26 & Receive
\$2 / Case Rebate

Forecast by
April 30 & Receive
\$1 / Case Rebate

Summer

**We are here
for you!**

- THANK YOU for all you are doing and continue to do!
- Please let us know how we can help you to make your jobs easier.



Trivia Question

What is the newest Family member to the Boli Family joining the PizzaBoli, StrawberryBoli and Sweet Cream cheese Boli?

Type your answer into chat along with your name & district.

Answer:

FiestaBoli



NEXT...





BILLY ROSENTHAL

EMAIL: BROSENTHAL@INTEGRATEDFOODSERVICE.COM

CELL: 651-792-5637

integrated
FOOD SERVICE



from our family
to yours since 1991

PRODUCT GUIDE



No Trans Fats
No High Fructose Corn Syrup



GRILLED CHEESE SANDWICHES

Divert Commodities: 100036

COMMERCIAL ITEM # (NC)	COMMODITY ITEM # (FS)	DESCRIPTION	PACK	PORTION SIZE (OZ)	MEAL CONTRIB. (Lb. Eq. Grav/Protein)	CASE WT. (Lb.)	
INDIVIDUALLY WRAPPED							
Providing 2 Meat/Meat Alternate							
134000	C13400	Grilled Cheese on Whole Grain with RF American Cheese & Mozzarella		72	4.19	2 / 2	18.86
108000	C10800	Grilled Cheese on Whole Grain with RF American Cheese		72	4.19	2 / 2	18.86
704001	C70401	Spicy Grilled Cheese on Whole Grain with RF American Cheese & Peppers		72	4.29	2 / 2	19.31
706005	C70605	Grilled Italian Melt: NEW!		72	4.53	2 / 2	20.39
103000	C10300	Whole Grain Grilled Cheese w/ Turkey Bacon NEW!		72	4.31	2 / 2	19.40
Providing 1.5 Meat/Meat Alternate							
136000	C13600	Grilled Cheese on Whole Grain with RF American Cheese & Mozzarella		72	3.21	15 / 15	14.45
104000*	C10400*	Grilled Cheese on Whole Grain with RF American Cheese & Mozzarella		72	3.69	2 / 15	16.61
109000	C10900	Grilled Cheese on Whole Grain w/ RF American Cheese		72	3.69	2 / 15	16.61
Providing 1 Meat/Meat Alternate							
131000	C13100	Grilled Cheese on Whole Grain w/ RF American Cheese		72	3.19	2 / 1	14.36
BULK							
703003	C70303	Grilled Cheese on Whole Grain with RF American Cheese & Mozzarella		72	4.19	2 / 2	18.86

= vegetarian = Whole Grain product = spicy = reduced sodium RF = reduced fat * = available in select markets only















GRILLED TO PERFECTION!

Specially formulated for the National School Lunch Program, our Grilled Cheese Sandwiches are made with only the highest quality ingredients, starting with our own freshly baked bread and filled with reduced fat, reduced sodium cheese. Individually wrapped to minimize labor and maximize consistency, or bulk for speed scratch cooking, they are sure to be a crowd pleaser. For a little variety, try our new Grilled Italian Melt, a special blend of four cheeses and pizza sauce, that will have students craving more!

310 W. Alondra Blvd., Gardena, CA 90248 | tel: (310) 523-3664 | fax: (310) 523-1619
sales@integratedfoodservice.com | www.integratedfoodservice.com

LUNCH & SUPPER ENTREES

Divert Commodities: 100036, 100154

COMMERCIAL ITEM # (NCI)	COMMODITY ITEM # (FFS)	DESCRIPTION	PACK	PORTION SIZE (oz)	MEAL CONTRB. Qt. Eq. Grain/Protein	CASE WT. (Lb.)
CHILI DOGS						
Individually Wrapped						
952000	C95200	Chili Cheese Dog, RF on Whole Grain Bun	 	72	4.50	2 / 2 20.25
BURGERS • SLIDERS						
Value Added — Individually Wrapped						
460007	C46007	BBQ Rib Sandwich on Whole Grain Roll		75	4.36	2 / 2 20.44
470007	C47007	All American Burger on Whole Grain Bun	  	50	4.25	2 / 2 13.28
471007	C47107	All American Cheeseburger on Whole Grain Bun		50	4.60	2 / 2.25 14.38
470220	C47220	Cheeseburger Sliders on Whole Grain Buns	  	75	4.35	2 / 2 20.39
809055		Breaded Chicken Sliders NEW!		75	5.00	3 / 2 23.44
809060		Hot 'n Spicy Breaded Chicken Sliders NEW!		75	5.00	3 / 2 23.44

 = vegetarian  = Whole Grain product  = reduced sodium  = Smart Snack RF = reduced fat * = available in select markets only

ENTREES KIDS CRAVE!

Individually wrapped in eye-catching graphics and made on freshly baked buns that are specially formulated by our in-house baker, our Chili Dogs and variety of Burgers and Sliders are sure to be a crowd pleaser! Perfect for the Supper Program, Summer Feeding and Grab-n-Go.



BBQ Rib Sandwich



Cheeseburger Sliders

We bake our bread fresh daily!



Chili Cheese Dog

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BREAKFAST

Divert Commodities: 100036, 100154

COMMERCIAL ITEM # (NDI)	COMMODITY ITEM # (PFS)	DESCRIPTION	PACK	PORTION SIZE (oz.)	MEAL CONTRIB. (oz. Eq. Grain/Protein)	CASE W.T. (lb.)
Individually Wrapped						
130018	C13018	Turkey Ham & Cheese on Whole Grain Hawaiian Bun	\$\$\$ ↓	100	3.10	2 / 1 19.38
131000	C13100	Grilled Cheese on Whole Grain with RF American Cheese	✓ ↓	72	3.19	2 / 1 14.36
180021	C18021	Beef Chorizo & Cheese Sunrise Stick on Whole Grain Flour Tortilla	↓	100	2.40	1 / 1 15.00
364000	C36400	Three Cheese Quesadilla on Whole Grain Flour Tortilla IMPROVED!	✓ ↓	100	2.20	125 / 1 12.38
809016	C80916	Beef Sausage & Cheese on Whole Grain Mini Bagel	\$\$\$ ↓	72	2.65	125 / 125 11.93
990018	C99018	Beef Sausage Breakfast Sandwich on Whole Grain Hawaiian Bun	\$\$\$ ↓	100	3.10	2 / 1 19.38
990118	C99118	Maple Beef Sausage Breakfast Sandwich on Whole Grain Hawaiian Bun	\$\$\$ ↓	100	3.10	2 / 1 19.38
990120	C99120	Maple Beef Sausage & Pancake Sandwich NEW!	\$\$\$ ↓	100	2.61	1 / 1 16.31
GS9104		Banana Bread	✓ ↓	54	4.00	2 / 0 13.50
Bulk						
COMMERCIAL #	COMMODITY #					
	C32120B	Beef Sausage Breakfast Patty	↓	250	1.20	0 / 1 18.75
N39120B	C39120B	Maple Seasoned Beef Breakfast Patty		250	1.20	0 / 1 18.75
N79000B	C79000B	Chorizo Seasoned Beef Filling (8/5# boil in bag)		470	1.36	0 / 1 40.00

✓ - vegetarian ↓ - Whole Grain product ↓ - reduced sodium \$\$\$ - Smart Snack * - available in select markets only

HANDHELD BREAKFAST OPTIONS



Breakfast Sandwiches on Whole Grain Hawaiian Bun

Try our fast and healthy breakfast menu solutions that kids will really wake up for. Integrated Food Service offers your students balanced healthy breakfast options to start their day right!

- Grab-n-Go
- Breakfast in the Classroom
- Second Chance Breakfast
- Brunch for Lunch

Our breakfast entrees are formulated with nutrient rich whole grains and come individually wrapped to ensure wholesomeness, consistency, ease and convenience.



Beef Sausage & Cheese on Mini Bagel

Maple Beef Sausage & Pancake Sandwich

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Mexican

Divert Commodities: 100036, 100154

COMMERCIAL ITEM # (NOI)	COMMODITY ITEM # (FFS)	DESCRIPTION	PACK	PORTION SIZE (oz)	MEAL CONTRB. (Ct. Eq. Grain/Protein)	CASE WT. (LB.)
Individually Wrapped						
180021	C18021	Beef Chorizo & Cheese Sunrise Stick on Whole Grain Flour Tortilla		100	2.40	1/1 15.00
364000	C36400	Three Cheese Breakfast Quesadilla on Whole Grain Flour Tortilla (IMPROVED)	✓	100	2.20	1.25 / 1 13.75
362000	C36200	Three Cheese Lunch Quesadilla on Whole Grain Flour Tortilla (IMPROVED)	✓	100	4.10	2/2 25.63
270019	C45019	Beef Taco Stick on Whole Grain Flour Tortilla		50	4.60	2/2 14.38
826051	C82651	Beef & Cheese Chalupa (Whole Grain Tostada Bowl)		72	3.11	1/2 14.00
827051	C82751	Bean & Cheese Chalupa (Whole Grain Tostada Bowl)	✓	72	3.82	1/2 17.19
Bulk						
809040	C80940	Three Cheese Enchilada, Whole Grain Corn Tortilla	✓	120	2.05	1/1 15.38
826005	C82605	Beef & Cheese Chalupa (Whole Grain Tostada Bowl)		72	3.11	1/2 14.00
827005	C82705	Bean & Cheese Chalupa (Whole Grain Tostada Bowl)	✓	72	3.82	1/2 17.19
N780008	C780008	CN Kettle Cook Beef Taco Meat (8/5# boil in bag)		213	3.00	0/2 40.00
N790008	C790008	Chorizo Seasoned Beef Filling (8/5# boil in bag) NEW!		470	1.36	0/1 40.00

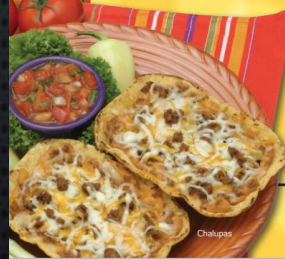
✓ - vegetarian 🌾 - Whole Grain product 🧂 - lower sodium

SOUTH-OF-THE-BORDER FAVORITES!

Spice up your menu with traditional and authentic Mexican entrees:

- Enchiladas made with a special blend of three cheeses rolled in a Whole Grain corn tortilla; just add your own sauce and enjoy!
- Quesadillas made on Whole Grain flour tortillas. Filled with a blend of cheeses and grilled for a homemade look; available in breakfast and lunch sizes.
- Chalupas are made with a Whole Grain "taco-boat" shell that is filled with a blend of taco meat & cheese or refried beans & cheese, and are ideal to top with lettuce, salsa, guacamole... the possibilities are endless!

- Our Taco Stick is the ultimate soft-rolled taco... a Whole Grain flour tortilla filled with a blend of our Kettle Cook Taco Meat, cheddar and mozzarella cheese.
- Chorizo Seasoned Beef is ideal for making your own Breakfast Burritos and Breakfast Bowls.



Chalupas



Three Cheese Enchiladas



Cheese Quesadilla

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No Trans Fats



BULK BEEF

Divert. Commodities: 100154

COMMERCIAL ITEM #	COMMODITY ITEM # (FFS)	DESCRIPTION	PACK	PORTION SIZE (oz.)	MEAL CONTRB. Oz. Eq. Grain/Protein	CASE WT. (Lb.)	
CHARBROILED ALL BEEF PATTIES							
N32225B	C32225B	Triple B 100% Beef Burger - Bulk		140	2.25	0 / 2	19.69
N32225P*	C32225P*	Triple B 100% Beef Burger - Sleeve		105	2.25	0 / 2	14.77
	C32240B*	Triple B 100% Beef Burger with foil wrappers - Bulk		150	2.40	0 / 2.25	22.50
N32300B	C32300B	Triple B 100% Beef Burger with foil wrappers - Bulk		90	3.00	0 / 2.75	16.88
N32300B-NF	C32300B-NF	Triple B 100% Beef Burger, no foil wrappers - Bulk		90	3.00	0 / 2.75	16.88
	C32400B	Triple B 100% Beef Burger, no foil wrappers - Bulk NEW!		90	4.00	0 / 3.75	22.50
N35225B	C35225B	Smokey BBQ Seasoned All Beef Patty - Bulk		140	2.25	0 / 2	19.69
CHARBROILED BEEF PATTIES WITH APP							
N12120B	C12120B	Mini Slider Beef Patty, 10% APP - Bulk		250	1.20	0 / 1	18.75
N12225B	C12225B	Charbroiled Beef Patty, 10% APP - Bulk		140	2.25	0 / 2	19.69
N12225P*	C12225P*	Charbroiled Beef Patty, 10% APP - Sleeve		105	2.25	0 / 2	14.77
N12240B	C12240B	Charbroiled Beef Patty, 10% APP - Bulk		132	2.40	0 / 2	19.80
N15250B	C15250B	Charbroiled Patty with Applesauce, 10% APP - Bulk		140	2.50	0 / 2	21.88
N15260B	C15260B	Charbroiled Mesquite Beef Patty, 10% APP - Bulk		135	2.60	0 / 2.25	21.94
N23260B	C23260B	Charbroiled Beef & Onion Patty, 20% APP - Bulk		135	2.60	0 / 2.25	21.94
	C25215B	Beef Salisbury Patty, 20% APP - Bulk		156	2.15	0 / 2	20.96
BEEF CRUMBLES / TACO MEAT / BEEF CHORIZO							
N32000B	C32000B	All Beef Crumbles (4/10#)		316	2.02	0 / 2	40.00
N78000B	C78000B	Kettle Cook Beef Taco Meat (8/5# boil in bag)		213	3.00	0 / 2	40.00
N79000B	C79000B	Chorizo Seasoned Beef Filling (8/5# boil in bag) NEW!		470	1.36	0 / 1	40.00
BBQ RIB PATTY / TERIYAKI BLASTERS							
N34225B	C34225B	BBQ Rib Shaped Beef Patty without Sauce - Bulk		148	2.25	0 / 2	20.81
N16070GLZ	C16070GLZ	Teriyaki Beef Blastors - Bulk with 3.5# bag of Teriyaki Sauce (approx. 390-410 pieces, 4 per serving)		100	2.80	0 / 2.5	21.00
MEATBALLS							
N19200B	C19200B	Zesty Italian Style Beef Meatballs (8/5#) (3/0.67 oz. per serving)		318	2.01	0 / 2	40.00
N22050B	C22050B	Meatballs (8/5#) (5/0.50 oz. per serving)		256	2.50	0 / 2	40.00
BREAKFAST - ALL BEEF							
	C32120B	Beef Sausage Breakfast Patty - Bulk		250	1.20	0 / 1	18.75
N39120B	C39120B	Maple Seasoned Beef Breakfast Patty - Bulk NEW!		250	1.20	0 / 1	18.75

= lower sodium * = available in select markets only



PLEASE FILL IN THE HIGHLIGHTED BLUE CELL, "ESTIMATED SERVINGS REQUIRED" and your required servings will automatically be converted into cases.

310 W. Alondra Blvd. Gardena, CA 90248
310-523-3664 310-523-1619 fax

Commodity Calculator 2021-2022 SY



Time Period: From: 7/1/2021 To: 6/30/2022

Code	Product Description	Unit Oz	Case Count	Estimated Servings Required	Cases Needed	USDA# 100036	USDA# 100022	USDA# 100154
						Processed Cheese Lbs.	Mozzarella Lbs.	Ground Beef Lbs.

Grilled Cheese Sandwiches (made with Reduced Sodium, Reduced Fat American Cheese)

C13400 - IW	Grilled Cheese Sandwich on Whole Grain Bread, Reduced Sodium							
C70303 - Bulk	2 oz. Equiv. Grain, 2 MMA Proc Chs: 9.00 lbs.	4.19	72		0	0.00		
C13600	Grilled Cheese Sandwich on Whole Grain Bread, Reduced Sodium, IW 1.5 oz. Equiv. Grain, 1.5 MMA Proc Chs: 6.75 lbs.	3.21	72		0	0.00		
C10400	Grilled Cheese Sandwich on Whole Grain Bread, Reduced Sodium, IW 2 oz. Equiv. Grain, 1.5 MMA Proc Chs: 6.75 lbs.	3.69	72		0	0.00		
C10800	Grilled Cheese Sandwich on Whole Grain Bread, IW 2 oz. Equiv. Grain, 2 MMA Proc Chs: 9.00 lbs.	4.19	72		0	0.00		
C10900	Grilled Cheese Sandwich on Whole Grain Bread, IW 2 oz. Equiv. Grain, 1.5 MMA Proc Chs: 6.75 lbs.	3.69	72		0	0.00		
C70401	Spicy Grilled Cheese Sandwich on Whole Grain Bread - IW 2 oz. Equiv. Grain, 2 MMA Proc Chs: 9.23 lbs.	4.29	72		0	0.00		
C10300	Grilled Cheese w/Turkey Bacon on Whole Grain, IW 2 oz. Equiv. Grain, 2 MMA Proc Chs: 8.55 lbs.	4.21	72		0	0.00		
C70605	Grilled Italian Melt, IW 2 oz. Equiv. Grain, 2 MMA Proc Chs: 9.00 lbs.	4.53	72		0	0.00		

Breakfast Products

C13100	Breakfast Grilled Cheese Sandwich on Whole Grain Bread, Reduced Sodium, IW 2 oz. Equiv. Grain, 1 MMA Proc Chs: 4.50 lbs.	3.19	72		0	0.00		
C13018	Turkey Ham & Cheese on a Whole Grain Hawaiian Bun, IW 2 oz. Equiv. Grain, 1 MMA Proc Chs: 2.50 lbs.	3.10	100		0	0.00		
C99018	Beef Sausage Breakfast Sandwich on a Whole Grain Hawaiian Bun, IW 2 oz. Equiv. Grain, 1 MMA Beef: 10.70 lbs.	3.10	100		0			0.00
C99118	Maple Beef Sausage Breakfast Sandwich on a Whole Grain Hawaiian Bun, IW 2 oz. Equiv. Grain, 1 MMA Beef: 9.93 lbs.	3.10	100		0			0.00
C80916	Beef Sausage & Cheese on a Whole Grain Mini Bagel, IW 1.25 oz. Equiv. Grain, 1.25 MMA Proc Chs: 1.13 lbs., Beef: 7.70 lbs.	2.65	72		0	0.00		0.00
C36400	Three Cheese Breakfast Quesadilla on a Whole Grain Flour Tortilla 1.25 oz. Equiv. Grain, 1 MMA Proc Chs: 6.25 lbs.	2.20	100		0	0.00		
C18021	Chorizo Seasoned Beef & Cheese Sunrise Stick on a Whole Grain Flour Tortilla, IW 1 oz. Equiv. Grain, 1 MMA Mozz. Chs: 3.13 lbs., Beef: 6.80 lbs.	2.40	100		0		0.00	0.00

Trivia Question

What year did Integrated Food Service start in K12 food service?

Type your answer into chat along with your name & district.

Answer:

1991



NEXT...





Hangry Bear Pizza



A product Bernatello's
Foods™

Bernatello's Foods

- Bernatello's is a family-owned, community-oriented company based in the Upper Midwest. We service grocery retailers with our direct store delivery program. There are 6 brands within our portfolio



Introducing Hangry Bear Pizza

- Hangry Bear Pizzeria is our K12 brand that was launched in 2018
- Each pizza is a 16" round Thin Crust Pizza
- We offer 3 varieties
 - *Cheese*
 - *Uncured Pepperoni*
 - *Turkey Pepperoni*



School Samplings

- We have sampled our product at over 50 elementary, middle and high schools with a 98% acceptability rate with students.
- Comments from students included:
 - *“Tastes Great!”*
 - *“It’s the perfect pizza, best I’ve ever had!”*
 - *“It was very good. I would love to see it at my school”*



Product Information

- When cut into 8 equal servings, each pizza offers:
 - 2 oz *M/MA*
 - 2 oz *Grain*
 - 1/8 Cup *red/orange vegetables*
- Our pizzas are all natural, minimally processed and use an rBST Free Cheese
- We are approved within the National Commodity Processing program



Product Information

- Each case of pizza contains 10 pizzas which equates to 80 servings per case
- Each Pizza is individually wrapped
- Pizzas are manufactured in Kaukauna, Wisconsin
- Available through your preferred distributor



Dress up your Cafeteria

- We offer:
 - *Table Tents*
 - *Ceiling Danglers*
 - *Posters*
 - *An easy-to-use slice guide for a perfect serving slice every time*
 - *Pre-assembled clam shell slice containers for easy grab-n-go*



Trivia Question

Where are Hangry Bear pizzas manufactured?

Type your answer into chat along with your name & district.

Answer:

Kaukauna, Wisconsin



NEXT...





KEVIN CHRISTIE

REGIONAL SALES MANAGER - MIDWEST (Eden Prairie, MN)



#64015 • 4/5lbs

GROWING THE PROVIEW K-12 BRAND

We were hatched in 2014, when John Soules Foods, a family-owned chicken and beef producer for the food service industry, acquired ProView Foods, a breaded poultry provider for schools and institutional nutrition programs. John Soules Foods has provided enticing beef and chicken products to restaurants, retail, and foodservice establishments for 45 years. Through the ProView K-12 division, we're providing that same quality to school districts all over the U.S.

Our **mission** is to be an industry leader in offering great tasting chicken products at a competitive price for K-12 schools across the country.

Our commitment to both **superior quality** and **food safety** sets us apart from the competition!





#13860 • 2/5lbs

PRODUCT OFFERINGS

- Fully Cooked Breaded Chicken Products** – *Easy to Serve Alone or with Sauces or Toppings*
- Fully Cooked Whole Muscle Products** – *A Base That's All Set for Sauces or Toppings*
- Portioned Fully Cooked Chicken Breast** – *Uniform Portion-control Ready for Sauces Or Toppings*
- Fully Cooked Wings & Bone-in Products** – *Ideal Quick-serve Menu Items or Snacks*
- Marinated Whole Muscle Products** – *Handy for Custom Cooking When Combining with Other Ingredients*
- Fully Cooked Diced Chicken** – *Easy-Prep Salad Toppings*



LOUISIANA STYLE FILLET

This solid muscle, no soy, breaded fillet has the crispy, crunchy texture and bold flavor students love - without being fried. Serve these fillets simply on a bun with mayo or spicy mayo, and topped with pickles for a crowd-pleasing sandwich.

These crispy baked chicken breast fillets compete with popular sandwiches from favorite fast food chains!

#60438 • 4/5lbs



WHOLE GRAIN BREADED SPICY FILLET

Looking for a spicier version of our chicken breast fillet? This juicy, sandwich-ready fillet made with No Antibiotics Ever (NAE) solid muscle chicken meat packs a hot and spicy punch, coated in our crispy whole grain breading. Our NAE program uses chickens that have been raised humanely and safely, without the use of antibiotics. Students will love this fillet served on its own, with a tangy ranch dressing, or topped with crisp lettuce or fresh tomato.

#60625 • 4/5lbs



WHOLE GRAIN BREADED TENDER FRITTER

Our zesty whole grain breaded tender fritters are the ideal addition to school lunch menus. Made with solid muscle chicken meat and lightly seasoned with mouth watering spices like paprika and garlic, these can be served on their own or with a delicious signature sauce like honey mustard or tangy ranch.

#63230 • 4/5lbs



WHOLE GRAIN BREADED CHICKEN BREAST BITES

64630-WG Chicken Breast Bite

Boneless wings, salad toppers, dipping bites - however you serve them, our chicken breast bites are a crowd-pleaser. Whole grain breaded, with zesty flavor from garlic, mustard, and paprika and made with solid muscle chicken breast meat, our bites are a versatile, high-quality product you'll want to feature again and again.

64230-WG Buffalo Glazed Chicken Breast Bite

Turn up the heat with our solid muscle Buffalo Bites! Each crispy bite gives students the spicy, tangy flavor they love, and the quality they expect. Our bites come pre-coated in a spicy Buffalo-style sauce, making prep fast and ensuring a high-quality product every time. Serve these bites with a side of ranch and crisp veggies for dipping, as an unexpected salad topping, or come up with your own unique creations!

64130-WG Asian Glazed Chicken Breast Bite

Our solid muscle Asian Style Chicken Bites are expertly seasoned with ginger, garlic, soy sauce, and a hint of sweetness from honey and brown sugar, for an authentic flavor profile that's popular with students. Pre-sauced and coated in a crunchy whole-grain breading, these bites are perfect as a stand-alone entree (we suggest serving with fresh sugar snap peas and an Asian-style dipping sauce!) or popping on a bed of shredded cabbage, carrots, and greens for an easy Asian entree salad.



#64130-WG • 4/5lbs

CHICKEN SAUSAGE PATTY

Shake up your sausage biscuit sandwich by using our savory chicken sausage patty instead! A great alternative to the typical pork sausage, our patty is juicy and full of savory, smoky flavor. Highlight this at breakfast or add to lunch menus with a side of fluffy pancakes for the ever-popular "breakfast for lunch" days.

#59400 • 4/5lbs



WRAPPED AND READY

You want to provide your students with great-tasting, high quality meals - and you need to do it quickly. Pre-packaging your meals can be a great option to speed up service while maintaining safety and food quality, but sourcing the right type and quantity of packaging can slow you down. ProView can help!

We offer a variety of fully-cooked, restaurant-quality items with the perfect packaging included right in the case. Students will appreciate the retail look and flavor of their favorite chicken sandwiches, nuggets, tenders, and popcorn bites, and your teams will love how easy our packaging makes meal service.



PROVIEW K-12 AND USDA FOODS

A WINNING COMBINATION!

COMMODITY

- Higher Plate Cost
- More paperwork to track pound balances at processor
- USDA Foods allocation may run out faster
- Still need to draw down dark meat
- May not be able to guarantee processed products are NAE

No Processing? No Problem!

ProView K-12 offers a wide variety of high quality, cost effective products for school nutrition programs. Here's how to incorporate our products into meals and still fully utilize your USDA Foods allocation, while keeping food costs low.



THE MENU

\$0.85 (<i>-\$0.24 DF</i>)	Crispy Chicken Sandwich	\$0.65
\$0.12 (<i>-\$0.10 DF</i>)	Baked Potato Wedges	\$0.12 (<i>-\$0.10 DF</i>)
\$0.25 (<i>-\$0.10 DF</i>)	Garden Salad	\$0.25 (<i>-\$0.10 DF</i>)
\$0.22	Apple Wedges	\$0.22 (<i>-\$0.22 DF</i>)
\$0.11	Fresh Banana	\$0.11
\$0.25	Milk	\$0.25
-\$0.44	<i>Total Donated Foods Value</i>	-\$0.44
\$1.36	Net Food Cost	\$1.18

*DF = Donated Foods

Make your food budget go further and maximize your USDA Foods allocation with ProView.

PROVIEW K-12

- Lower Plate Cost
- Stretch your USDA Foods allocation
- High quality product = more participation
- Utilize more commodity dollars for DoD Fresh for greater flexibility for serving local, seasonal, and on-trend items
- Guarantee your products are NAE

NEARLY
25% SAVINGS
ON THE CENTER
OF PLATE ITEM!





Connect with...

Kevin Christie
Regional Sales Manager - Midwest
kchristie@jsfoods.com

(612) 669-3768



Follow us on Social Media @proviewk-12



Trivia Question

What fast food chain is the NEW ProView Louisiana Style Fillet #60438 modeled after?

Type your answer into chat along with your name & district.

Answer

Popeyes



NEXT...

ALBIE'S



NEW

ALBIE'S

I.W. Calzones



Our breathable ovenable film allows a durable hold time and will ensure that the quality is not compromised for drive thru or take & bake feeding solutions.

Our calzones will naturally insulate the freshness and will hold their integrity in transit to any feeding location.

- ✓ **Durable Hold Time**
- ✓ **Microwave Friendly**
- ✓ **Peanut/Tree Nut Free Facility**
- ✓ **Breakfast and Lunch Solutions**



MFG #	DESCRIPTION	PACK SIZE	MMA	GRAIN
829	IW – Pepperoni Pizza Calzone	48-5 oz	2	2
825	IW – Turkey Pepperoni Calzone	48-5 oz	2	2
828	IW – Country Breakfast Calzone	48-4.5 oz	2	2
827	IW – Cheese Pizza Calzone	48-5 oz	2	2
826	IW – Sunrise Egg & Cheese Calzone (pork-free)	48-4.5 oz	2	2
830	IW – Enchilada Empanada	48-5 oz	2	2
864	IW – Fiesta Breakfast Calzone	60-3 oz	1	1
867	IW – Pepperoni Pizza Calzone	60-3 oz	1	1

IF YOU NEED ADDITIONAL INFORMATION GO TO: www.albies.com



E.Z. Jammers



Coming soon... Strawberry!!!

#609
EZ Jammer
Strawberry Uncrusted
1 Grain
1 M/MA
72/2.4 oz

Nutrition Facts	
72 servings per container	
Serving size	2.4oz (68g)
Amount per serving	
Calories	300
% Daily Value*	
Total Fat 17g	22%
Saturated Fat 2.5g	16%
Trans Fat 0g	
Cholesterol 0mg	0%
Sodium 22mg	10%
Total Carbohydrate 26g	8%
Dietary Fiber 6g	16%
Total Sugars 7g	
includes 6g Added Sugars	12%
Protein 10g	
Vitamin D 1mcg	6%
Calcium 137mg	12%
Iron 2mg	10%
Potassium 118mg	6%

#610
EZ Jammer
Strawberry Crust On
2 Grain
2 M/MA
40/4.6 oz

Nutrition Facts	
40 servings per container	
Serving size	4.6oz (130g)
Amount per serving	
Calories	570
% Daily Value*	
Total Fat 33g	42%
Saturated Fat 7g	35%
Trans Fat 0g	
Cholesterol 0mg	0%
Sodium 430mg	19%
Total Carbohydrate 49g	18%
Dietary Fiber 9g	32%
Total Sugars 13g	
includes 11g Added Sugars	22%
Protein 20g	
Vitamin D 1mcg	6%
Calcium 262mg	20%
Iron 4mg	20%
Potassium 757mg	15%



- ✓ Individually Wrapped
- ✓ Thaw & Serve
- ✓ 48 hrs. hold time
- ✓ Peanut/Tree Nut Free Facility



Currently available!!

SKU	GFS #	DESCRIPTION	PACK SIZE	MEAL EQ
607	630302	WowButter & Grape – Crustless	72/2.4 oz.	1G / 1MMA
608	661222	WowButter & Grape – Crust On	40/4.6 oz.	2G / 2MMA

CENTER OF THE PLATE SOLUTIONS

Product Item#	Description	Pack Size	Servings Per Case	Serving Size	CN-Meal Pattern Contribution	TI x HI	Commodity Processing	Servings Per Pallet
9003	GROUND BEEF CRUMBLE W/ GREEN PEPPER	4/5# BAGS	118	2.7 oz	2 M&MA	10 x 8	Yes	9,440
22100	STEAK CRUMBLE W/ GREEN PEPPER	4/5# BAGS	118	2.7 oz	2 M&MA	10 X 8	Yes	9,440
23315	CHIPOTLE BEEF STEAK	4/5# BAGS	150	2.13 oz	2 M&MA	10 x 8	Yes	12,000
10021	SPICY CHICKEN - SOUTHWEST STYLE	4/5# BAGS	150	2.13 oz	2 M&MA	10 x 8	No	12,000
23855	MEAT MARINARA SAUCE - BEEF STEAK	4/5# BAGS	57	5.6 oz	2 M&MA & 1/2 CUP RO-VEG	10 x 8	Yes	4,560
12550	COCONUT TERIYAKI CHICKEN (COMING SOON)	4/5# BAGS	-	-	2 M&MA	10 x 8	No	-

Orders ship separately from Albie's current products for the foreseeable future

21-day lead time on orders

- 1** Clean label
- 2** Anti-Allergies! *Utilize natural methods to avoid gluten, soy, and other allergens that are used as fillers, preservatives, and artificial coloring.*
- 3** Quality. *We use whole muscle beef & chicken, fresh vegetables and naturally lower sodium custom seasoning blends, providing great flavor.*



Whole Muscle Beef



IF YOU NEED ADDITIONAL INFORMATION GO TO: [Contact | Albie's Foods](#)



MEXICAN FLAT BREAD

Piepers Beef Steak w/ Green Pepper, Flat Bread, Refried Beans, Cheddar Cheese, Tomato & Cilantro

Trivia Question

What new flavor of EZ Jammers is coming soon?

Type your answer into chat along with your name & district.

Answer

Strawberry



NEXT...

Amazing Fruit
PRODUCTS - US

Amazin' Raisin™





**Amazin'
Raisin**

What is Amazin' Raisin?

Amazin' Raisin is a Fruit Flavor-Infused Raisin with...

No Added Sugar!

Amazin' Raisin is:



All Natural



Fat Free



Peanut & Tree Nut Free



Vegan



Gluten Free



Certified Kosher



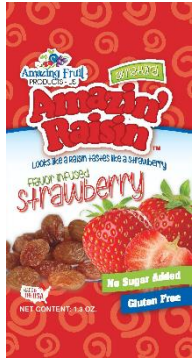
GMO Free



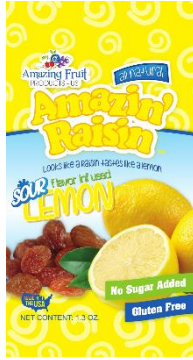
Made in the USA!



Amazin' Raisin is Available in 7 mouth-watering flavors!



Strawberry



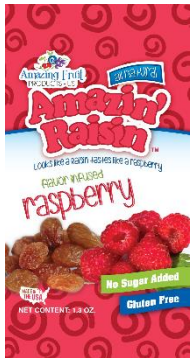
Sour Lemon



Orange



Sour Watermelon



Raspberry



Sour Pineapple



Peach



AMAZIN' RAISIN STRAWBERRY+SUNFLOWER SEED

AMAZIN' RAISIN ORANGE+SUNFLOWER SEED



!!NEW!!



Amazin' Raisin in the Classroom



Healthy Schools Program

Amazing Fruit Products-US is proud to be part of Child Nutrition Programs in K-12 schools across the United States!

Amazin' Raisin is currently being served in:

Breakfast in the Classroom

On the Lunch Line

After School Snack Programs

Student-purchased A la Carte menus

Child and Adult Feeding Programs

Every bag of Amazin' Raisin meets the Federal Nutrition Guidelines for fruit servings for student lunches. Each 1.3-ounce bag contains $\frac{1}{4}$ cup dried fruit, which meets the $\frac{1}{2}$ cup fresh fruit requirement.

Amazin' Raisin is Proud to be recognized as a Smart Snack by the Alliance for a Healthier Generation



About Amazing Fruit Products-US



Amazing Fruit Products-US is a family owned and operated company located in scenic Fort Payne, Alabama. Four years ago, Amazing Fruit Products began supplying Amazin' Raisin to students in K-12 schools nationwide. Now, we want to share them with you!



Amazin' Raisin's patented flavor-infusion process packs each raisin with delicious, mouthwatering fruit flavor without adding any sugar or artificial sweeteners, ensuring that our Amazin Raisins are as healthful as they are flavorful.



Here at Amazing Fruit Products, we have dedicated ourselves to providing you with all natural, whole food, fruit flavor-infused snacks that you can feel great about. Our nutrition label doesn't have anything on it you can't pronounce- doesn't it feel Amazin' to know exactly what you are eating?

We know you'll love our Amazin' Raisins!



Amazin' Raisin on Social Media



Amazin' Raisins on Facebook
@amazingfruitproducts



Amazin' Raisins on Instagram
@amazinraisins



Amazin' Raisins on Twitter
@Amazin_Raisins

Visit our Website:

www.amazingfruitproducts.com

Or

www.amazinraisins.com



**Amazin'
Raisin**

Contact Us

501 Airport Road W
Fort Payne, AL 35967

Office: 256-273-5363

Fax: 256-273-5355

Randy McClung randy@afp-us.com

Scott McClung scott@afp-us.com

Ryan McClung ryan@afp-us.com

Victoria Keller-Settin victoria@afp-us.com

Thank You! We Look Forward to Working with you!



**Amazin'
Raisin**

Trivia Question

What food item was introduced in Amazin Raisins that contributes as a protein?

Type your answer into chat along with your name & district.

Answer

Sunflower Seeds



NEXT...





SY 21/22

**Make commodities
easy with our huge
variety of lunch &
breakfast products!**

**Bake
Crafters**

SINCE 1989

COMMODITY





SY 21/22

COMMODITY



BEEF

BEEF

WBSCM 100154:
BEEF COURSE GROUND
FRZ CTN-60LB
Value per lb of Commodity
(Contract Value): \$2.3287/lb.



CHEESE















CHEESE

WBSCM 110242:
CHEESE NAT AMER FBD /
BARREL-500 LB(40800)
Value per lb of Commodity
(Contract Value): \$1.6368/lb.



SY 21/22 Beef & Cheese Commodities



Code	Description	Commodity	Drawdown Per Case	Value Per Case	Case Pack	Ratio	Grain Equiv.	Protein Equiv.	
Bread Sticks									
1622	Bread Sticks, WG, Jalapeno Mozzarella Stuffed, 5" (MTO*: 396 cs)		7.88 lbs	\$12.90	126/2.08 oz	45-17-3	1	1.0	420mg
1618	Bread Sticks, WG, Jalapeno Mozzarella Stuffed, 7" (MTO*: 396 cs)		7.88 lbs	\$12.90	126/3.1 oz	38-13-2	2	1.0	560mg
1621	Bread Sticks, WG, Mozzarella Stuffed, Garlic, 5"		7.88 lbs	\$12.90	126/2 oz	42-16-4	1	1.0	350mg
1617	Bread Sticks, WG, Mozzarella Stuffed, Garlic, 7"		7.88 lbs	\$12.90	126/3 oz	38-13-2	2	1.0	440mg
Bun & Slider Sandwiches									
6705	Sandwich, Bun, WG, Cheese & Turkey Breast, IW (MTO*: 96 cs) NEW!		5.70 lbs	\$9.33	84/4.3 oz	37-17-5	2	2.0	795mg
6704	Sandwich, Bun, WG, Cheese & Turkey Ham, IW (MTO*: 96 cs) NEW!		5.70 lbs	\$9.33	84/5.0 oz	41-18-4	2	2.0	948mg
6635	Sandwich, Bun, WG, Turkey Breast & Cheese, IW		to be updated soon		84/4.5 oz	26-13-4	2	2.0	720mg
6634	Sandwich, Bun, WG, Turkey Ham & Cheese, IW		3.80 lbs	\$6.22	84/5.0 oz	36-15-4	2	2.0	1070mg
6692	Sandwich, Slider, WG, 100% Beef Cheeseburger, 2 Pack		to be updated soon		80/4.7 oz	31-14-2	2	2.5	620mg
6694	Sandwich, Slider, WG, 100% Beef Cheeseburger, 2 Pack, Commodity		3.62 lbs	\$5.93	80/4.7 oz	31-14-2	2	2.5	620mg
			14.44 lbs	\$33.63	80/4.7 oz	31-14-2	2	2.5	620mg
6693	Sandwich, Slider, WG, 100% Beef Hamburger, 2 Pack, Commodity		14.44 lbs	\$33.63	80/4.2 oz	26-10-2	2	2.0	470mg
6633	Sandwich, Slider, WG, Egg & Cheese, IW		3.26 lbs	\$5.34	144/2.35 oz	34-11-3	1	1.0	370mg

WBSCM Item Code: 110242 Description: CHEESE NAT AMER FBD BARREL-500 LB(40800) Value per lb of Commodity (Contract Value): \$1.6368/lb.

WBSCM Item Code: 100154 Description: BEEF COARSE GROUND FRZ CTN-60 LB Value per lb of Commodity (Contract Value): \$2.3287/lb.



SY 21/22 Beef & Cheese Commodities



Code	Description	Commodity	Drawdown Per Case	Value Per Case	Case Pack	Ratio	Grain Equiv.	Protein Equiv.	
Biscuit Sandwiches									
4603	Sandwich, Biscuit, Honey WG, Chicken Sausage, Cheese, IW (MTO*: 192 cs)		2.26 lbs	\$3.70	200/2.4 oz	42-19-5	1	1.25	315mg
Croissant Sandwiches									
6709	Sandwich, Croissant, WG, Mozzarella & American Cheese, IW NEW!		7.76 lbs	\$12.70	72/4.2 oz	48-26-4	2	2.0	660mg
6649	Sandwich, Croissant, WG, Turkey Breast & Cheese, IW		3.26 lbs	\$5.34	72/4.7 oz	41-20-4	2	2.0	640mg
6631	Sandwich, Croissant, WG, Turkey Ham & Cheese, IW		3.26 lbs	\$5.34	72/5.2 oz	51-23-3	2	2.0	670mg
English Muffin Sandwiches									
6667	Sandwich, English Muffin, WG, Ckn Sausage, Egg & Cheese, IW NEW!		2.17 lbs	\$3.55	96/4.45 oz	36-11-2	2	2.0	640mg
6604	Sandwich, English Muffin, WG, Egg & Cheese, IW		2.17 lbs	\$3.55	96/3.25 oz	28-9-2	2	1.0	480mg
Pancake Sandwiches									
9126	Sandwich, Maple Pancake, WG, Chicken Sausage & Cheese, IW		1.90 lbs	\$3.11	168/2.85 oz	35-10-9	1	1.25	350mg
WBSCM Item Code: 110242 Description: CHEESE NAT AMER FBD BARREL-500 LB(40800) Value per lb of Commodity (Contract Value): \$1.6368/lb.									
WBSCM Item Code: 100154 Description: BEEF COARSE GROUND FRZ CTN-60 LB Value per lb of Commodity (Contract Value): \$2.3287/lb.									



SY 21/22 Beef & Cheese Commodities



Code	Description	Commodity	Drawdown Per Case	Value Per Case	Case Pack	Ratio	Grain Equiv.	Protein Equiv.	
Hoagie Sandwiches									
6697	Sandwich, Hoagie, WG, Cheese & Turkey Breast, IW (MTO*: 96 cs) NEW!		5.43 lbs	\$8.89	80/4.3 oz	37-17-5	2	2.0	795mg
6698	Sandwich, Hoagie, WG, Cheese & Turkey Ham, IW (MTO*: 96 cs) NEW!		5.43 lbs	\$8.89	80/4.4 oz	41-18-4	2	2.0	948mg
6648	Sandwich, Hoagie, WG, Turkey Breast & Cheese, IW		3.62 lbs	\$5.93	80/4.5 oz	31-14-4	2	2.0	730mg
6695	Sandwich, Hoagie, WG, Turkey Breast & Cheese, IW, 1 M/MA & 2GR (MTO*: 96 cs) NEW!		1.81 lbs	\$2.96	80/3.3 oz	26-9-4	2	1.0	480mg
6654	Sandwich, Hoagie, WG, Turkey Ham & Cheese, IW		3.62 lbs	\$5.93	80/5 oz	41-15-4	2	2.0	860mg
6696	Sandwich, Hoagie, WG, Turkey Ham & Cheese, IW, 1 M/MA & 2 GR (MTO*: 96 cs) NEW!		1.81 lbs	\$2.96	80/3.5 oz	32-11-4	2	1.0	670mg
6653	Sandwich, Hoagie, WG, Turkey Ham, Turkey Pepperoni & Cheese IW		3.62 lbs	\$5.93	80/4.3 oz	38-16-3	2	2.0	1080mg
Grilled Cheese Sandwiches									
6669	Sandwich, WG, Grilled Cheese, American & Mozzarella, LS, Bulk (MTO*: 120 cs)		10.34 lbs	\$16.92	96/4.5 oz	59-21-2	2	2.0	780mg
6676	Sandwich, WG, Grilled Cheese, American & Mozzarella, LS, IW		11.64 lbs	\$19.05	108/4.5 oz	48-14-2	2	2.0	660mg
6659	Sandwich, WG, Grilled Cheese, IW		9.77 lbs	\$15.99	108/4.15 oz	48-21-3	2	2.0	820mg
6658	Sandwich, WG, Grilled Cheese, IW		5.38 lbs	\$8.81	108/3.15 oz	42-16-6	2	1.0	570mg
WBSCM Item Code: 110242 Description: CHEESE NAT AMER FBD BARREL-500 LB(40800) Value per lb of Commodity (Contract Value): \$1.6368/lb.									
WBSCM Item Code: 100154 Description: BEEF COARSE GROUND FRZ CTN-60 LB Value per lb of Commodity (Contract Value): \$2.3287/lb.									



COMMODITY



GO TO BAKECRAFTERS.COM FOR MORE INFORMATION!

Trivia Question

What commodities does Bake Crafters process?

Type your answer into chat along with your name & district.

Answer

cheese and beef



NEXT...

 Dick &  Jane



Dick is the idea guy.
Dick likes to run.
Dick likes to talk.



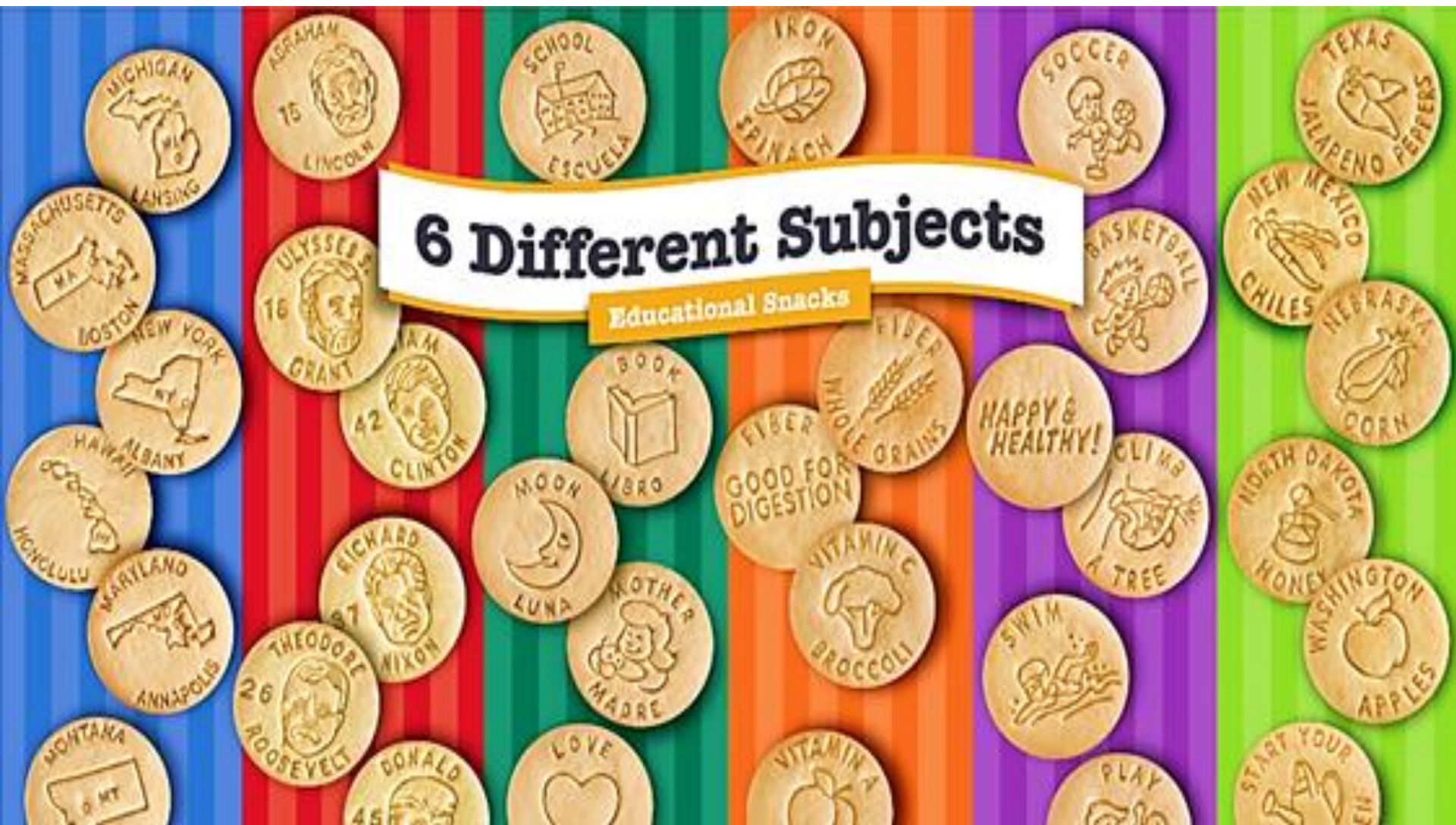
Jane is a teacher.
Jane likes to walk.
Jane likes to read.

 Meet
Dick & Jane ™

Our BIG IDEA was to put education on an animal cracker.

6 Different Subjects

Educational Snacks



Dick & Jane
Educational
SNACKS

All of our Educational Snacks are made with the same recipe.

Same ingredients.

Same nutrition facts.

Same allergen statement.

INGREDIENTS: Whole Grain Wheat Flour, Enriched Wheat Flour (Wheat Flour, Niacin, Reduced Iron, Thiamine Mononitrate, Riboflavin, Folic Acid), Sugar, Sunflower Oil, Sunflower Lecithin, Salt, Honey, Leavening (Baking Soda), Natural Flavors, Whole Egg, Milk.

Contains: Wheat, Egg and Milk



Processed in a Facility that Manufactures Products Containing Soy

NO CHOLESTEROL NO HIGH FRUCTOSE CORN SYRUP
 NO ARTIFICIAL FLAVORS NO HYDROGENATED OILS
 NO TRANS FAT NO ARTIFICIAL COLORS
 BAKED & PACKED IN A NUT-FREE BAKERY

ALL NATURAL

States & Capitals

Presidents

English & Spanish

Food & Nutrition

Fun & Fitness

Farmers Market

NUT FREE

NON GMO

Nutrition Facts

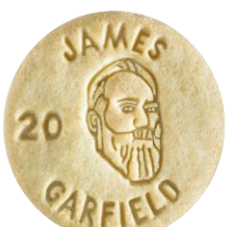
1 serving per container
 Serving size 1 package (29g)

Amount per serving
Calories 120

	% Daily Value*
Total Fat 4g	5%
Saturated Fat 0g	0%
Trans Fat 0g	
Polyunsaturated Fat 1.5g	
Monounsaturated Fat 2g	
Cholesterol 0mg	0%
Sodium 65mg	3%
Total Carbohydrate 22g	8%
Dietary Fiber 2g	7%
Total Sugars 6g	
Includes 6g Added Sugars	12%
Protein 2g	
Vitamin D 0mcg	0%
Calcium 4mg	0%
Iron 1mg	6%
Potassium 43mg	0%

*The % Daily Value tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

Calories per gram:
 Fat 9 • Carbohydrate 4 • Protein 4







EarthDay

April 22









Ask your distributor to order from DOT FOODS

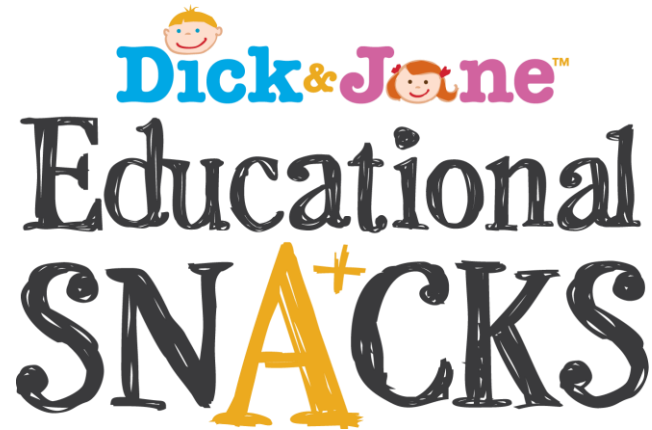
DOT is the nation's largest food re-distributor servicing over 4,000 local distributors nationally.

Dick & Jane item #	Description	DOT item #
SC8801	States & Capitals	651943
SC8802	Presidents	651942
SC8803	English & Spanish	651944
ES1001	Food & Nutrition	660904
ES1002	Fun & Fitness	660905
ES1003	Farmers Market	682420



[NUTRITION INFO](#)

Thank you for your support
& your enthusiasm for education.



Dick & Jane

Trivia Question

What is Dick's wife's name?

Type your answer into chat along with your name & district.

Answer

Jane!



NEXT...

envy.



envy.



100% NATURAL BEVERAGES





ENVY

The Envy concept began in 2006 with a mission to develop a *healthy and sophisticated premium 100% fruit juice drink* meeting *nutritional and wellness* guidelines throughout the country for school age children. Envy reached its goal in 2007 by releasing a *healthy and attractive top shelf sparkling 100% fruit juice drink*. Winning both a Bev-Star and an International design award, it is safe to say we reached our goal in flavor and design. Each can includes *all natural 100% fruit juice infused with beneficial vitamins & minerals such as A, C, D and Calcium setting it apart from competition.*





ENVY 100% SPARKLING FRUIT JUICE 8 OZ. A GRAB AND GO SOLUTION STUDENTS LOVE!!

EACH CAN=2 FRUIT SERVINGS-SMART SNACK COMPLIANT



envy.



WWW.ENVYFOODS.COM



101



ENVY 100% NON-CARBONATED FRUIT JUICE 8 OZ. A GRAB AND GO SOLUTION STUDENTS LOVE!!

EACH CAN=2 FRUIT SERVINGS-SMART SNACK COMPLIANT



envy.



WWW.ENVYFOODS.COM



SMART
SNACKS
IN SCHOOL





THE ENVY BRAND ADVANTAGE

1. 100% All Natural Juice / 100% Fruit Content/ Fortified with 3 or more vitamins and/or minerals.
2. No artificial flavorings or colorings and No HFCS, (High Fructose Corn Syrup), caffeine, added sugar, or preservatives.
3. Our 100% all natural juices are available in both sparkling (Envy), non-sparkling (Envy), great for all grade levels so we can be a single source supplier. Some districts have policies that do not allow carbonated beverages to be served.
4. We are USDA Smart Snack compliant nationally for all K-12 schools. Each 8 oz. can provides equivalent of two servings of fruit.
5. National K-12 distributor “footprint” established.
6. Additional sales applications with key private schools, after school and summer feeding programs, youth camps, and day care.

THANK YOU FOR CHOOSING ENVY BRANDS!!

Please Contact Us for Samples or Demos
GVM Food Marketing
info@GVMfoodmarketing.com



Trivia Question

For what grade range are Envy 100% juice product smart snack compliant?

Type your answer into chat along with your name & district.

Answer

K-12



NEXT...



TOATLY

Baked Oats



mixmi[™]
FROYO

- GVM Winter Virtual Meeting 2021

TOATLY
NET WT 1.6 oz (44g)

TOATLY
BAKED OAT BREAD

TOATLY

What's NEW?

Ingredients

Toatly Oats is NEW!

Thank you to everyone who provided feedback while we were developing our new 100% whole grain oats product called Toatly!



About Toatly Oats



100
servings/case

Nutrition Facts	
1 serving per container	
Serving size	1.6 oz (45g)
Amount per serving	
Calories	140
	% Daily Value*
Total Fat 5g	7%
Saturated Fat 1g	4%
Trans Fat 0g	
Cholesterol 0mg	0%
Sodium 105mg	4%
Total Carbohydrate 22g	8%
Dietary Fiber 1.5g	5%
Total Sugars 11g	
Includes 10g Added Sugars	20%
Protein 3g	
Vitamin D 0mcg	0%
Calcium 25mg	2%
Iron 0mg	0%
Potassium 36mg	1%

*The %Daily Value tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

- Individually wrapped.
- Credits as 1 oz or 2 oz Whole Grain Equivalent
- 16g or 32g whole grain oats per serving
- **Ingredients:** Whole grain oats, water, brown sugar, canola oil, nonfat dry milk, baking powder, cinnamon, salt.
- Shipped and stored frozen until ready to serve.
 - Thaw before serving.
- Serving Suggestions:
 - placed in a warming oven with wrapper on.
 - Top with fruit.
 - Pour milk on top and eat with a spoon.
- Shelf life after thawing:
 - Refrigerator up to 7days
 - Room Temp up to 3 days



64
servings/case

Nutrition Facts	
1 serving per container	
Serving size	3.1 oz (87g)
Amount per serving	
Calories	280
	% Daily Value*
Total Fat 11g	14%
Saturated Fat 1.5	8%
Trans Fat 0g	
Cholesterol 1mg	0%
Sodium 212mg	9%
Total Carbohydrate 43g	16%
Dietary Fiber 3g	11%
Total Sugars 22g	
Includes 19.5g Added Sugars	39%
Protein 5g	
Vitamin D 0mcg	0%
Calcium 50mg	4%
Iron 0mg	0%
Potassium 72mg	2%

*The %Daily Value tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.

Mixmi frozen yogurt, a.k.a. mixmi froyo or just mixmi!

A clean label, premium, fermented frozen yogurt made in a nut free facility. Individually packaged in 3 fluid ounce serving size cups. Ready to eat.

Fermented - meets International Dairy Foods Association definition for cultured frozen yogurt.

6 live and active cultures

Produced under inspection of the USDA and Minnesota Department of Agriculture.



One of our cultures is *Bifidobacterium*, BB-12®:

- BB-12® is a special strain because it is the world's most studied and documented *Bifidobacterium*.
- BB-12® has been investigated in numerous human clinical studies where it has been associated with supporting digestive and immune health.
- Review article about BB-12®.

<https://www.ncbi.nlm.nih.gov/pmc/articles/PMC5029483/>



mixmi froyo nutrition

- **Ingredients:** Milk, Cultured Milk, Sugar, Maltodextrin, Nonfat Dry Milk, Soluble Corn Fiber (Dietary Fiber), Natural Flavors, Beta-Carotene, Locust Bean Gum, Guar Gum.
- **Cultured with** *L. bulgaricus*, *S. thermophilus*, *L. acidophilus*, *L. lactis*, *Bifidobacterium lactis*, and *Bifidobacterium lactis BB-12®*

Nutrition Facts	
1 serving per container	
Serving size	3 fl oz (45g)
Amount per serving	
Calories	80
% Daily Value*	
Total Fat 1g	2%
Saturated Fat .5g	3%
Trans Fat 0g	
Cholesterol 5mg	1%
Sodium 35mg	1%
Total Carbohydrate 14g	5%
Dietary Fiber 2g	8%
Total Sugars 7g	
Includes 4g Added Sugars	8%
Protein 2g	
Vitamin D 0mcg	0%
Calcium 90mg	6%
Iron 0mg	0%
Potassium 105mg	2%

*The %Daily Value tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.



Examples of mixmi on the school lunch tray





Mixmi flavors

Trivia Question

What's new with mixmi brands?

Type your answer into chat along with your name & district.

Answer

Toatly Oats!



NEXT...

notables[®]



**Grab & Go
Meal Kits**

**WE ARE YOUR GRAB & GO
MEAL SPECIALISTS!**



SNACK KITS



**BREAKFAST
BAR KITS**



**BREAKFAST
BOWL KITS**



MEAL KITS

Variety of kits to choose from!

- SHELF-STABLE
- INDIVIDUALLY WRAPPED
- READY TO GO



KID-FRIENDLY MEALS!

**Call 800-967-1702
or email info@notables.com**

notables®

notables.com

Breakfast Bowl Kits



- ✓ Notables® offers 10 varieties of Cereal Bowl Kits
- ✓ 7 kits featuring 2 grain servings and 1 fruit serving
- ✓ All using General Mills cereal bowls
- ✓ 1 Gluten Free option
- ✓ New this year is the Multigrain Cheerios Kit

notables®

Breakfast Bowl Kits



- ✓ Notables® also offers 3 varieties of Cereal Bowl Kits that feature a full cup of fruit serving
- ✓ Just offer milk for a full reimbursable breakfast

notables®

Breakfast Bar Kits

- ✓ There are 5 varieties of Cereal Bar Kits
- ✓ Again, using General Mills cereal bars
- ✓ Ideal for fast-moving, hard-to-reach middle and high school students
- ✓ Two kits have additional protein with Roasted Salted Sunflower Seeds as a component



notables®

Snack Kits



- ✓ There are also 5 varieties of afterschool Snack Kits
- ✓ Ideal for afterschool programs
- ✓ Great for mid-day snack during State Testing
- ✓ Helps with audits because students have to take both the grain and fruit serving

notables®

Meal Kits



- ✓ We have 6 varieties of Meal Kits
- ✓ Great for Summer Feeding
- ✓ Super Snack (Supper Programs)
- ✓ Emergency Meals and Field Trips
- ✓ Each Meal Kit features 2 M/MA, 1 G, 1 F and 1 V component
- ✓ We have added a new kit this year...
- ✓ Cheese Pizza Meal Kit
- ✓ The Nacho Meal Fiesta Pack

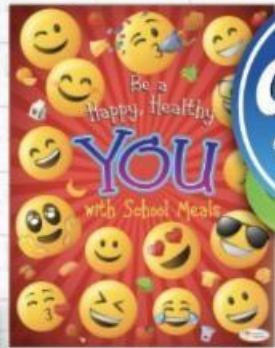
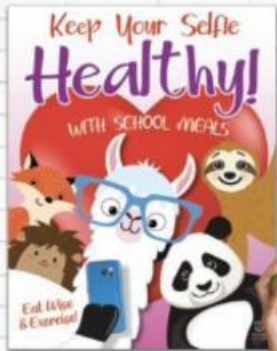


notables®



mission nutrition®

Healthy & Happy Promotions



Packaging & Promotions

"We're Your Grab-and-Go Specialist!"

CLASSROOM MEALS AND CAFETERIA SOLUTIONS

Classroom Feeding!

Promote Health & Wellness!

Affordable!



Trivia Question

What is the new kit notables® will be introducing for the 2021-22 school year?

Type your answer into chat along with your name & district.

Answer

Cheese Pizza Kit



NEXT...



Totally
Juice™



Farm &
Orchard™

PURE AWESOMENESS



GREGORY PACKAGING, INC

Founded 1922

Gregory Packaging is a third generation, family owned juice company with corporate offices in Morristown, NJ and plants located in the easily accessible hubs of Bethlehem, PA; Newnan (Atlanta), GA; and Phoenix, AZ. Our *SUNCUP™* brand chilled and frozen portion juices are packed in 4 oz. and 6 oz. foil sealed plastic cups, as well as 4 oz and 6 oz cartons. *TOTALLY JUICE™* and *FARM & ORCHARD™* brand juices are packed in 4.23 oz. and 6.75 oz. shelf-stable juice boxes. And our *GREG PACK™* brand is a line of frozen 12/32oz juice concentrates.

Our story goes back three generations to 1922 when Reed Gregory opened the first manufacturing facility in New York City processing and wholesaling seafood. He worked hard and quickly developed a reputation for excellent quality and honest dealing. His son, Ed, a veteran of World War II, joined him in 1946. In the 1960's Ed saw the growth of the beverage industry and adapted the business to manufacturing fruit juices and drinks for many of the famous brands you know today.



Gregory Bros.
Circa 1922



During summer breaks through high school and college, Ed's sons, Ned and Dan worked with their dad, driving forklifts, loading trucks, running machinery, learning the business from the farmer's groves to the factory floor. It was hard work but very rewarding!

Today, the hallmark of Gregory Packaging's success has been our unflinching adherence to premium quality, while maintaining our pledge to be a low cost producer to our valued customers. All of our juices are packed to USDA and FDA standards and all plants are HACCP certified and annually inspected by independent auditors for food safety, quality and food defense.

Our processing and packaging warehouses feature state of the art facilities and house our in-line reconstitution and packaging process which assures superior quality control and labor saving efficiencies. Concentrate, introduced to the process, passes through reconstitution, blending, flash pasteurizing, packaging, and storage in our freezer in 20 minutes from start to finish. Quality control is maintained by our in-house QA and Food Technology staff, with samples continuously pulled and tested for

compliance with identity standards, freedom from bacteria and contaminants, fill level, and appropriate flavor. Samples are then retained for future reference.

The product integrity is of utmost importance as it finally reaches the consumer. Our goal is the customer's total satisfaction and confidence in all of our brands.

FAMILY OWNED SINCE 1922



PROUDLY MADE IN THE USA



GRAB & GO SOLUTIONS

take home meals | in-classroom feeding | meal delivery



Perfect addition to frozen meal kits



½ cup and ¾ cup fruit options



100% JUICE CUPS

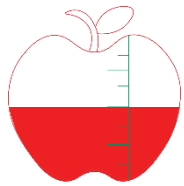


- ✓ Perfect addition to frozen meal kits
- ✓ ½ cup and ¾ cup fruit options

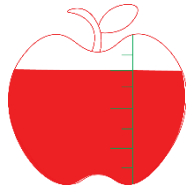
100% JUICE CARTONS



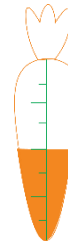
*12-month
shelf life*



4.23 oz.
=
½ cup
fruit



6.75 oz.
=
¾ cup
fruit



4.23 oz. =
½ cup
veggies



6.75 oz. =
¾ cup
veggies

SHELF STABLE 100% JUICE BOXES



Fulfill vegetable component



Reduce menu fatigue



4 oz. Drinking water

Minimize touch points

POPULAR NEW ITEMS



REQUEST A
SAMPLE KIT
TODAY

Thank you!
Chip Conner
chip@suncupjuice.com

SHELF STABLE SAMPLE KIT

Trivia Question

What year was Gregory Packaging founded?

Type your answer into chat along with your name & district.

Answer

1922



NEXT...



*PUCAS LAB TEST COMPARISON OF PROTEIN QUALITY
**over 80%
Better
quality Protein**
THAN PEANUT BUTTER, SUNFLOWER BUTTER & ALMOND BUTTER



**#1 RATED PLANT PROTEIN
NATURAL PEANUT FREE**

WOWBUTTER®

TASTES JUST LIKE PEANUT BUTTER!

WOWBUTTER Foods
www.WOWBUTTER.com

Only the Finest Ingredients Are Used

With only a few simple ingredients, you can feel good about this new food staple!

- Ingredients: **Whole Toasted Soy**, **Pressed Soy Oil**, **Cane Sugar** (2g / 32g serving added for a hint of sweetness), **Palm Oil** (RSPO certified sustainable, prevents oil separation, less than 5% added), **Sea Salt** (just a pinch).
 - Non-GMO Verified by Non-GMO Project
 - Sustainably Sourced Palm Oil, certified by RSPO
 - All Natural Ingredients
 - No added Colors, Flavors or Preservatives

Nutrition Facts

16 servings per container
Serving size 2 Tbsp (32g)

Amount per serving

Calories **200**

% Daily Value*

Total Fat 15g **19%**

Saturated Fat 3g **15%**

Trans Fat 0g

Cholesterol 0mg **0%**

Sodium 100mg **4%**

Total Carbohydrate 8g **3%**

Dietary Fiber 2g **7%**

Total Sugars 4g

Includes 2g of Added Sugars **4%**

Protein 7g

Vitamin D 0mcg 0%

Calcium 30mg 2%

Iron 1mg 6%

Potassium 300mg 8%

* The % Daily Value (DV) tells you how much a nutrient in a serving of food contributes to a daily diet. 2,000 calories a day is used for general nutrition advice.



No Hydrogenated Oils



- Many spread manufacturers use fully hydrogenated oils from various sources to help prevent oil separation (including mono & di-glycerides).
- These hydrogenated oils are not natural and are not considered by health experts to be good for you.
- We believe that providing good nutritious foods for kids is a responsibility and something that we are very passionate about.
- We eliminated hydrogenated oils (mono & di-glycerides) still found in most other spreads in 2017 because it was the right thing to do for the better health of kids.

A source of Omega-3

- Our **WOWBUTTER** has 1000 mg of the health promoting, immune boosting, inflammation reducing OMEGA-3 (ALA) essential fatty oil in each 32g serving.
- Peanut butter has zero and many other spreads have little to none.



***WOWBUTTER* is the #1 Rated Plant Protein**



(PDCAAS) – Protein Digestibility Corrected Amino Acid Score – adopted by the US FDA and the World Health Organization (WHO) in 1993 to evaluate protein quality based on both the amino acid requirements of humans and their ability to digest it. The higher the score, the more bioavailable and digestible it is and consequently, the more nutritional benefit to your body and wellness from consuming it.

Lab Tested PDCAAS Quality Comparison

- Wowbutter has over 80% (1.8 times) better quality protein than Peanut butter, over 100% (2 times) better quality protein than sunflower butter and over 190% (2.9 times) better quality protein than almond butter.
- Wowbutter is a more bioavailable (usable by the body) complete protein, so the nutritional benefit of an equal serving size is far better than the incomplete proteins of other spreads
- Meat and dairy protein score 100 for PDCAAS

PDCAAS Quality Scores

-	Wowbutter	89.2
-	Peanut Butter	49.4
-	Sunflower Butter	44.3
-	Almond Butter	30.6



Food Choices Matter



Not all plant proteins are the same. It is always a better, more responsible choice to select foods that contribute more nutritionally.

Protein Digestibility should be a key deciding factor when selecting meat alternates to replace meat or dairy proteins.



Wowbutter is the only spread with a protein source that is considered complete (containing all 9 essential amino acids) equivalent to meat or dairy protein necessary to build and maintain muscle mass. This is reflected in the high PDCAAS quality score of Wowbutter.

With more education on the difference between protein quality, better informed food decisions can be made which will result in a significantly better nutritional impact for kids, which is the case when choosing Wowbutter over other inferior spreads as a meat alternate.



Wowbutter satisfies the two key factors of a successful food item:

- The best possible nutrition with unmatched quality
- A taste & texture that kids love!

Flexible Meal Crediting Menu Ideas

WOWBUTTER & JELLY SANDWICH
2.2oz WOWBUTTER = 2 M/MA
2 BREAD SLICES = 2oz GRAIN EQUIVALENT



WOWBUTTER & CELERY
1.1oz WOWBUTTER + 1/2 CUP CELERY
= 3/4 VEGETABLE SERVING



MEAL KIT
1.1oz WOWBUTTER = 1 M/MA
BREADSTICKS = 1oz GRAIN EQUIVALENT
4.25oz FRUIT JUICE = 1/2 CUP FRUIT



WOWBUTTER & APPLE SLICES
1.1oz WOWBUTTER = 1 M/MA
2.25oz APPLE SLICES = 1 FRUIT

One 1.12oz Serving of WOWBUTTER is equal to 1 M/MA or 1/4 cup Vegetable (Legume)

Tasting With Kids Is The True Test



- Wowbutter got its name because so many people after tasting it for the first time would say “WOW!” and still do to this day!
- Taste testing with kids prove that Wowbutter has the preferred taste and texture that kids already know and love!
- With a proven higher taste acceptability, there is less “plate waste” associated with selecting Wowbutter...the better economic choice and true cost benefit leader compared to other spreads.

Packaging Available



**One 1.12oz Serving of WOWBUTTER is equal to
1 M/MA or ¼ cup Vegetable (Legume)**

Awards and Certifications



Clean Choice Winner 2014
Store Cupboard



**Chefs
Choice
Award**

**PRESTIGIOUS
INTERNATIONAL FOOD
AWARD**
2013 Quality Food
Awards Winner
**Grocery Ambient
Category**



NAPPA award – recognizing
only the best quality
products that parents and
professionals can trust.

**GFSI Food
Safety &
Quality**



Halal Certified



Kosher Certified



RSPO Certified

Trivia Question

How did WOWBUTTER come up with their name?

Type your answer into chat along with your name & district.

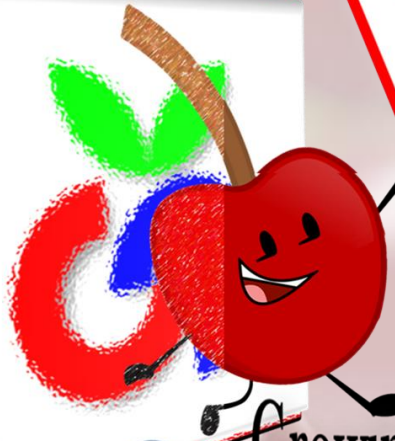
Answer:

After trying it, so many people would say “WOW”!



NEXT...





Growing, Processing and Marketing Fruit









Cherry Central



Mango Mango w Applesauce



The REAL *Musical Fruit!*





Cherry Central





Cherry Central





Product Details

Cherry Central

- All of our products are shelf stable
- All of our products are Smart Snacks
- All products are ½ fruit equivalent
- All are made in the USA
- Gluten Free
- Apples use commodity #110149
- Cherries use commodity #100299
- Cranberries use commodity #100301



Trivia Question

What health benefits do our Cherry snacks have?

1. increase strength
2. reduce muscle soreness
3. better sleep
4. promote brain health
5. Numbers 1 & 3
6. Numbers 2 & 4
7. All of the above

Type your answer into chat along with your name & district.

Answer:

7. All of the above

GVM LIVE! WINTERFEST



Questions?

Thank You for spending time with us



Jeremy Kurth

JKurth@GVMFoodMarketing.com

407-221-7372

www.GVMFoodMarketing.com

